



Fact Sheet 12 April 2018

Our People



Our Record



Our Fleet



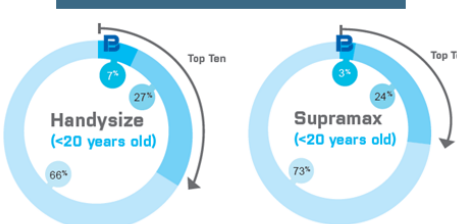
Corporate Highlights (As at 12 April 2018)

Listed	14 July 2004	Research Coverage	9 Analysts
Stock Quote	SEHK: 2343HK	52 Week Range	HK\$1.31-\$2.43
Fiscal Year End	31 December	Market Cap.	US\$1,166 m
Market Float	~98%	Shares Outstanding	4,442 m

Our Worldwide Network and Trading Areas



Our Market Shares



We operate approx. 7% of global 25-42,000 dwt Handysize ships of less than 20 years old; and approx 3% of global 50-65,000 dwt Supramax of less than 20 years old



Financial Summary (Please refer to 2017 Annual Results Announcement)

US\$ Million	2017	2016
Revenue	1,488.0	1,087.4
EBITDA	133.8	22.8
Operating Cash Flow	124.7	49.5
Underlying Profit/(loss)	2.2	(87.7)
Profit/loss Attributable to Shareholders	3.6	(86.5)
Total Assets	2,231.6	2,107.2
Total Cash & Deposits	244.7	269.2
Net Borrowings to Net Book Value of Property, Plant and Equipment	35%	34%
Basic Earnings Per Share (HK cents)	0.7	(20.4)
Company Net Book Value Per Share (HK cents)	204	201
Dividend Per Share (HK cents)	-	-

Sustainability

- Applying sustainable thinking in our decisions and the way we run our business
- Creating long-term value through good corporate governance and CSR

2017 Annual Report

Corporate Governance Report
www.pacificbasin.com/ar2017

2017 CSR Report



Pacific Basin has implemented ISO 9001:2008 quality management system, 14001: 2004 environmental management system and OHSAS 18001:2007 occupational health and safety management system.



TRACE has completed a TRACEcertification due diligence review of Pacific Basin Shipping Limited. Certification by TRACE signifies that Pacific Basin Shipping Limited has completed internationally accepted due diligence procedures and has been forthcoming and cooperative during the review process.

TRACEcertification underscores Pacific Basin Shipping Limited's commitment to transparency in international commercial transactions.

Owned Fleet

106

Handysize & Supramax Bulk Carriers

Hong Kong HQ

12 Global Offices
 330+ Shore-based staff
 3,400+ Seafarers

200+ Handysize and Supramax vessels



World's largest owner and operator of modern Handysize tonnage

Total Volume Carried in 2017

66.2m tonnes



9,000+ Port Calls



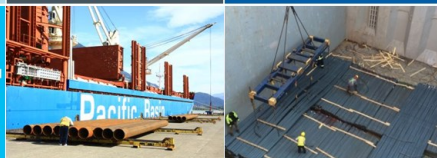
Secure counterparty
US\$2bn+
 total assets
 + strong balance sheet

500+

Major Industrial Customers

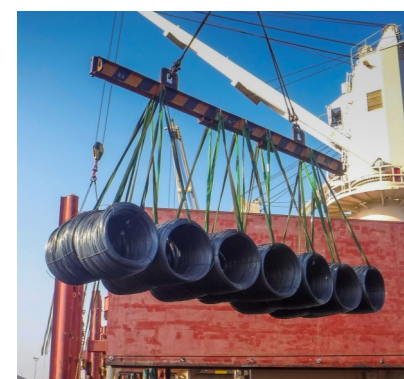
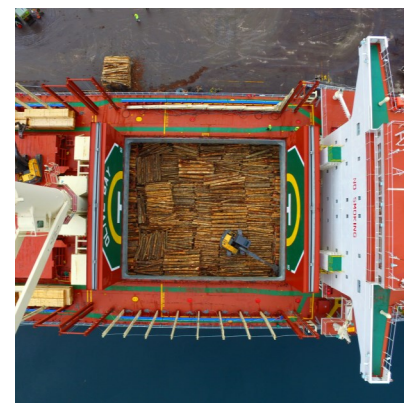
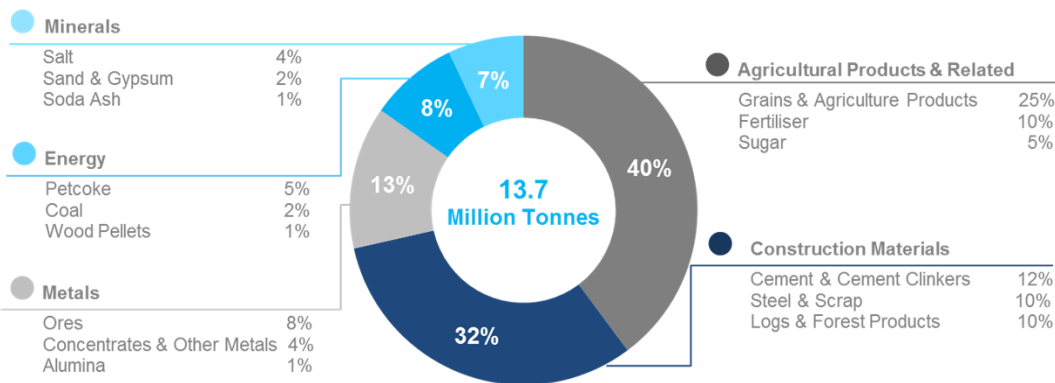
1,500+

voyages/year



Company Factsheet

Our 2018 Q1 Dry Bulk Cargo Volume



Latest Info - 2018 Q1 Trading Update

- ◆ Handysize and Supramax freight market indices YTD have followed similar pattern as in recent years, although at a significantly higher level with a short seasonal decline in early 2018 and recovery after Chinese New Year
- ◆ In Jan 18 we took delivery of the last of 5 vessels we committed to acquire in Aug17, increasing our owned fleet to 106 ships on the water
- ◆ Our capacity in 1Q18 was substantially unchanged from a year ago as we operated more owned ships but took in fewer short-term chartered ships primarily due to reduced Chinese steel export volumes
- ◆ Market improvement since last year benefits our increased proportion of owned ships which have mainly fixed costs
- ◆ We continue to look at good quality secondhand ship acquisition opportunities as prices are still historically attractive, resulting in reasonable break-even levels and shorter payback times
- ◆ Minor bulk improvement in 1Q18 is encouraging with supply fundamentals looking more positive - we are cautiously optimistic for a continued market recovery, although with some volatility along the way

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