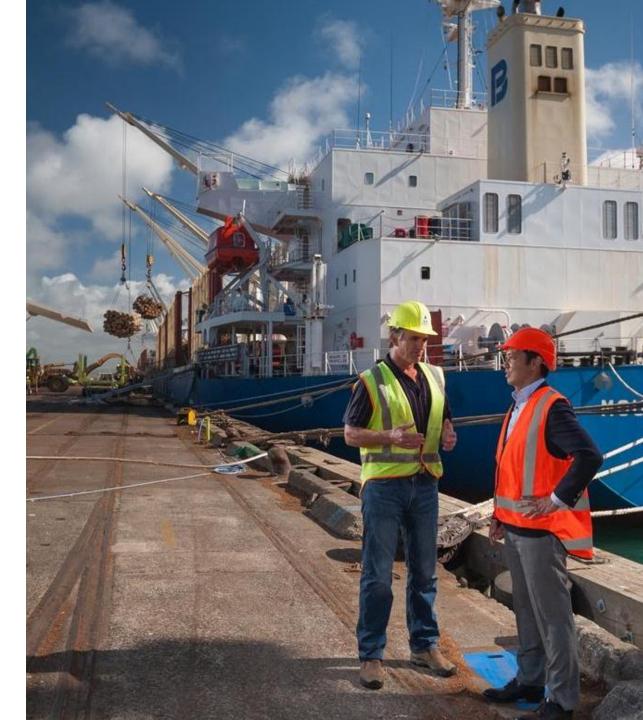
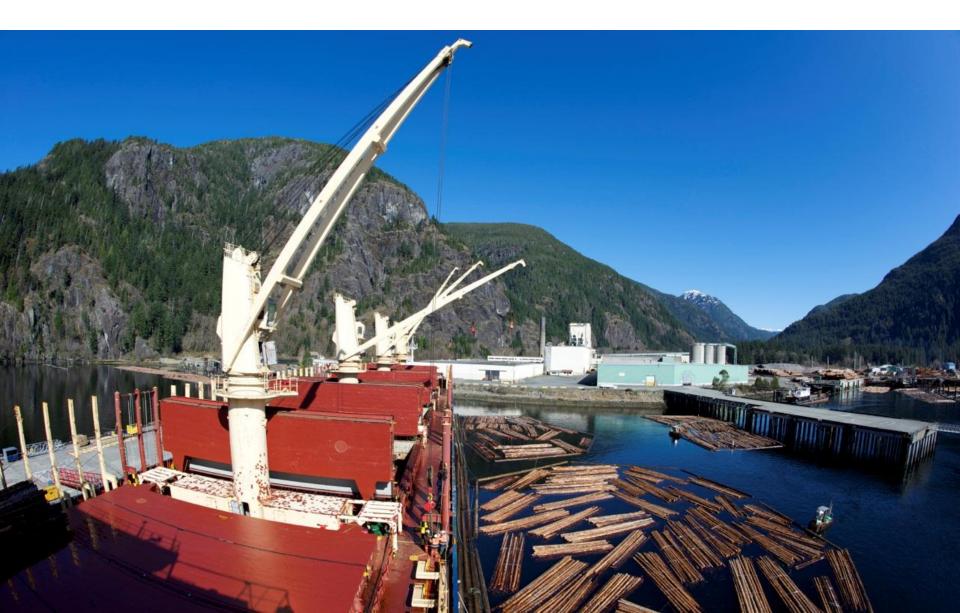


### 2014 Analyst Day Presentation 9 May 2014







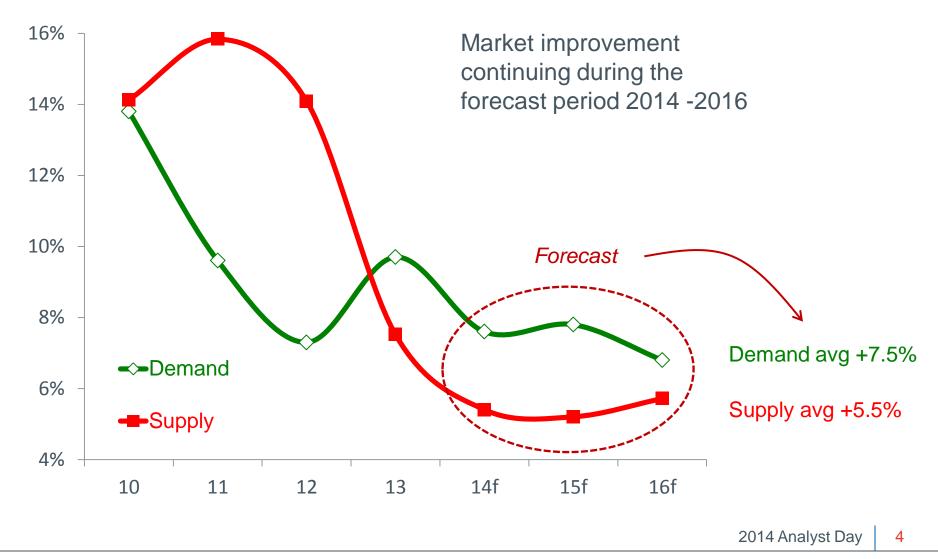


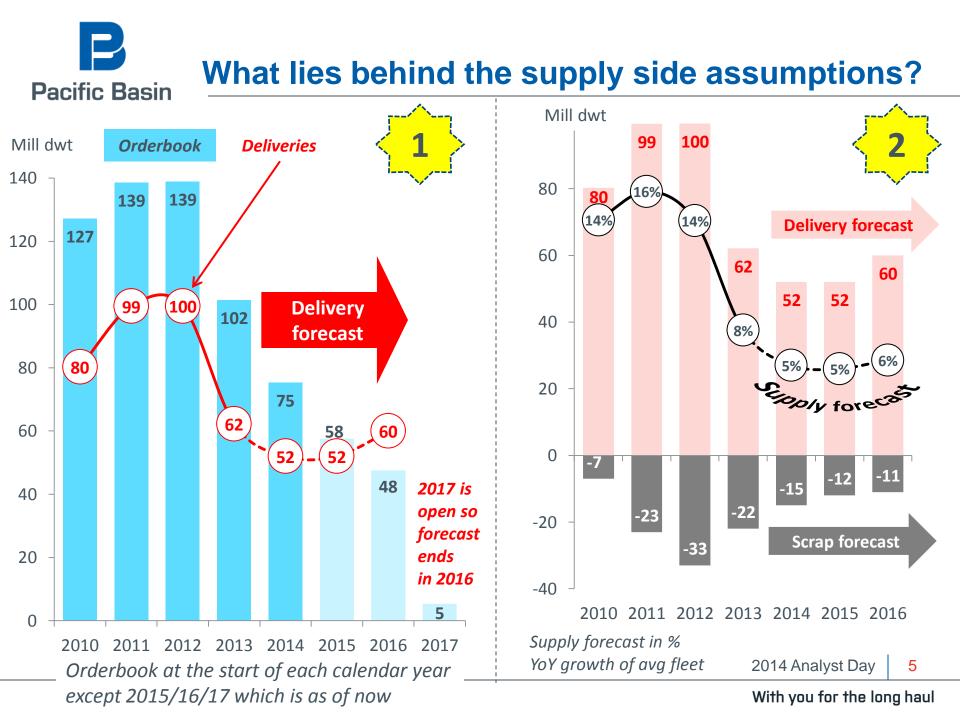
- Forecast market recovery 2014 2016 due to healthy demand and muted supply growth
- No sign in the cargo data of China slowing down
- Chinese price-related buying behaviour is causing the delay to a seasonal pickup that should have started in early April



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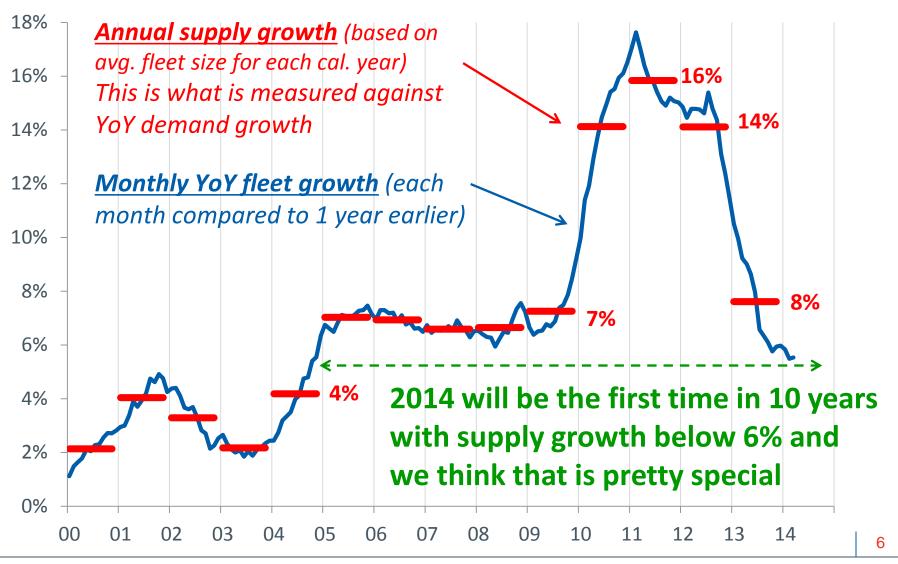




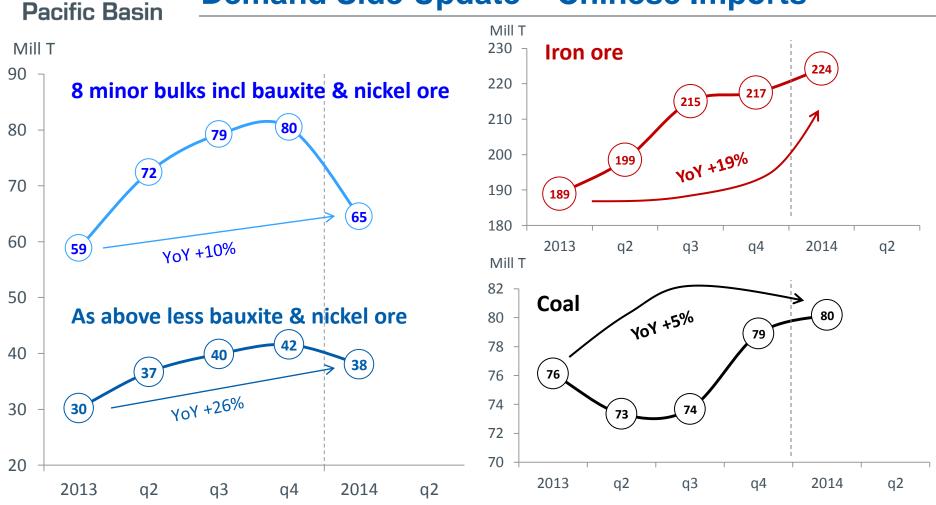


What is so special about 2014?

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# **Demand Side Update – Chinese Imports**

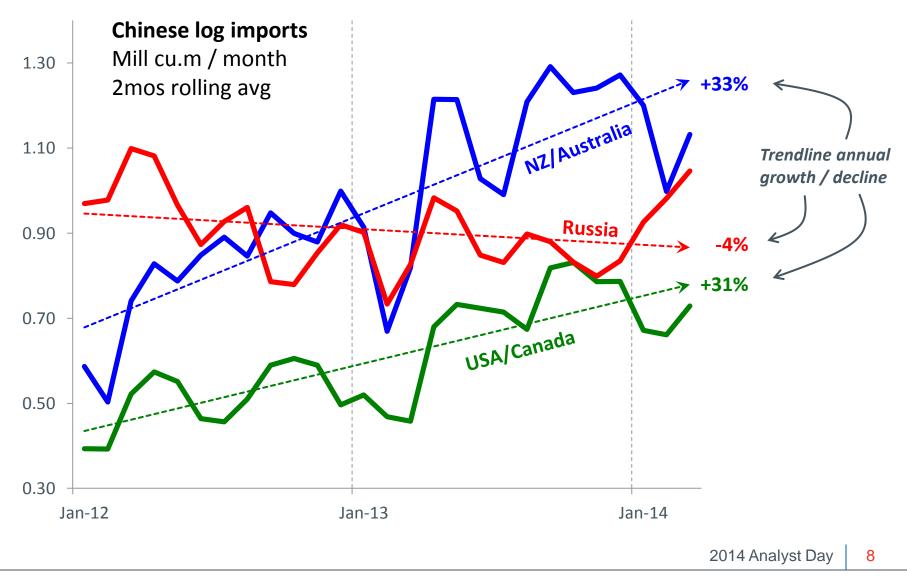


Total Chinese imports of iron ore, coal and 8 minor bulks are up 16% since 1Q 2013. Apart from bauxite & nickel ore which are affected by the Indonesian export ban, import data for 2014 show solid growth 2014 Analyst Day

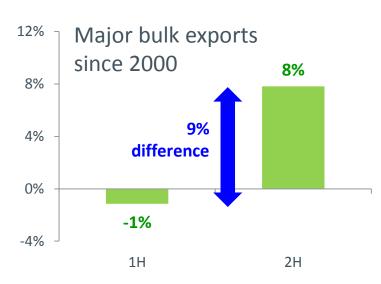
With you for the long haul

# Solid growth for the logs trade to China

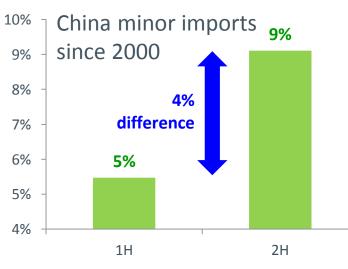
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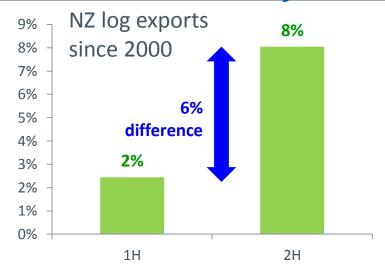


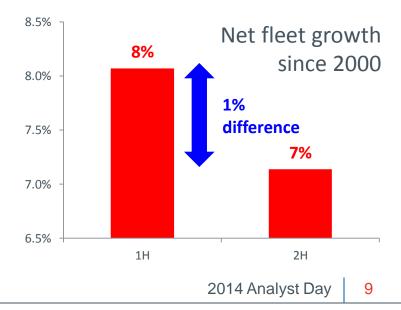
## Drybulk Supply / Demand is biased is favoured towards the second half of the year



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### **Business Foundation**

#### People

- Unique network of 13 local dry bulk offices
- Close to our customers and understand their needs
- 24/7 chartering and operations support

#### Fleet

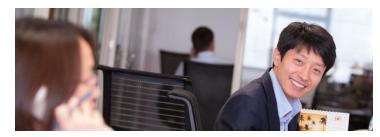
- Modern, quality ships with best-in-class design
- Competitive freight for customers
- Low breakeven cost and fuel efficient

### **Corporate Profile**

- Trusted & transparent counterparty
- Strong public balance sheet and track record
- Award winning CSR policy and environmental focus

### **Customer Focus**

- Passionate about service delivery to customers
- Strong relationship with over 400 customers
- Substantial portfolio of long term cargo contracts





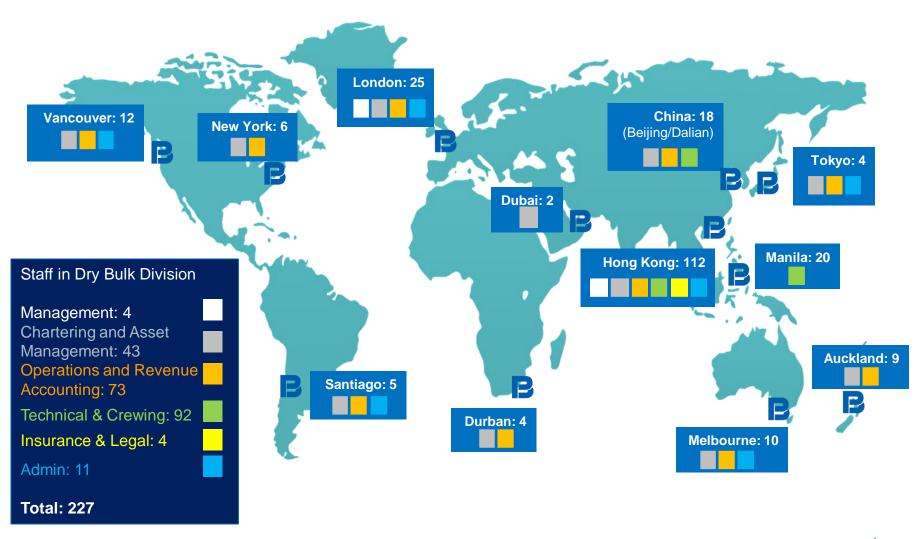




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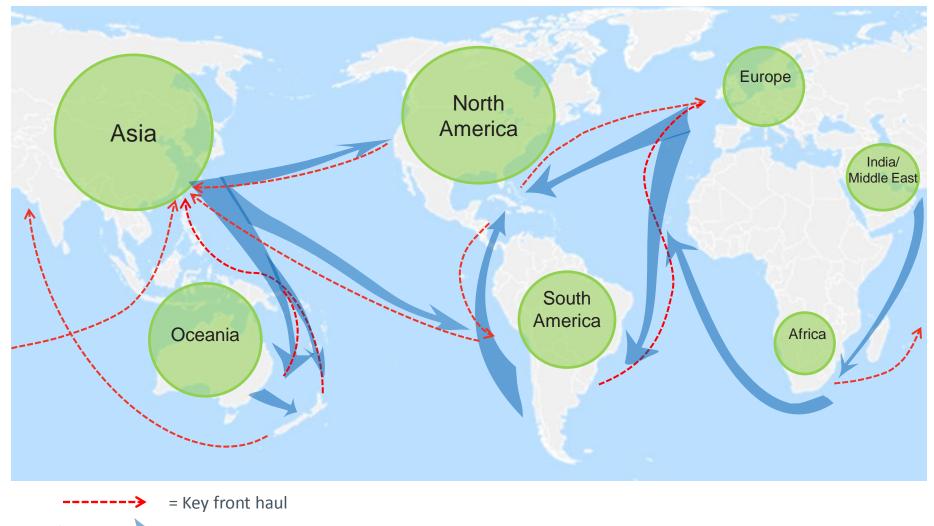
**PB Dry Bulk Network** 

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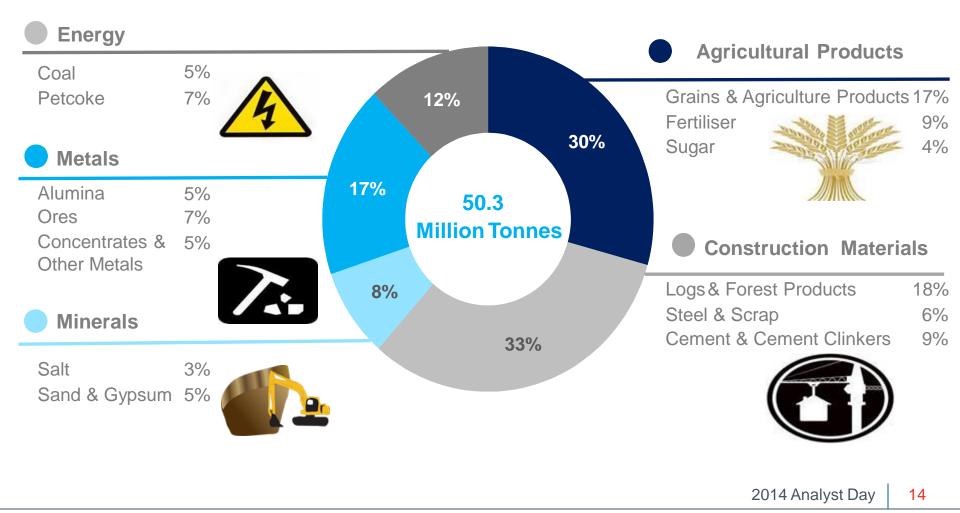


= Key back haul

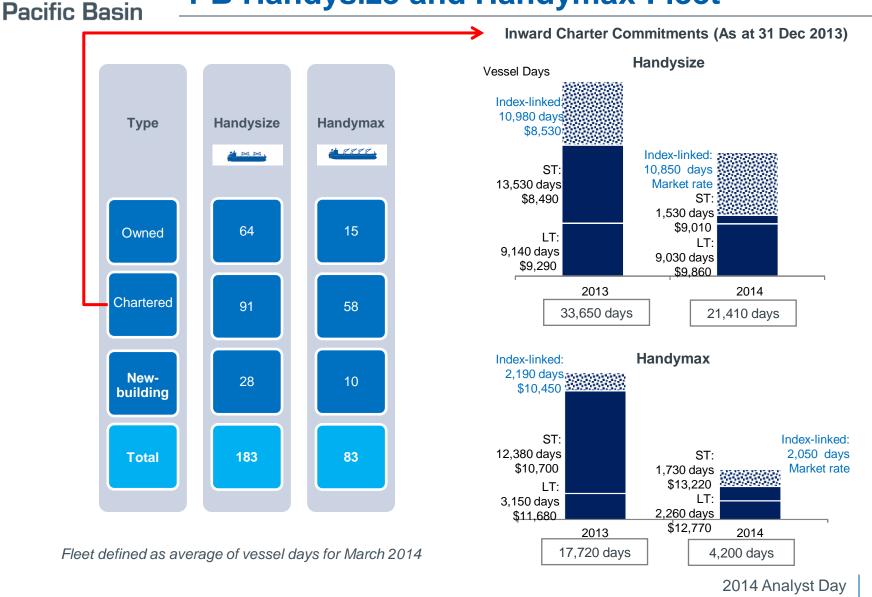
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### Pacific Basin Handysize and Handymax Cargo Volume 2013



# **PB Handysize and Handymax Fleet**



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### **Pacific Basin Values**

We believe in the importance of human interaction and the personal touch. We are determined to find and deliver the right solutions to problems and challenges faced by our customers.

We strongly believe in the value of long term relationships over short term gain.

We always look for ways to make it easier to do business with us. Everyone in Pacific Basin is a corporate ambassador – each of us embodies these values and creates excellence through dedication, continuous improvement and teamwork.

We always honor our commitments.

We take a considered approach to everything we do.

We are a nimble and dynamic organisation with quick decision making at all levels. We operate with the highest standards of diligence and care as individuals and as a company.

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This presentation contains certain forward looking statements with respect to the financial condition, results of operations and business of Pacific Basin and certain plans and objectives of the management of Pacific Basin.

Such forward looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results or performance of Pacific Basin to be materially different from any future results or performance expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding Pacific Basin's present and future business strategies and the political and economic environment in which Pacific Basin will operate in the future.

#### **Our Communication Channels:**

- Financial Reporting
  - Annual (PDF & Online) & Interim Reports
  - Voluntary quarterly trading updates
  - Press releases on business activities

#### Shareholder Meetings and Hotlines

- Analysts Day & IR Perception Study
- Sell-side conferences
- Investor/analyst calls and enquiries

Contact IR – Emily Lau E-mail: elau@pacificbasin.com ir@pacificbasin.com

Tel : +852 2233 7000

#### Company Website - www.pacificbasin.com

- Corporate Information
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