

Pacific Basin

Results Presentation
For the year ended
31st December 2005



2005 Highlights



- ❖ Profits – US\$147.1 million (2004:\$103.5million)
- ❖ Revenues – US\$433.7 million (2004:\$302.2million)
- ❖ Earnings per share US cents 11.58; HK cents 89.72
(2004: US cents 9.59, HK cents 74.30)
- ❖ 50 owned and chartered vessels in operation at year end (2004: 45)
plus 10 on order (2004: 6)
- ❖ Average TCE rate achieved of US\$17,100/day (2004: \$17,900)
- ❖ Proposed final dividend of HK cents 35 per share giving total
dividend of HK cents 65

2006 Outlook



- ❖ Market likely to remain firm but at lower levels than 2005
- ❖ 2006 Handysize revenue days and contract cover now stand at

Days	Cover	\$/day
14,800	61%	14,400+

- ❖ Newbuilding programme to expand fleet 20% over next 3 years
- ❖ Over US\$300million of spending power (including leverage) for further fleet expansion at the right time
- ❖ Dividend policy for 2006 reaffirmed and minimum HK cents 40 per share set as reasonable expectation

Market Review

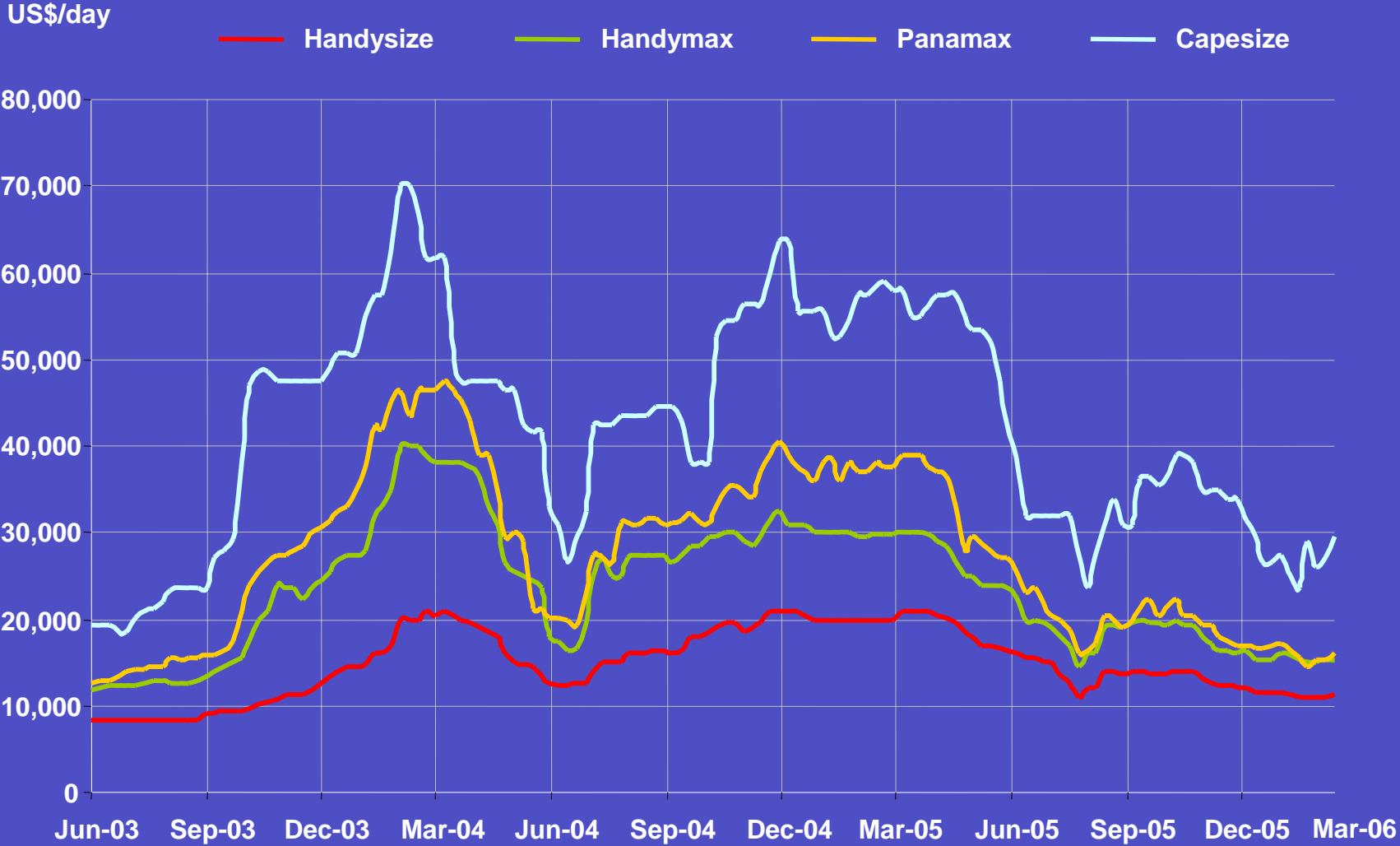


The Baltic Dry Index



Source: Bloomberg

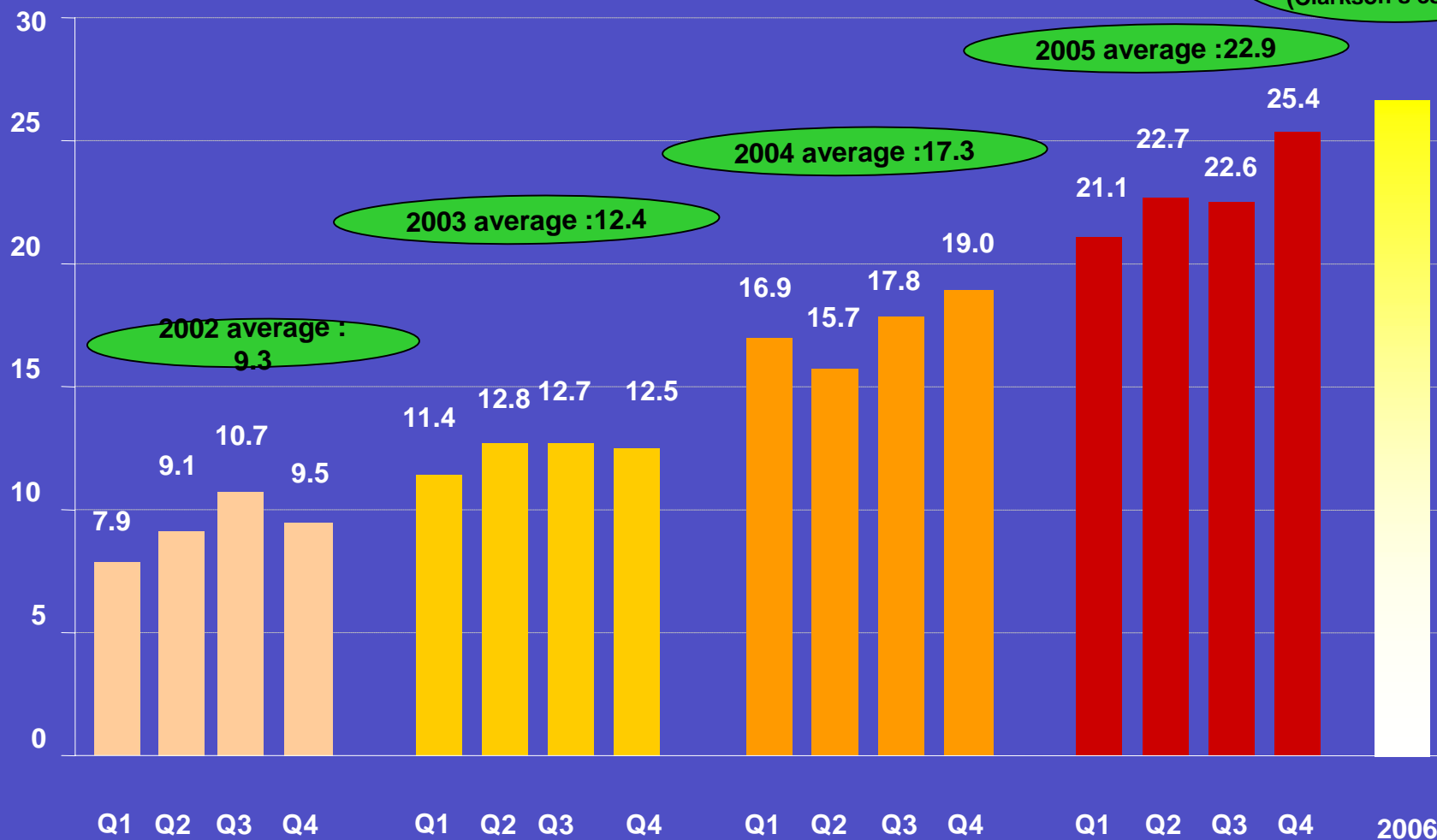
Dry Bulk – 1 year Time-Charter Rates



Source: Clarkson's

Demand – China's Iron Ore Imports

Mil Tons/ Month



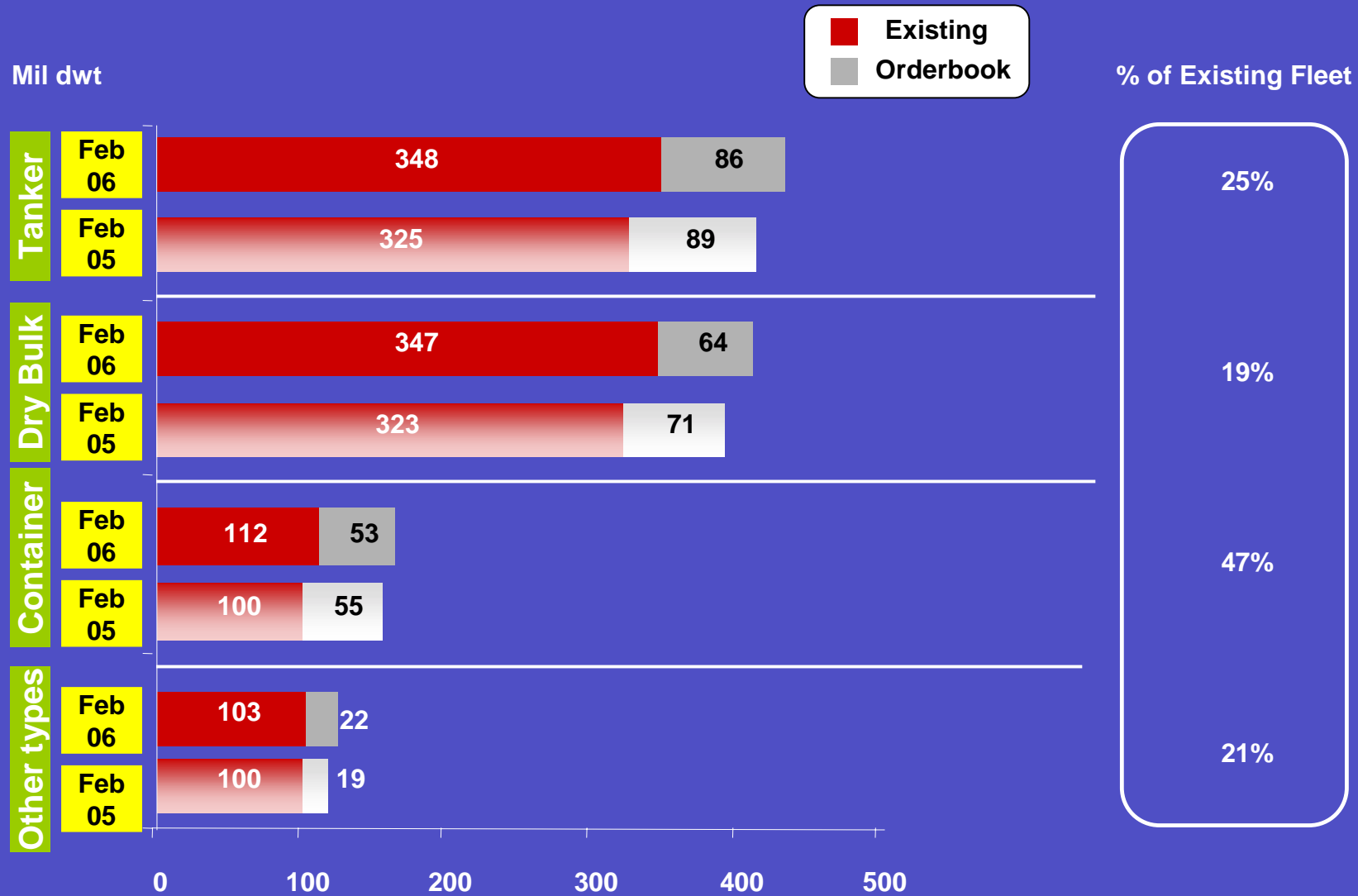
2002

2003

2004

2005

World Fleet & Orderbook



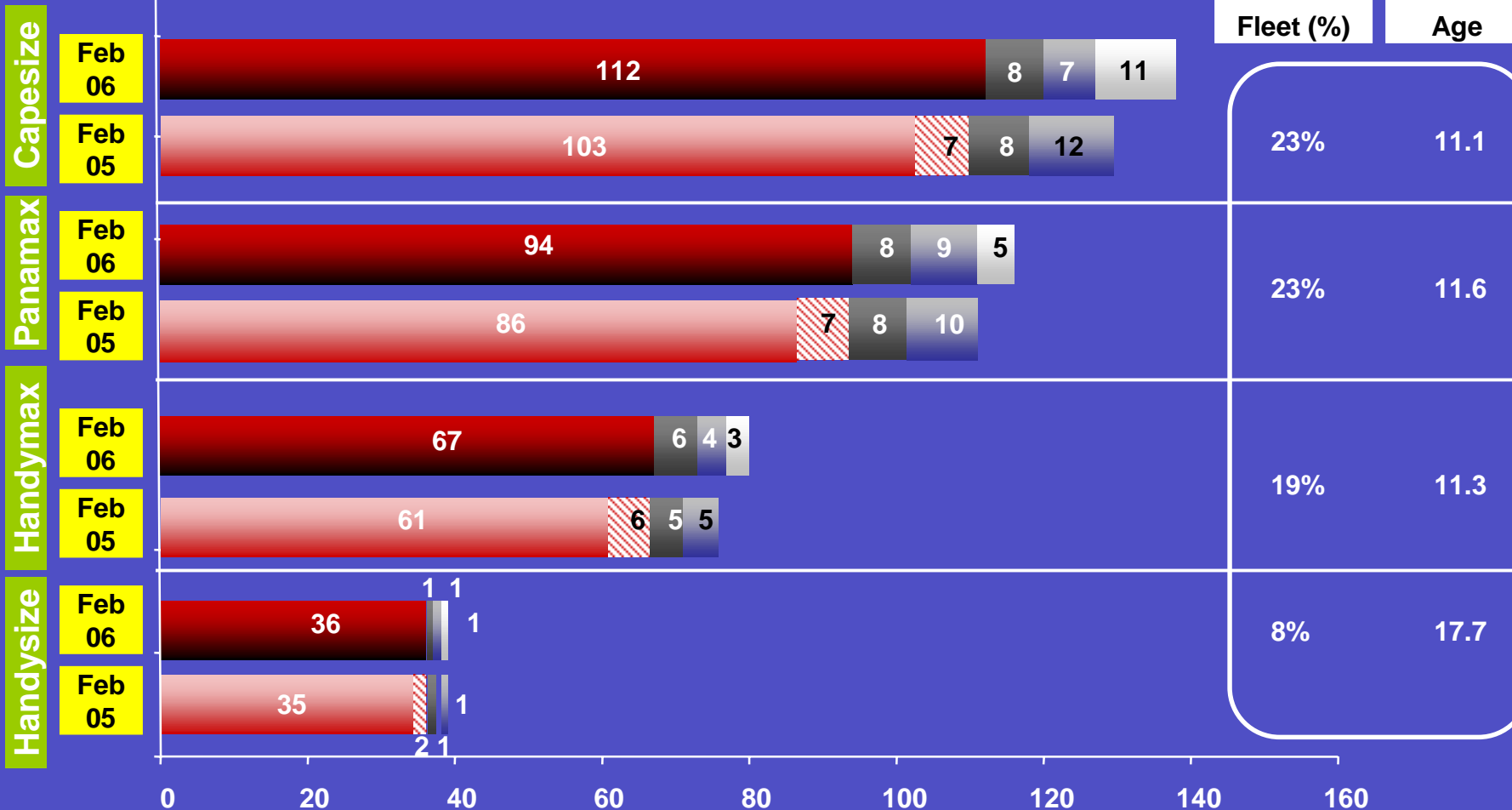
Drybulk Fleet & Orderbook



Mil dwt

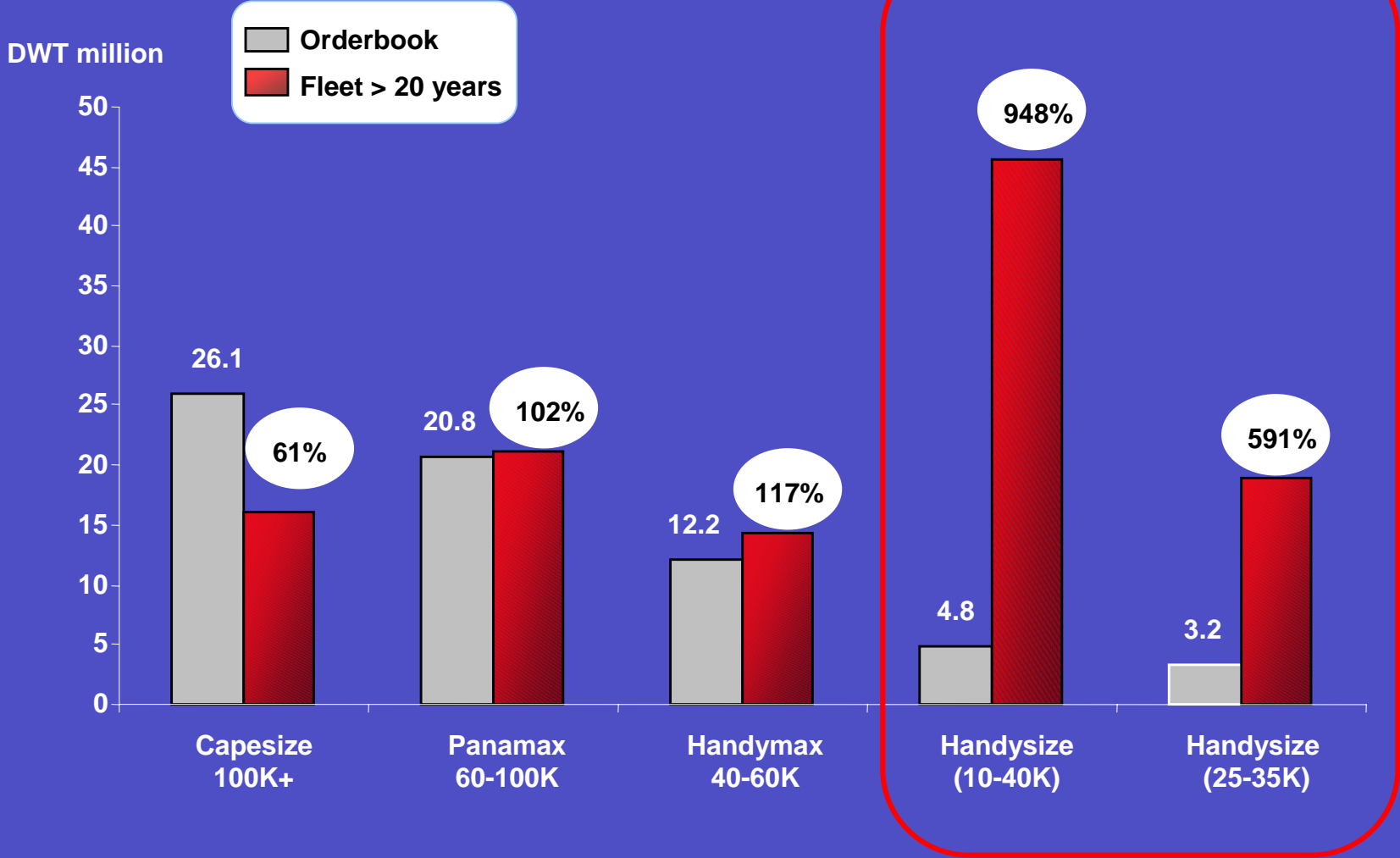
Existing 2005 2006 2007 2008+

Orderbook
Fleet (%) Average
Age

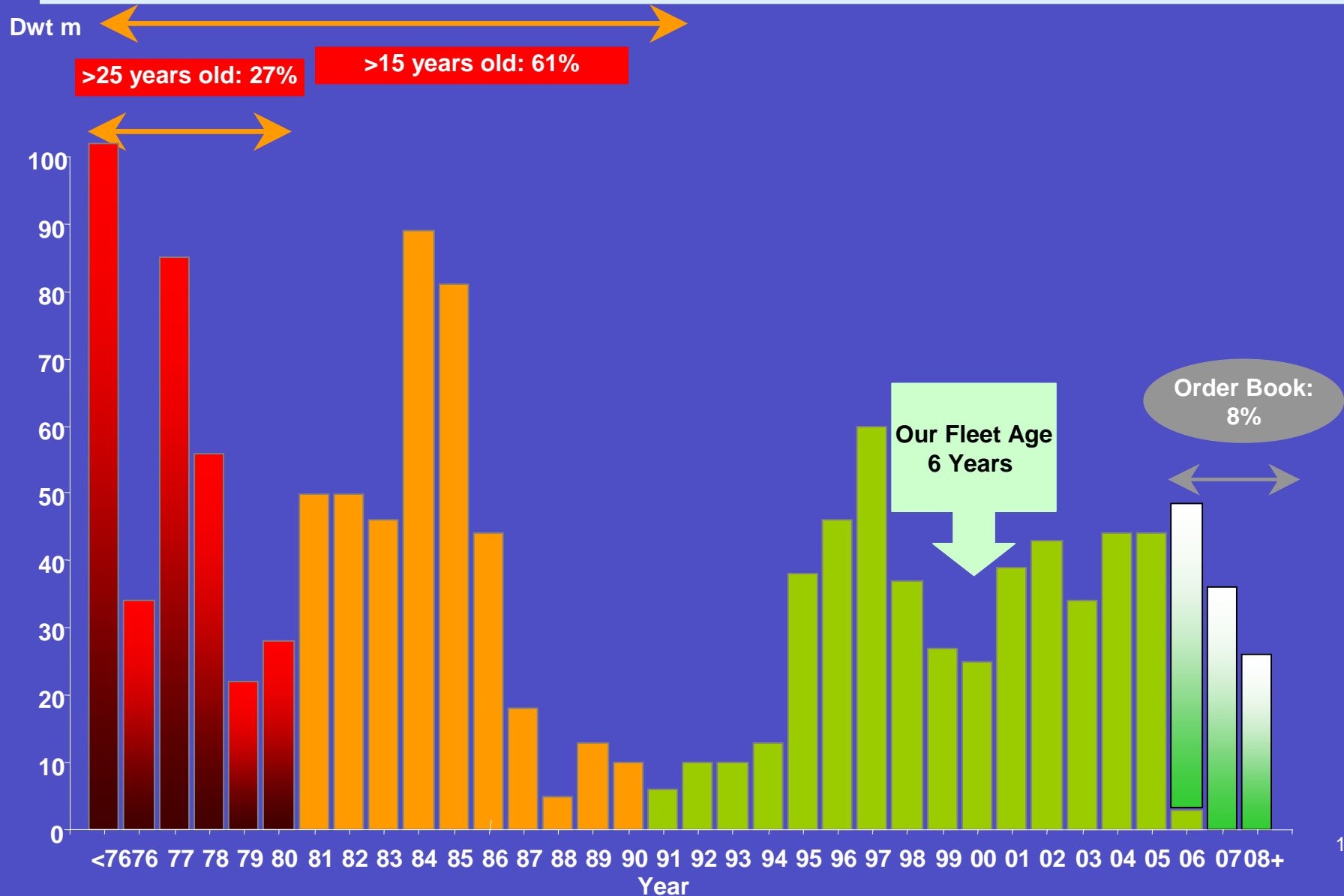


Source : Clarkson

Dry Bulk Scrapping



Supply: Age Profile of Global Handysize Fleet (within 25-35K segment)



Summary

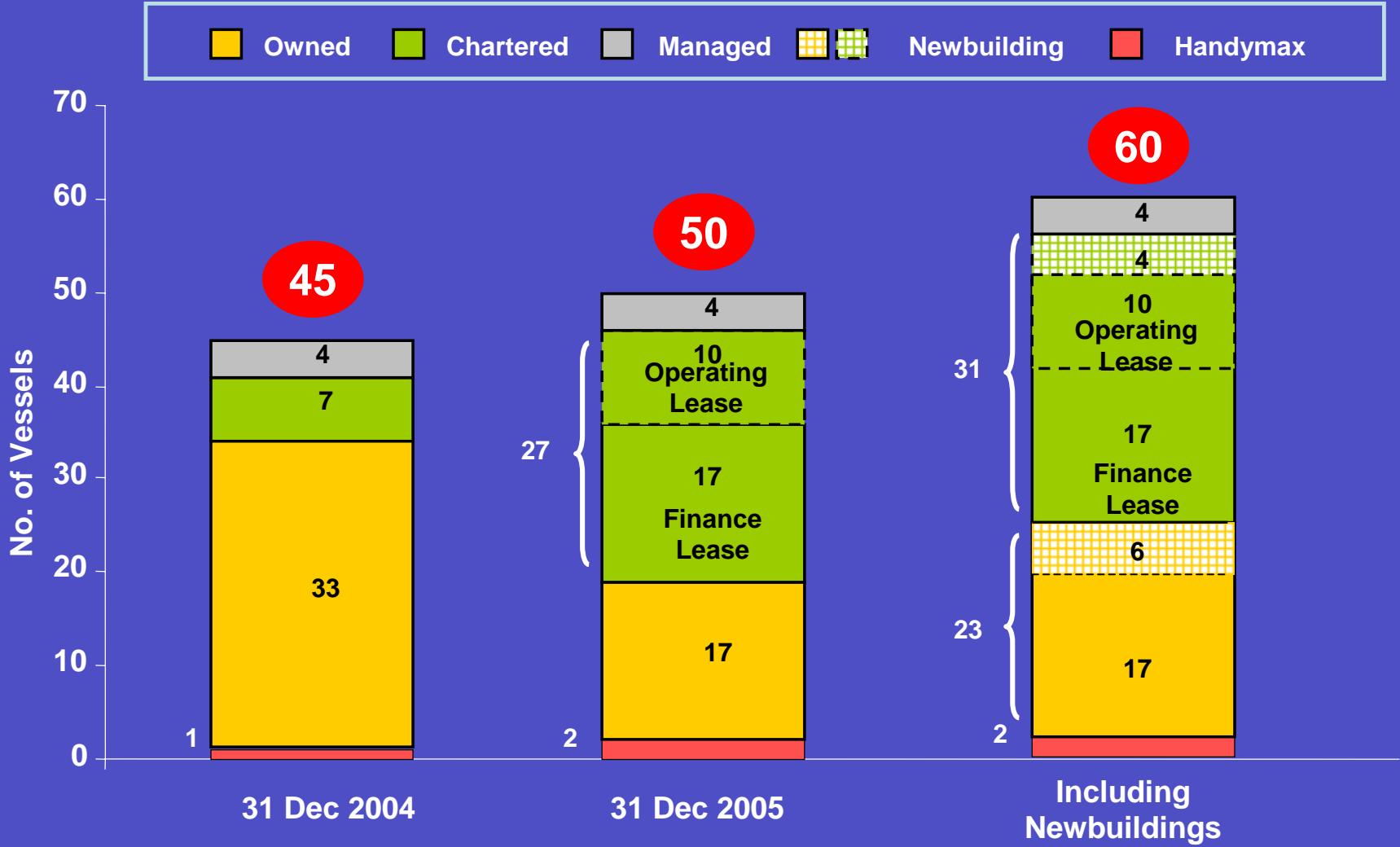


- ❖ Despite downward trend, rates were good all year
- ❖ Bigger ships suffered more than smaller ones
- ❖ Demand was very strong but new supply finally had an impact
- ❖ Expect 2006 to be a similar year of strong demand counter-balanced by growing supply
- ❖ Expect to see an increase in scrapping if rates are depressed
- ❖ Economic growth in China, India and Japan may provide upside surprises.

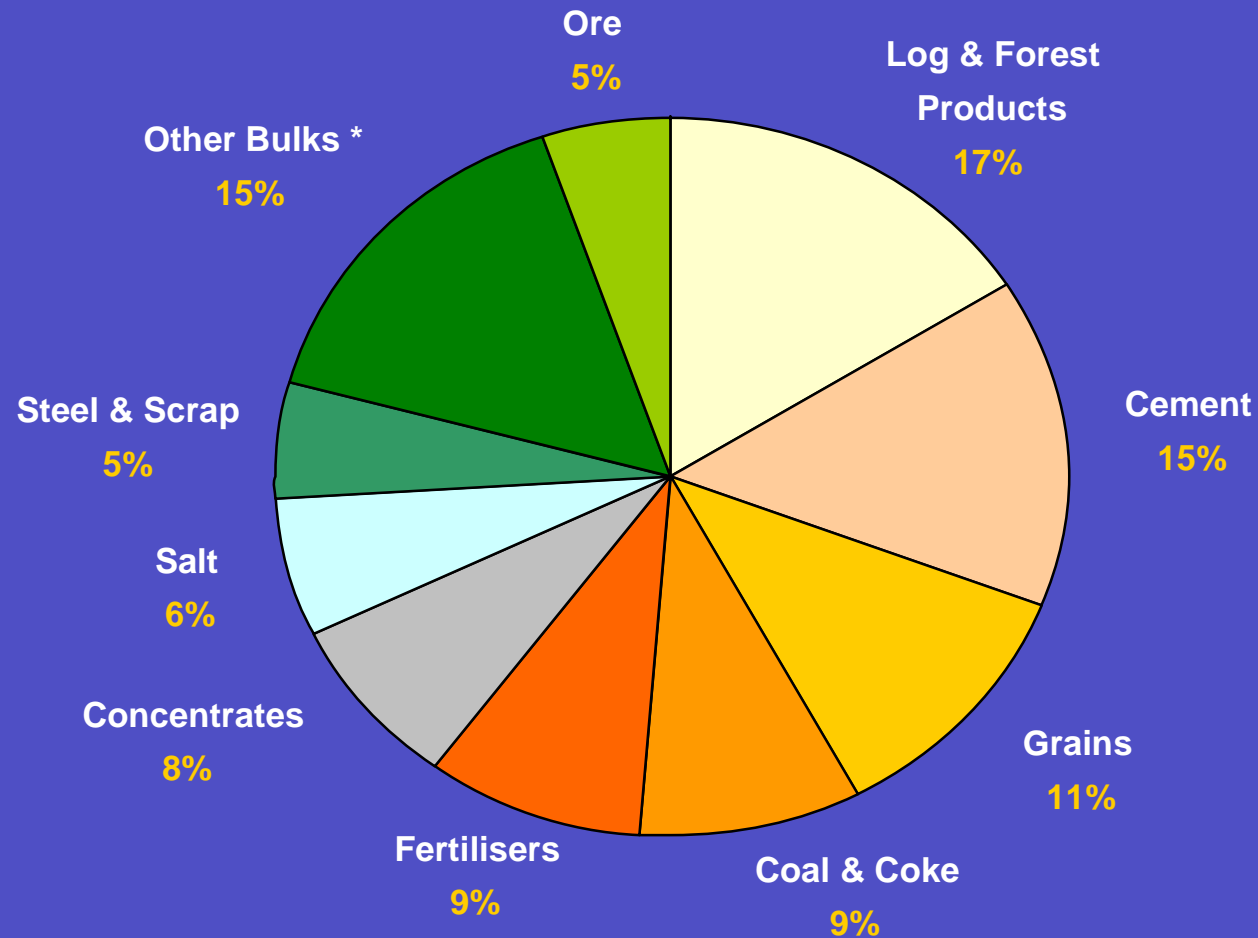
Business Review



Fleet

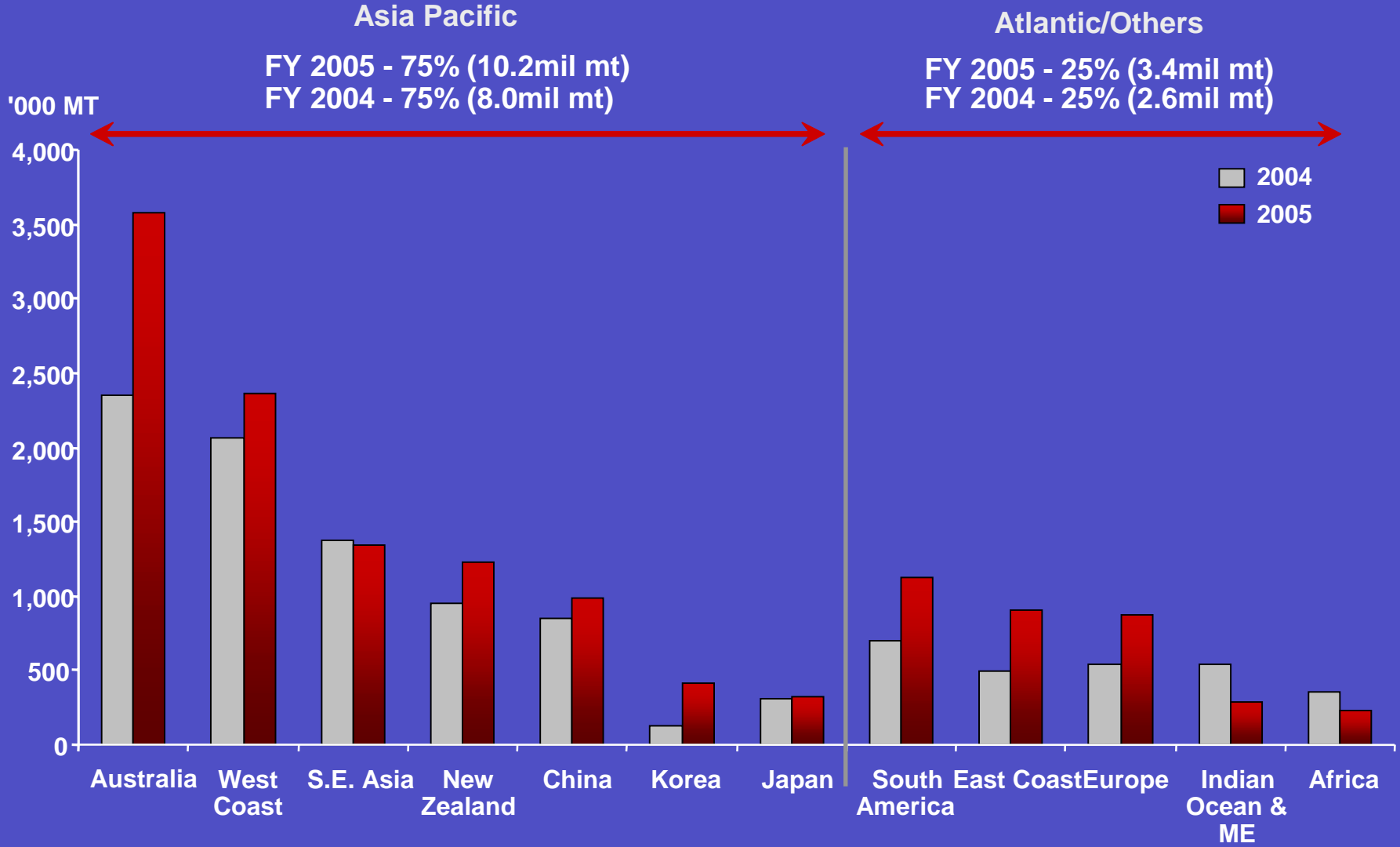


Cargoes Carried

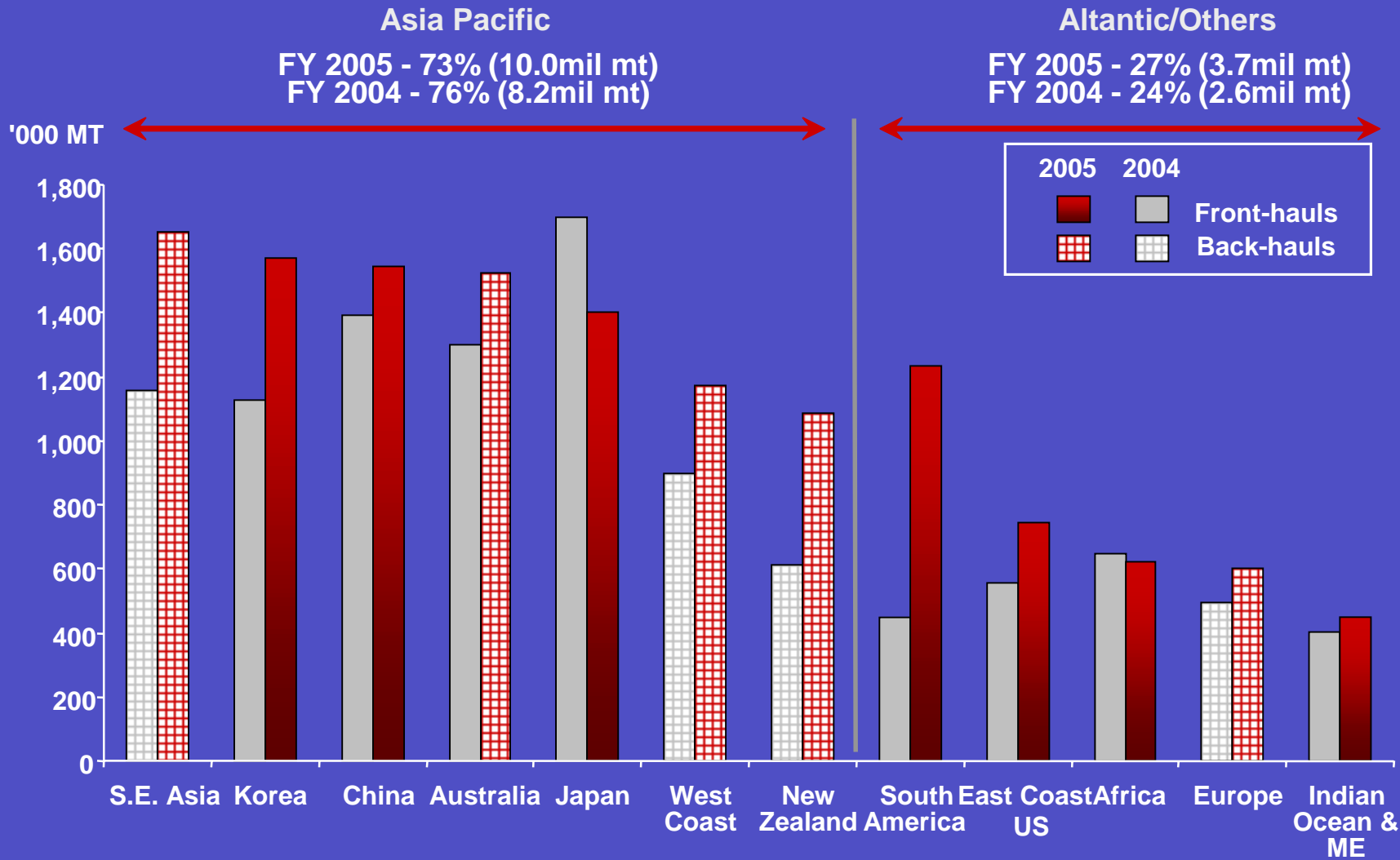


* Includes Agriculture Products, Alumina, Soda Ash, Gypsum, Sands and other bulk products

Load Areas



Discharge Areas



Financial Review



Results - Highlights



	FY 2005	FY 2004
Turnover (US\$mil)	433.7	302.2
Net profit (US\$mil)	147.1	103.6
Earnings per share (US cents)	11.58	9.59
Dividends (HK cents per share)	65.00	24.00
Payout ratio	73%	56%
Handysize revenue days	14,200	9,900
Handysize TCE (US\$/day)	17,100	17,900

Results - Analysis



US\$mil

FY 2005

Reported net profit	147.1
Less net gains on disposal of vessels	(23.5)
Profit before disposal gains	123.6

Gains / (losses) arising from new accounting standards

HKAS 39	Financial instruments	4.6
HKAS 16	Fixed assets	1.9
HKFRS 3	Goodwill not amortized	1.8
HKFRS 2	Share based payments	(4.0)
Total		4.3

Dividends



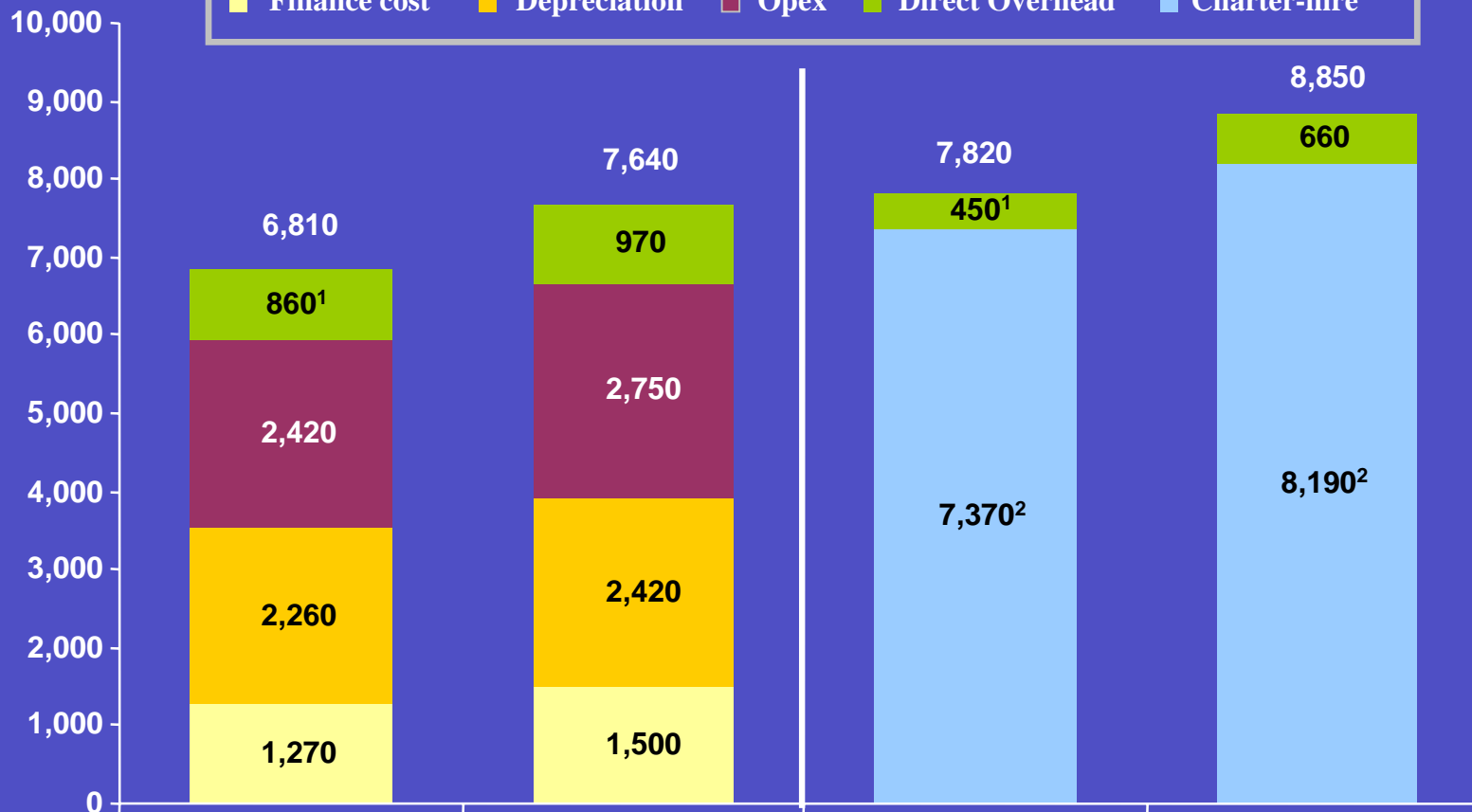
- ❖ Payout policy of not less than 50% of attributable profits
- ❖ Actual payout ratio has consistently exceeded the minimum dividend policy

Year	Dividend	(per share)		
		US\$mil	HK Cents	Payout Ratio
2004 (A)	Post listing	<u>39.0</u>	<u>24</u>	56%
2005 (A)	Interim (paid 4 Oct 05)	49.5	30	
	Final (proposed)	<u>57.9</u>	<u>35</u>	
	Total for year	<u>107.4</u>	<u>65</u>	73%
2006 (E)	Reasonable expectation for interim and final dividend to be at least HK cents 40 per share in aggregate			

Daily Vessel Costs



US\$/day



Vessel Days

	Owned	Chartered-in
FY04	8,070	2,210
FY05	11,720	2,760
	79%	21%
	81%	19%

¹Adjusted for the 2004 reorganisation ²Excluding Sea Bell

Balance Sheet - Highlights



(US\$mil)

	FY 2005	FY 2004
Net book value of fixed assets *	504.3	544.1
Gross borrowings	316.9	370.1
Cash	83.7	47.7
Net borrowings	233.2	322.4
Shareholder's equity	309.3	232.6
Net borrowings / Fixed assets	46%	59%
Net borrowings / Shareholder's equity	75%	139%

*Insured value of delivered vessels (Mar06) US\$746 mil

Cashflow - Highlights



US\$mil

	2005	2004
Operating cash inflows	173.3	130.2
Investing cash in/(out) flows	24.7	(273.2)
- Payments for vessels	(121.2)	(274.4)
- Sales of vessels (incl. charterbacks)	139.5	-
- Others	6.4	1.2
Financing cash (out)/inflows	(157.5)	178.9
- Net (repayment) / drawdown of bank loans	(371.8)	188.4
- Cash from 17 vessels under finance leases	318.0	-
- Dividend paid	(88.5)	(49.8)
- Others	(15.2)	40.3
Cash at 31 December	83.7	47.7

Capital & Lease Commitments



US\$mil

At 31 December 2005

Capital commitments

7 Vessels

< 1 yr 2-5 yrs > 5 yrs Total

50.0 108.9 - 158.9

Others

2.6 - - 2.6

Total commitments

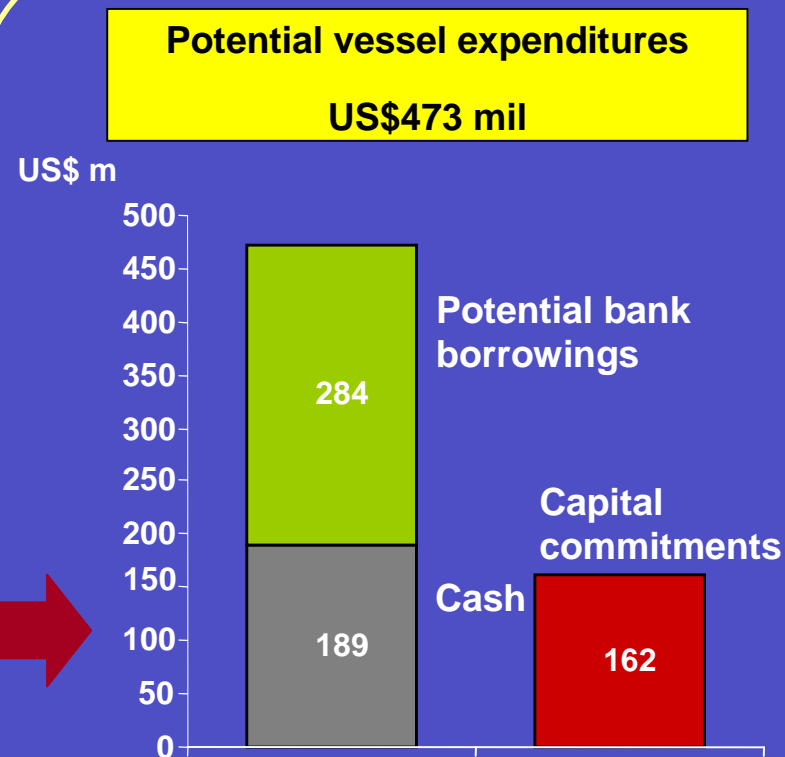
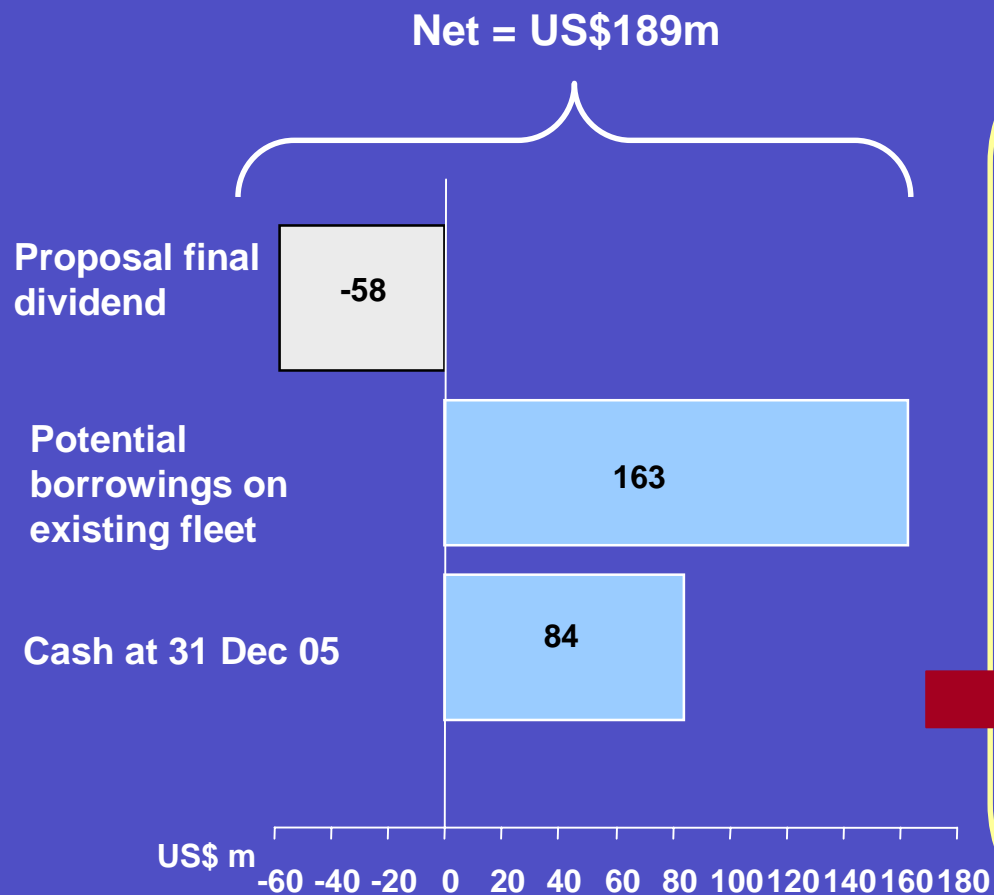
52.6 108.9 - 161.5

Lease commitments

Vessels chartered in
under operating leases

52.8 129.6 40.7 223.1

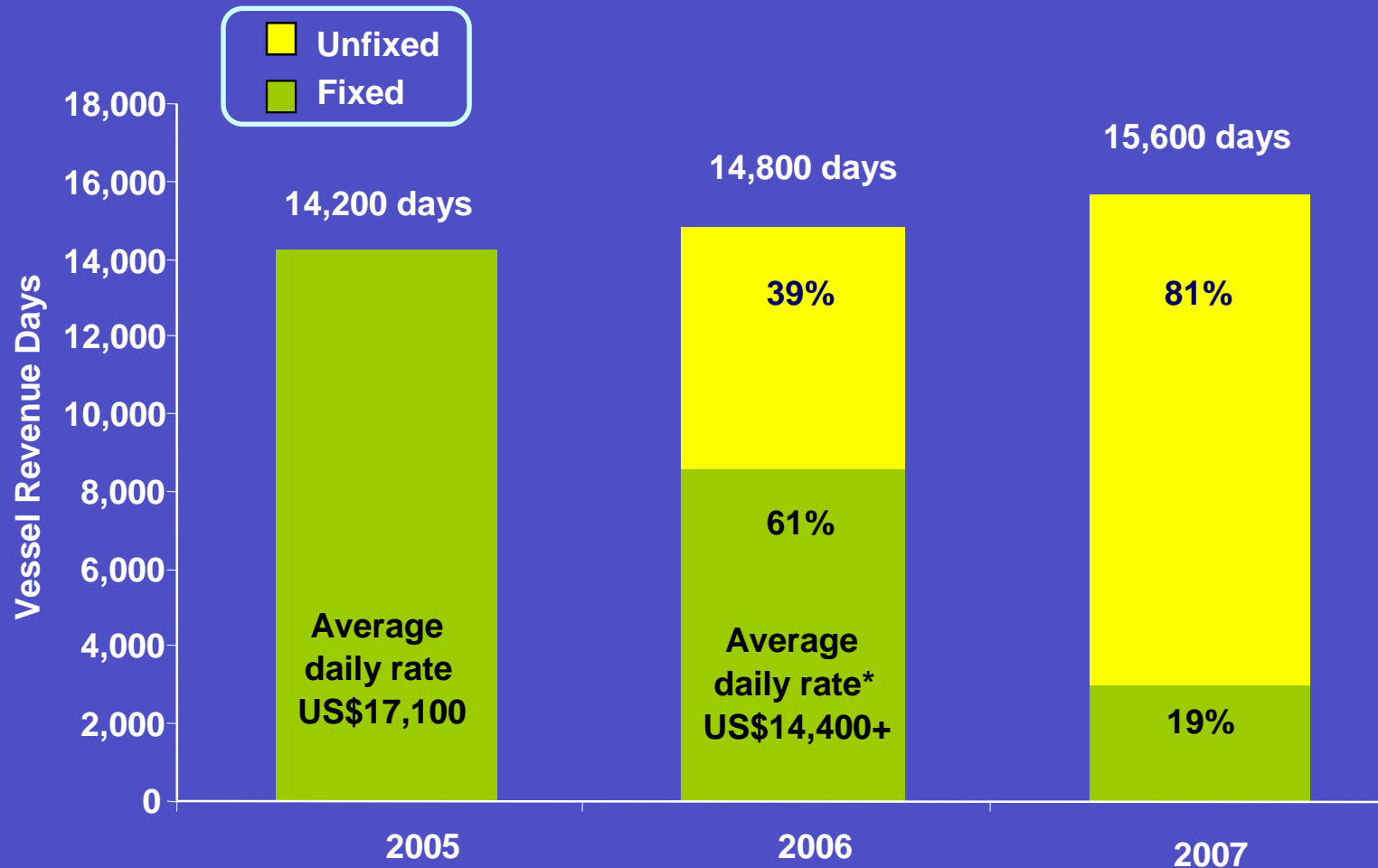
Investment Capacity



Outlook & Prospects



Earnings Cover



*Includes US\$1,000/day as an estimate of the uplift to be achieved above the basic contract rates from efficient cargo execution

Strategic Direction



- ❖ **Continue to build on core strengths:**
 - **Market leader in handysize with large, modern, uniform fleet**
 - **Freight services direct to blue chip customers**
 - **Efficient cargo execution to improve rates**
 - **Sound financial management**
 - **Strong dividend policy**

- ❖ **Expand the proven handysize business model into handymax to meet customer demand**

- ❖ **Develop business expansion initiatives and opportunities in China.**

Summary



- ❖ 2005 was another excellent year for dry bulk shipping, allowing us to achieve record profits
- ❖ High asset prices restricted fleet expansion but we maintained our position as the leading operator of modern handysize tonnage
- ❖ Sale and charter back programme has provided financial strength and flexibility
- ❖ 2006 likely to be similar to 2005 – strong underlying demand but vessel deliveries will hold rates to more moderate levels
- ❖ Handysize sector more robust given advanced age profile and small order book
- ❖ With 61% of revenue days covered, outlook for 2006 is optimistic

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Disclaimer



This presentation contains certain forward looking statements with respect to the financial condition, results of operations and business of Pacific Basin and certain plans and objectives of the management of Pacific Basin.

Such forward looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results or performance of Pacific Basin to be materially different from any future results or performance expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding Pacific Basin's present and future business strategies and the political and economic environment in which Pacific Basin will operate in the future.