

# Interim Results

For the six months ended 30th June 2006

### 1<sup>st</sup> Half 2006 Results Highlights

- Profits US\$36.4 million (1H05: US\$85.5million) EPS HK cents 21.95 (1H05: HK cents 52.30)
- Average handysize TCE rate achieved of US\$14,400/day (1H05: 18,600/day)
- ROE 25% (1H05: 59%); Net Profit Margin 26% (1H05: 61%)
- Market now looks to be entering a cyclical upturn due very strong demand
- TCE earnings US\$140.4 million (1H05: US\$140.9 million) reflecting cargo volume up 40% year on year
- 10 vessels acquired, lifting fleet of core owned and long term chartered vessels to 71 including 59 in operation at 30 June (31 Dec 05: 50) plus 12 vessel on order (31 Dec 05: 10)
- ◆ 2006 interim dividend of HK cents 20 per share; FY dividend expected to be at least HK cents 40 per share

#### Outlook

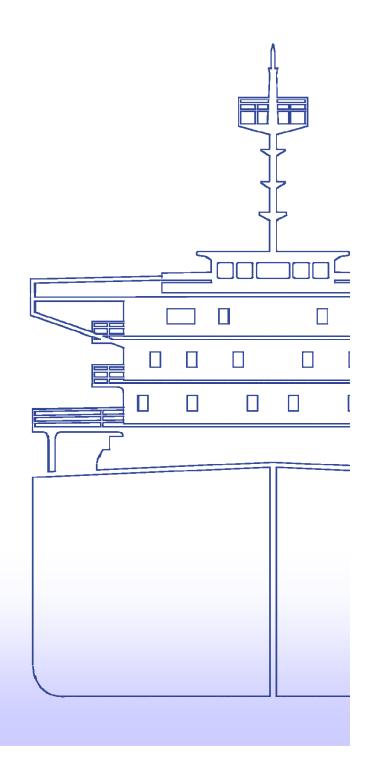
Handysize physical revenue days and contract cover now stand at:

	Days	Cover	\$/day
1H06	7,570	100%	\$14,400 A
2H06	8,620	77%	\$14,500*E
2006	16,190	88%	\$14,400*E
2007	18,550	23%	\$14,000*E

Handymax physical revenue days and contract cover now stand at:

	Days	Cover	\$/day	
1H06	1,680	100%	\$14,160 A	
2H06	3,290	75%	\$17,980 E	
2006	4,970	83%	\$16,430 E	
2007	2,640	53%	\$13,600 E	
			*1	

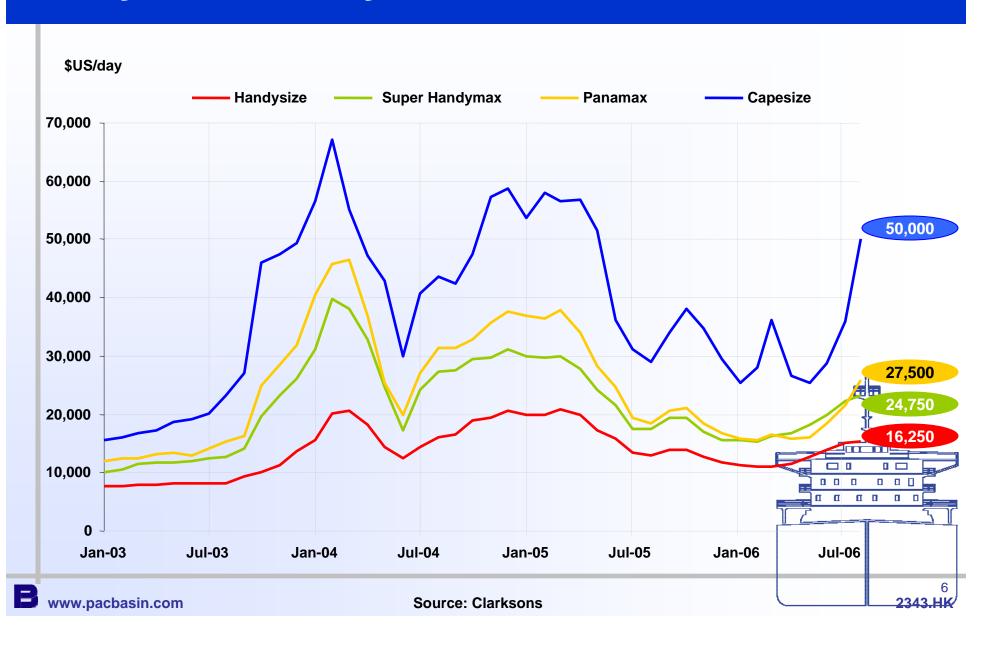
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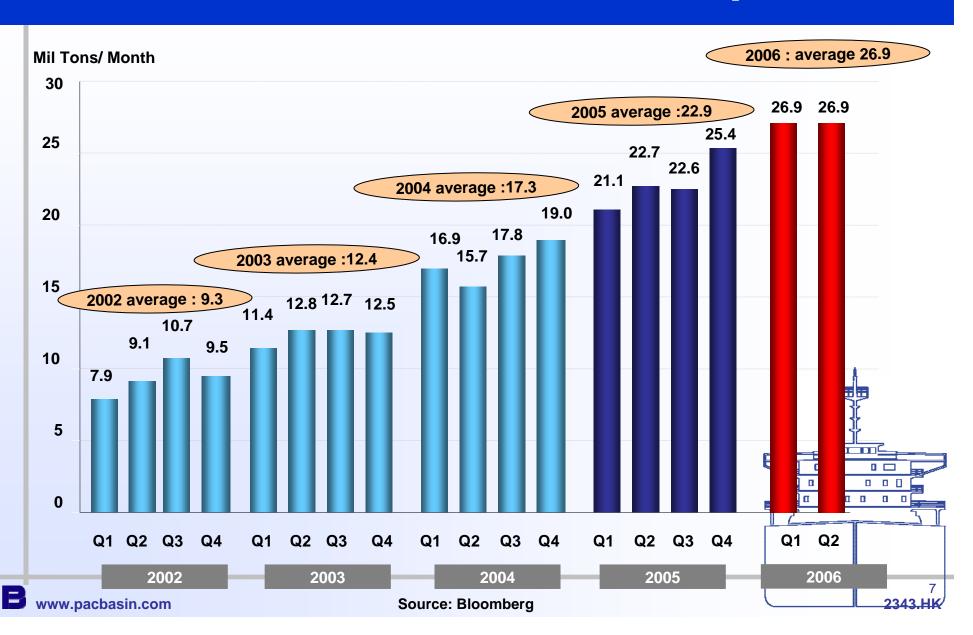
### The Baltic Dry Index



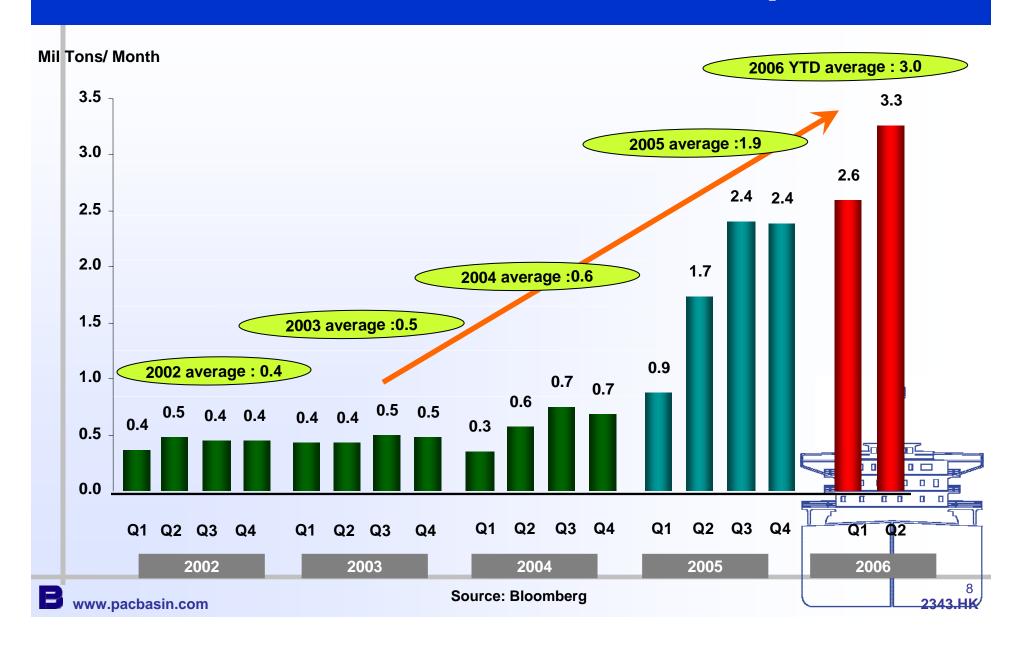
### Dry Bulk – 1 year Time-Charter Rate



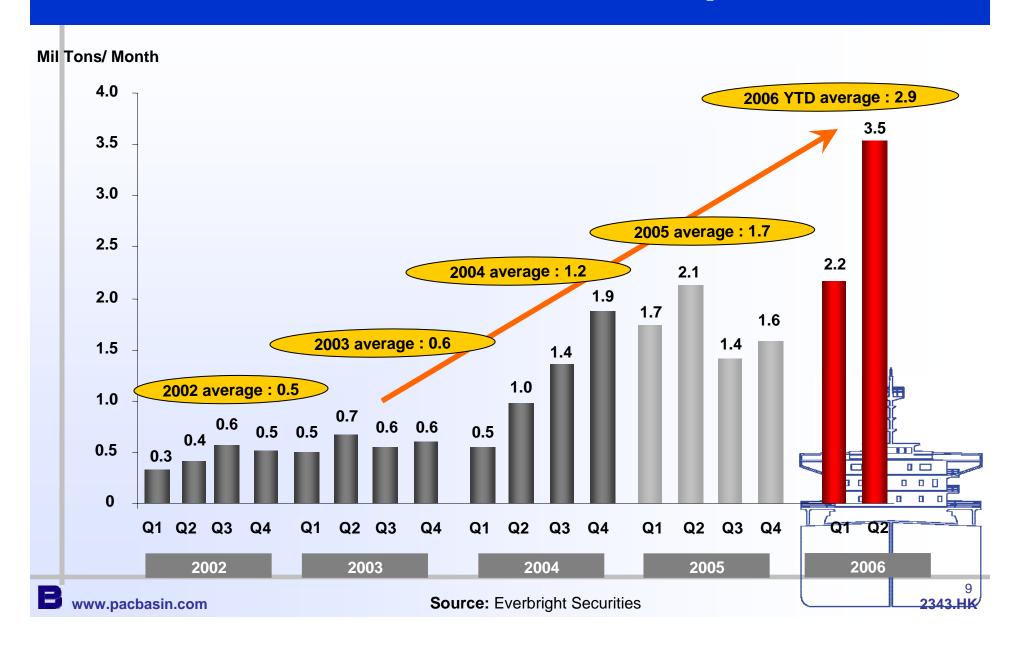
#### **Demand – China's Iron Ore Imports**



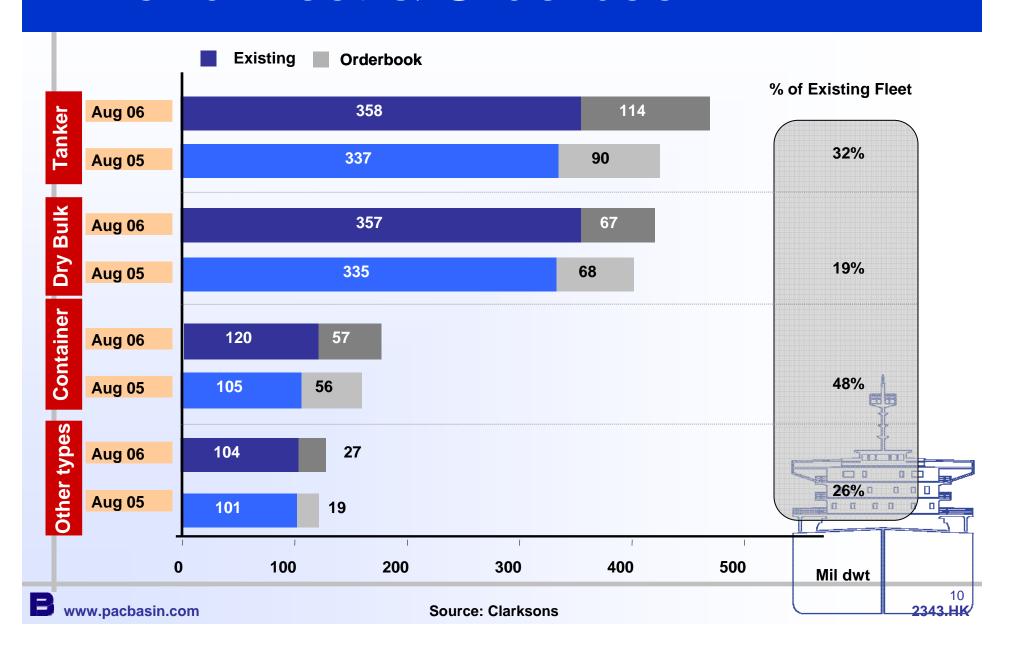
#### **Demand – China's Cement Exports**



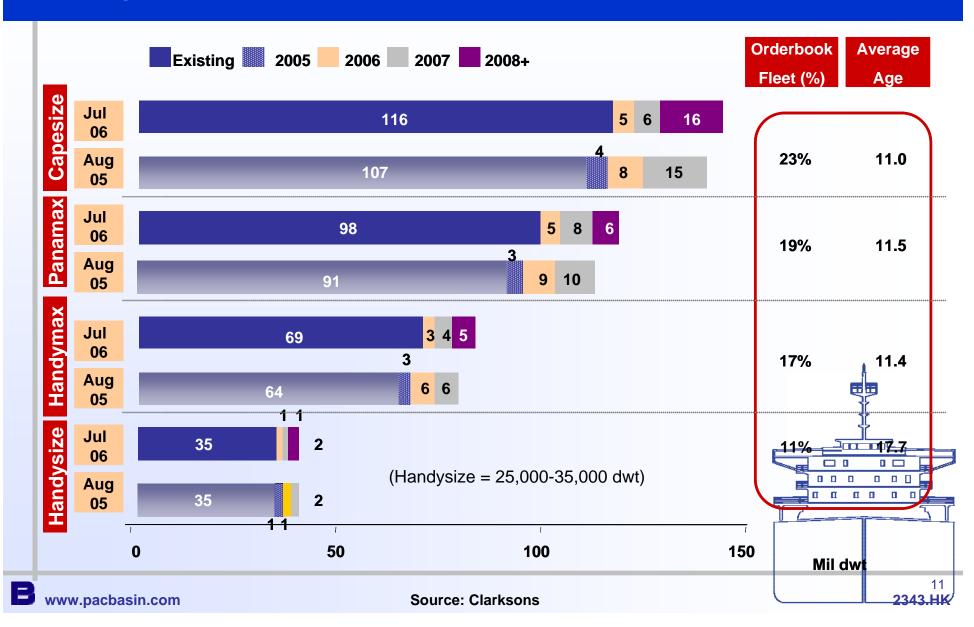
#### **Demand – China's Steel Exports**



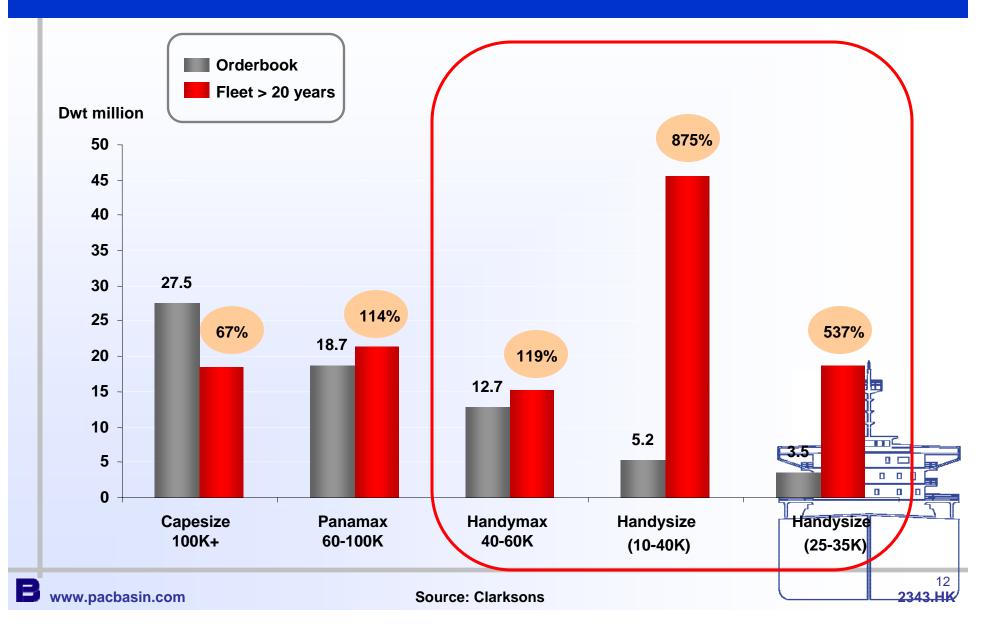
#### World Fleet & Orderbook



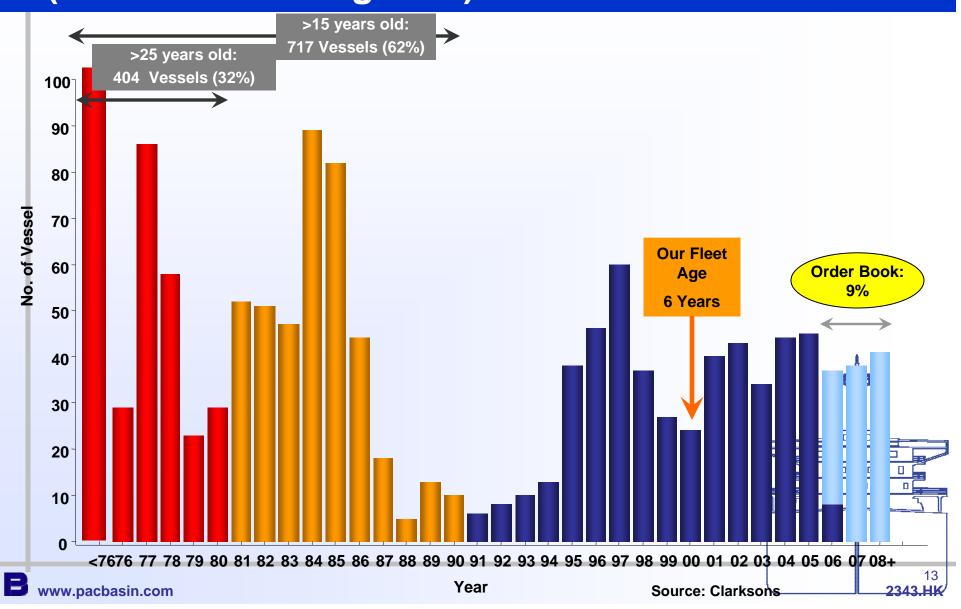
### **Drybulk Fleet & Orderbook**



## Dry Bulk Scrapping



# Supply: Age Profile of Global Handysize Fleet (within 25-35K segment)



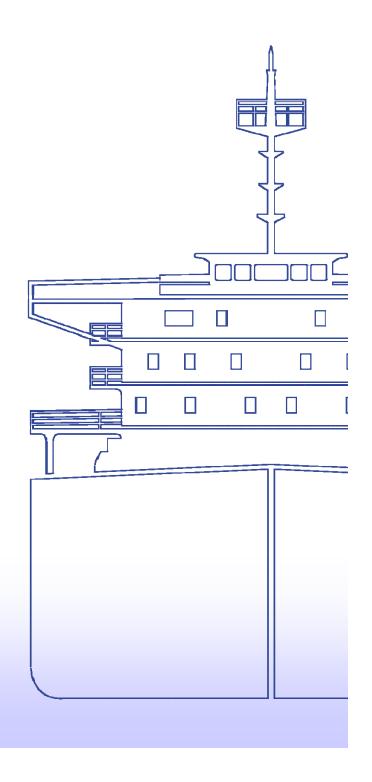
#### Dry Bulk Carrier Sale & Purchase Market



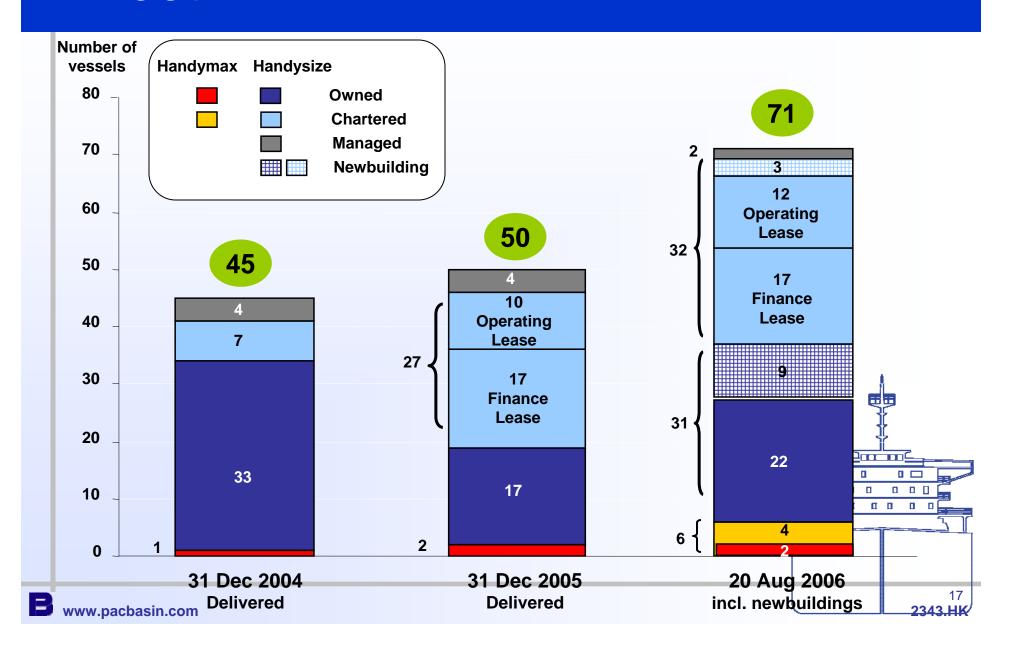
### Summary

- Unseasonal summer upturn following weaker period from Feb to May
- Oversupply concerns for 1H have proved unfounded
- Expect rates for 2H06 and 2007 to improve
- Rapidly increased cargo demand has absorbed supply of new vessels, driven by Chinese iron ore imports and cement exports
- Commodity demand in 2H06 is set to keep growing
- ❖ Rise in scrapping levels and increasing fleet age is keeping future supply tight
- Handysize continues to enjoy best sector demographics
- Handymax rates premium narrowing the gap on panamax sector

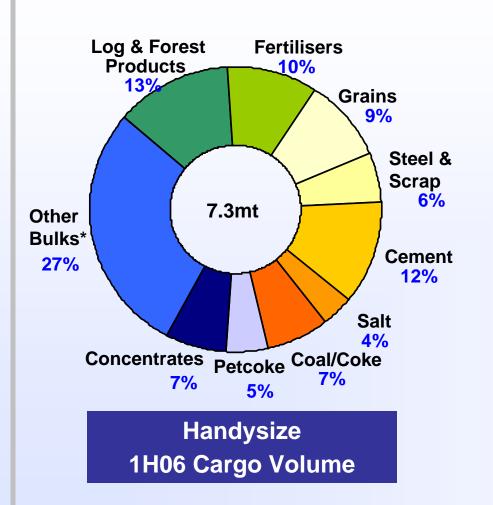
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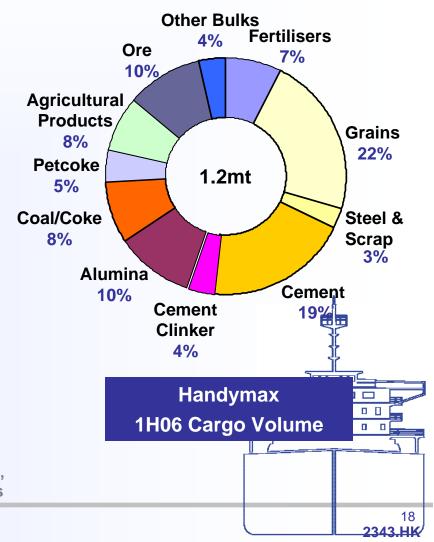
### **Fleet**



### **Cargoes Carried**

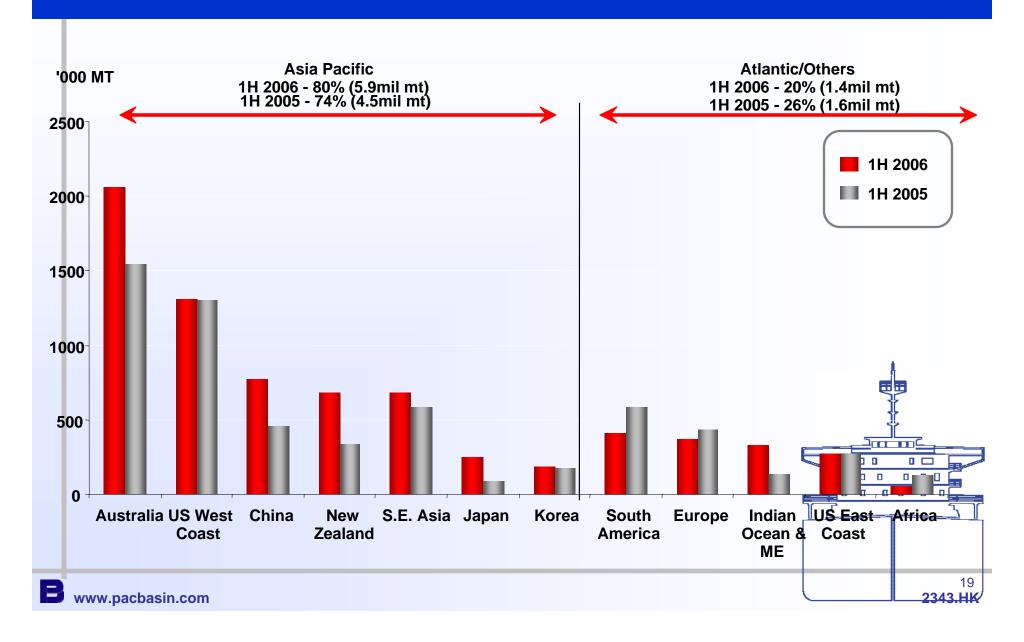


•Includes Cement Clinker, Gypsum, Alumina, Sands, Soda Ash, Agriculture Products, Ore, Aggregates and other bulk products

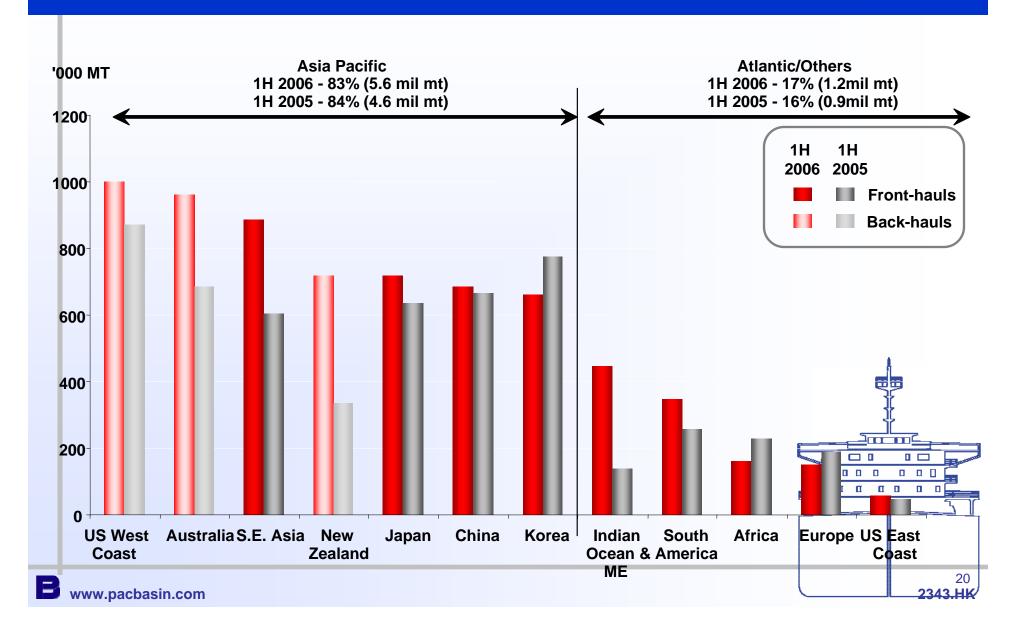




### Load Areas (IHC)



### Discharge Areas (IHC)



### Handymax

- Handymax operation began in earnest during 1H06
- Customer-driven response to demand for larger vessels to transport certain cargo consignments
- Leveraging off existing IHC customer base
- 1.2m tonnes of cargo carried during 1H06
- ❖ Total of 6 "core" vessels including 2 second hand purchases in 1H06 and 4 long term chartered-in vessels; plus 14 short term chartered-in vessels
- Contributed US\$2.3m start-up loss to PB 1H06 results, but now profitable as owned and long term chartered fleet expands
- Limited use of forward freight agreements (FFAs) to manage market exposure...

### **Handymax & FFAs**

- ...FFAs are paper contracts used to hedge a future physical ship or cargo
- Value of paper contracts must be "marked to market" at each accounting period end without regard for the value of the corresponding physical ship or cargo
- "Cost" of US\$3.5m in first half 2006 is hedge for physical positions to be executed in 2H06 and 2007
- ❖ FFAs are an important risk management tool, playing increasingly important part in maximising our returns

#### **Other Business**

❖ Pacific Basin is actively developing its business model towards integrated supply chain management...



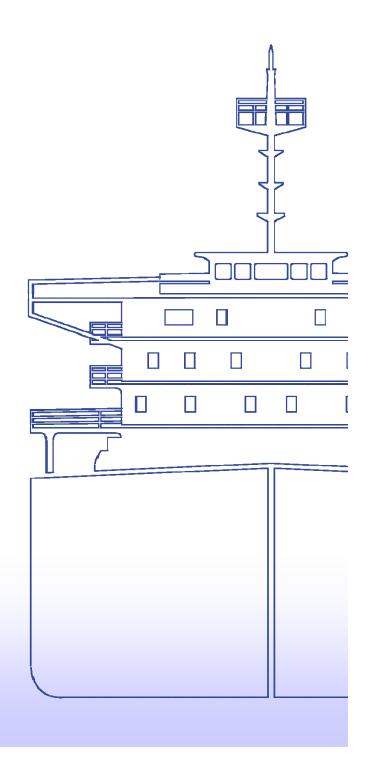
- Record high energy prices fuelling economic growth
- JV with Govt of Fujairah for aggregates trade within the region now employs 3 PB vessels (handymax and handysize)
- New office and marketing presence in Dubai



- Expanding relationship with largest domestic power producer
- Potential acquisition of up to 6 mini-bulkers would allow us to participate in Chinese short-sea trades
- Evaluating investments in cargohandling facilities

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### **Results - Highlights**

TCE Earnings (US\$mil)

Reported net profit

Less: Vessel disposals net (gain)

**Unrealised MTM net losses / (gains)** 

**Profit before disposal gains and derivatives MTM** 

**Basic earnings per share (US cents)** 

**Dividends (HK cents per share)** 

Return on average shareholders equity

**Payout ratio** 

1H 2006

1H 2005

140.4

140.9

36.4

85.5

-

(12.2)

2.9

(5.8)

39.3

67.5

2.83

20.00

30.00

**67**5

25%

91%

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57%

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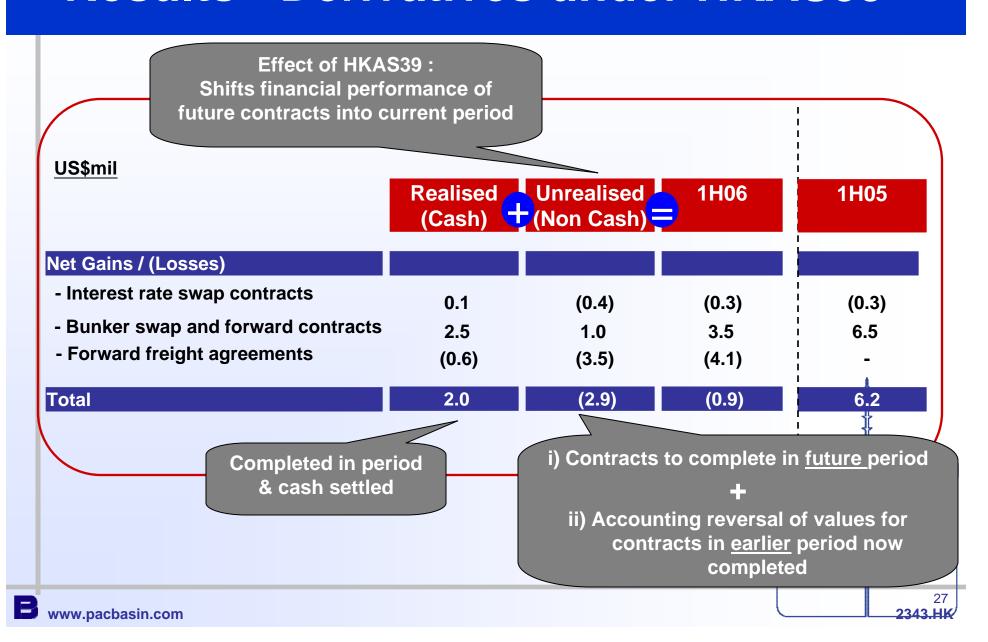
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#### Results – Freight & Charter-hire Analysis

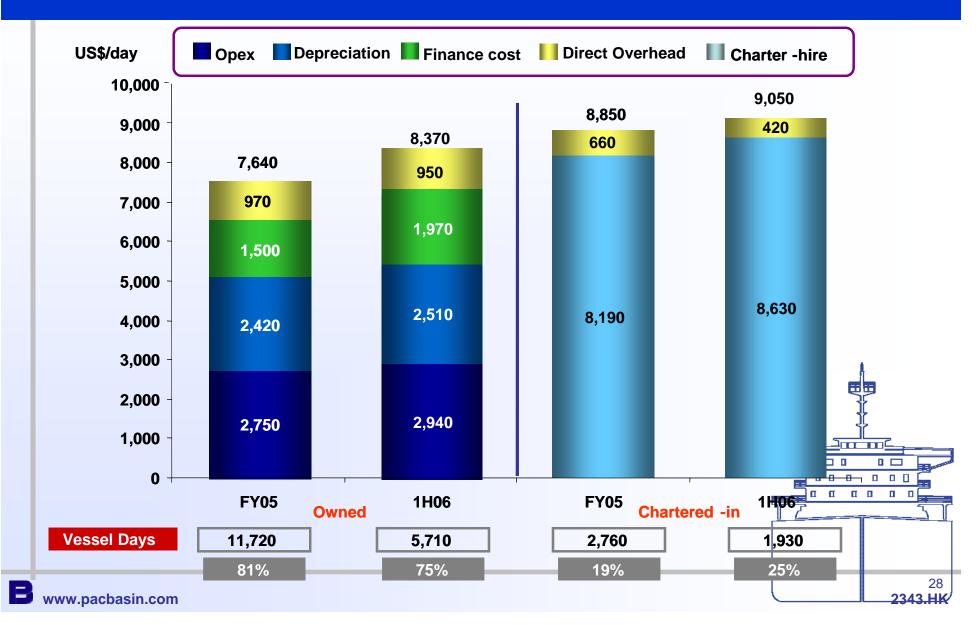
#### **Drivers of results**

	1H06	1H05	% Change
Handysize			
Revenue days	7,570	6,750	+12%
TCE earnings (US\$/day)	14,400	18,600	-22%
Owned + chartered cost (US\$ / day)	8,540	7,680	+11%
Handymax			
Revenue days	1,680	350	+380%
TCE earnings (US\$/day)	14,150	8,460	+67%
Charter-hire cost (US\$ / day)	15,130	8,860	<b>471%</b>
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#### Results - Derivatives under HKAS39



### **Daily Vessel Costs - Handysize**



## **Balance Sheet - Highlights**

(US\$mil)	30 Jun 06	31 Dec 05
Net book value of fixed assets *	590.2	504.3
Gross borrowings	380.3	316.9
Cash	42.6	83.7
Net borrowings	337.7	233.2
Shareholder's equity	289.6	309.3
(%)		
Net borrowings / Fixed assets	57%	46%
Net borrowings / Shareholder's equity	117%	75%
•34 Delivered vessels: NBV = US\$541.9m Insured value = US\$908.5m (1 Aug 06)		
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### **Cashflow - Highlights**

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#### **US\$mil** 1H06 1H05 Operating cash inflows 57.3 90.4 Investing cash in/(out) flows (91.4)23.2 - Payments for vessels (97.5)(77.6)- Sales of vessels 103.1 - Others 6.1 (2.3)Financing cash (out)/inflows (5.5)(126.7)71.0 (76.2)- Net drawdown / (repayment) of bank loans - Repayment of finance lease payables - capital element (7.4)(11.2)(8.2)- Payment of interest and other finance charges - Dividend paid (58.1)0.2 - Others Cash at 30 June 42.6 28.6

#### **Dividends**

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- **❖** Payout policy of not less than 50% of attributable profits
- Actual payout ratio has consistently exceeded the minimum
- Maintain March 2006 statement of at least HK cents 40 per share in aggregate for FY2006

			(per share)		
Year	Dividend	US\$mil	<b>HK Cents</b>	Payout Ratio	
2005 (A)	Interim	49.5	30		
	Final	58.1	35		A
	Total for year	107.6	65	73%	
2006 (A)	Interim (proposed)	33.2	20	91%	
2006 (E)	Reasonable expectation HK cents 20 per share		dividend to	be at least	
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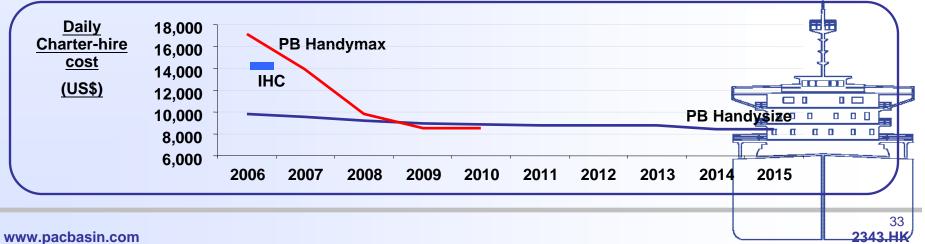
### **Capital Commitments & Purchase Options**

2006	2007-2010	> 2010	Total
			<u>US\$mil</u>
62.0	167.7	-	229.7
53.4	-	-	53.4
115.4	167.7	-	283.1
	62.0 53.4	62.0 167.7 53.4 -	62.0 167.7 - 53.4

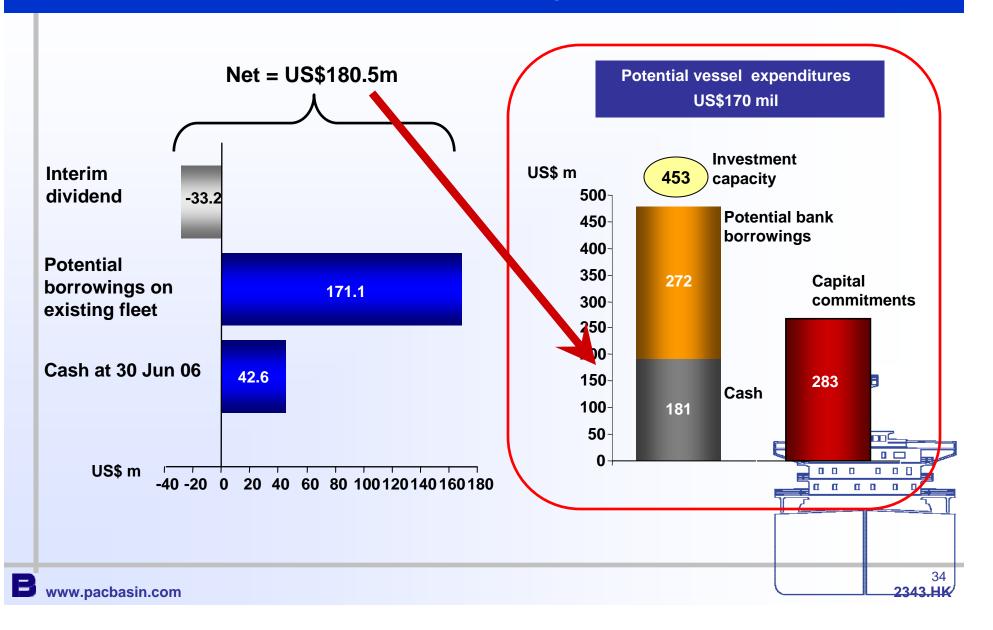
Purchase Options  Earliest year in which options may be exercised		of vessels Operating leases	Avg age of vessels	Avg option exercise price
2006 HS	17	_	5	18.9m
2007 HS	-	2	3	15.8m 🐰
2008 HS	-	4	6	21.1m
2009 HS	-	3	3	23.4m
НМ	-	1	5	7.7ma a a a
2010 HS	-	1	3	22.5m
НМ	-	1	5	17.7m
* Includes exercise of purcha				
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### **Lease Commitments**

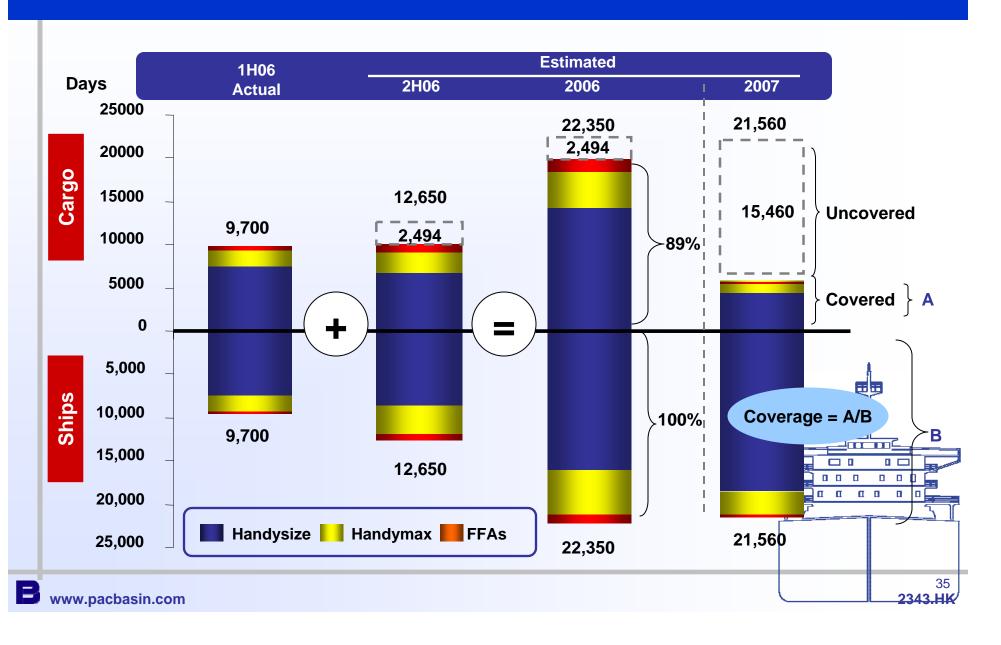
At 30 June 2006 US\$ mil	2H06	2007-2010	> 2010	Total	
PB Handysize PB Handymax IHC Pool	21.7 38.6 7.3	137.2 35.3	40.1 - -	199.0 73.9 7.3	
Total	67.6	172.5	40.1	280.2	
Days PB Handysize	0.040	44.040	4 000	04 700	<b>/70</b> 0/)
PB Handymax IHC Pool	2,210 2,260 520	14,910 3,040 -	4,600 - -	21,720 5,300 520	(79%) (19%) (2%)
Total	4,990	17,950	4,600	27,540	



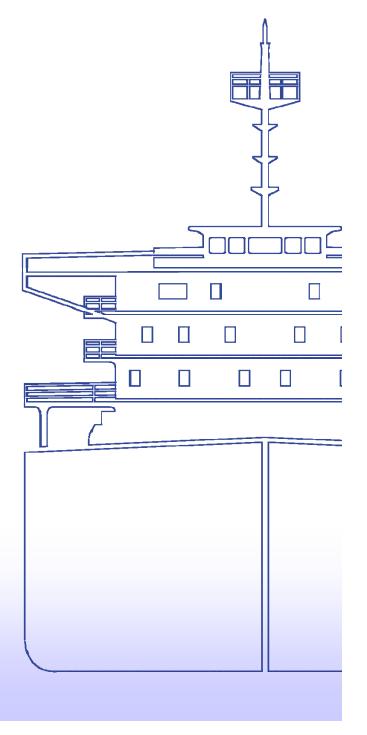
### **Investment Capacity**



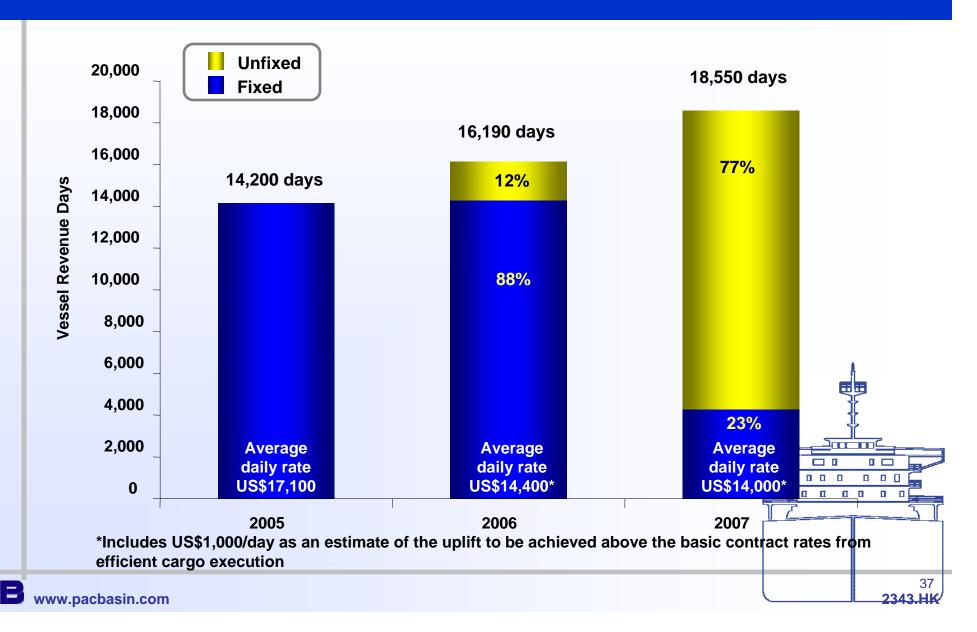
### **Vessel Activity Summary**





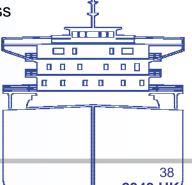


### Earnings Coverage - Handysize



### Summary

- Group profits for the period were US\$36.4 million
  - Weakest first quarter in the dry bulk markets for three years
  - Absence of disposal gains
- Strengthening dry bulk market signals solid cargo demand
  - China, Japan, and Korea continue to drive up commodity import and export volumes
- The Company continues to strengthen its fleet with 10 additional handy bulkers
  - Total fleet increased to 71 vessels in August 2006 from 60 vessels at end of 2005
  - Committed to acquire five handysize and two handymax second hand vessels; three handysize newbuildings
- Company profit increasing amid rising freight rates and increasing vessel days
  - 16,190 handysize revenue days expected in FY 2006
  - Handymax operations, which began in January this year, now in profit
- New business development leveraging on existing strengths
  - Diversified projects in China and Middle East expand and add value to core business
- Declared an interim dividend of 20 HK cents per share
  - Full year dividend expected to be at least 40 HK cents per share
  - 91% payout ratio reflects balance sheet strength
  - Positive outlook on the dry bulk market





### Disclaimer

This presentation contains certain forward looking statements with respect to the financial condition, results of operations and business of Pacific Basin and certain plans and objectives of the management of Pacific Basin.

Such forward looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results or performance of Pacific Basin to be materially different from any future results or performance expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding Pacific Basin's present and future business strategies and the political and economic environment in which Pacific Basin will operate in the future.