

LEADING THE WAY IN DRY BULK SHIPPING



Pacific Basin



1Q24 TRADING UPDATE
18 APRIL 2024

PERFORMANCE AND MARKET REVIEW



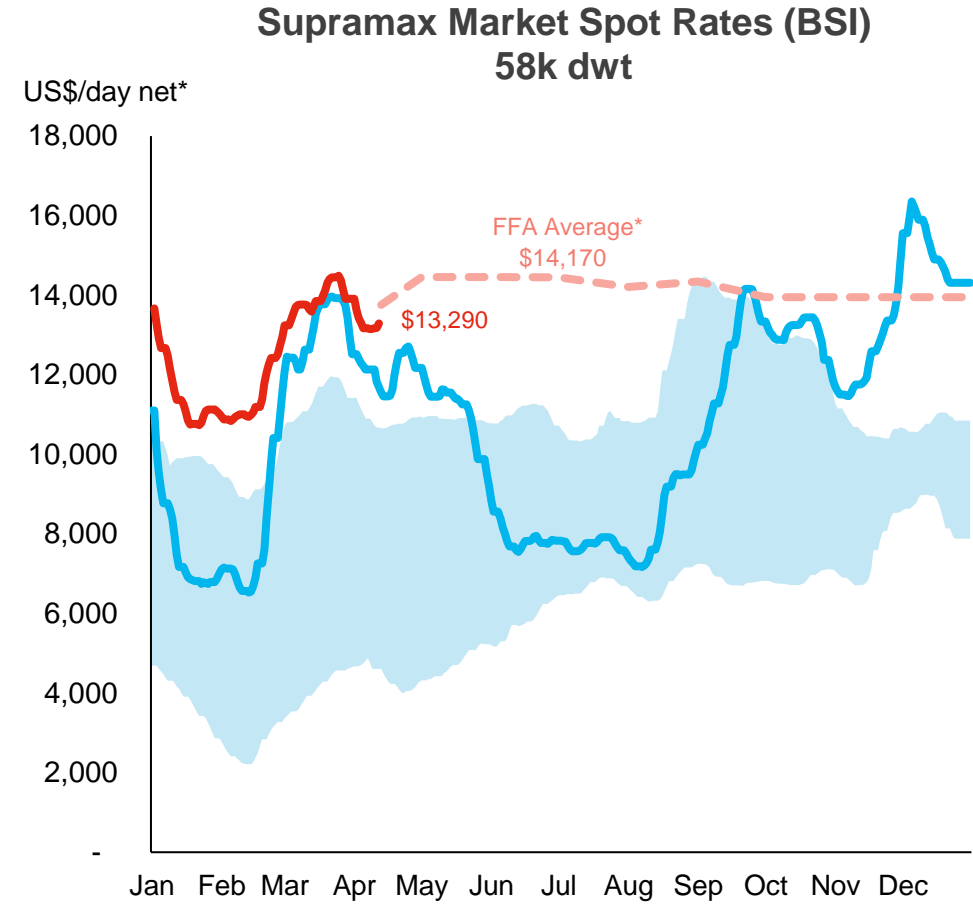
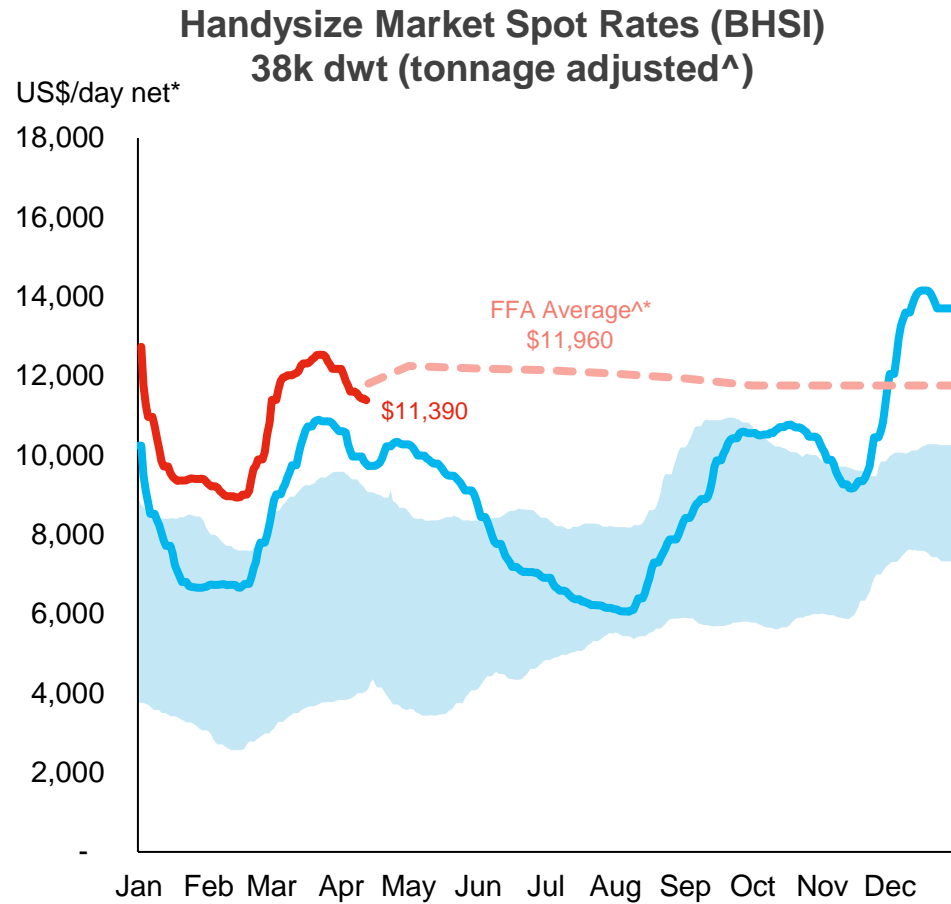
US\$40 MILLION SHARE BUYBACK PROGRAMME

- Current share price of the Company is believed to be below its intrinsic value
- Launch of share buyback programme of up to US\$40 million
- Any shares bought back by the Company will be [cancelled](#)
- Share buyback will be from 25 April to 31 December 2024 (both days inclusive)
- Expected to enhance our earnings per share, net asset value per share and shareholder's return
- Reflects our confidence in dry bulks long-term prospects

Events	Dates and Notes
Launch of the Share Buyback Program	25 April 2024
Duration of the Share Buyback Program	25 April – 31 December 2024
Repurchase Price	Repurchase price of each Share shall not be higher by 5% or more than the average closing market price of the Shares over the five trading days immediately preceding each repurchase, according to the Listing Rules
Source of Funds	The Company intends to finance the buyback of Shares through its available cashflow and internal resources, while maintaining sufficient financial resources for the continued growth of its operations
2024 Share Buyback Mandate	Proposed mandate allows for the repurchase of up to 10% of the share capital of the Company
Reporting of Trades	Daily update on Company's website and Hong Kong Stock Exchange website

Share Buyback Mandate subject to shareholder's approval at the upcoming 2024 Annual General Meeting on 19 April 2024

STRONG SEASONAL FREIGHT RATES IN 1Q 2024



2016-2020 2023 2024 2024 (FFA)

Data as at 12 April 2024

* Excludes 5% commission

^ Spot market rates adjusted downward to reflect expected actual earnings given our average deadweight tonnage of our Core Handysize fleet is lower than the Baltic Exchange benchmark

Source: Baltic Exchange

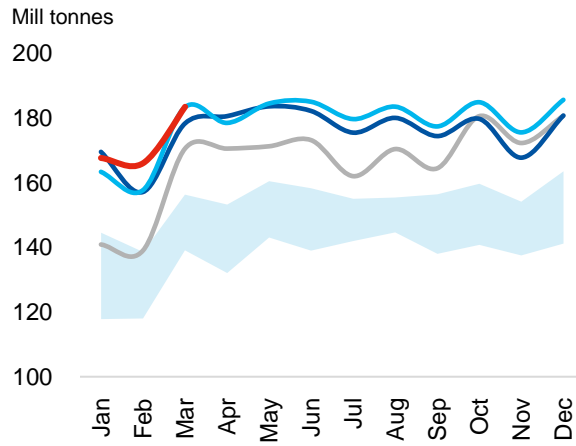
Excluding 2021 and 2022 which were exceptional years

RECORD TOTAL DRY BULK LOADINGS – SUPPORTED BY CHINA

2024 Jan – Mar Loadings

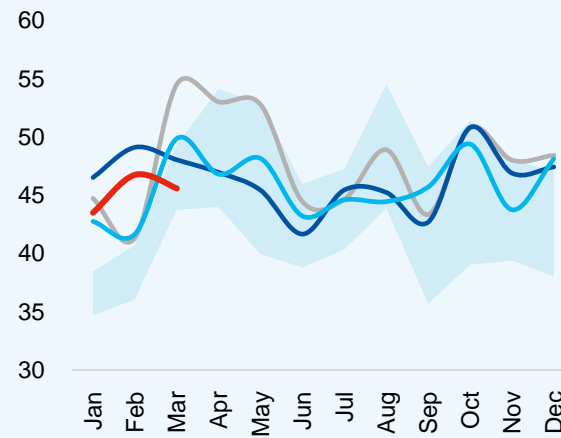
2016-2020 2021 2022 2023 2024

Minor Bulk +3% YOY



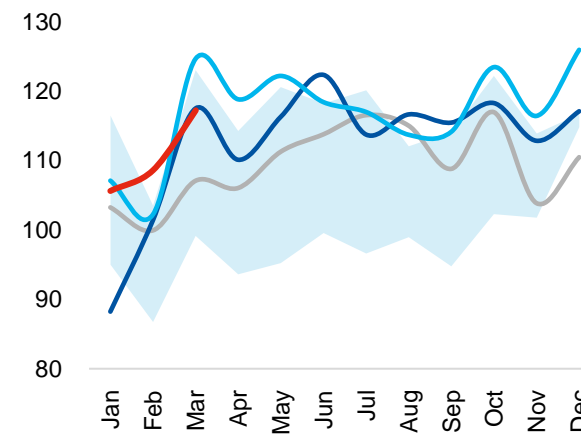
- Main drivers of increased loadings of minor bulk include bauxite and salt
- Bauxite primarily from Guinea – mostly carried in Capesize and Panamax vessels
- Chinese steel exports have increased 31% year on year in 1Q24
- Largest detractors included cement and clinker, ores and concentrates, and fertilisers

Grain +1% YOY



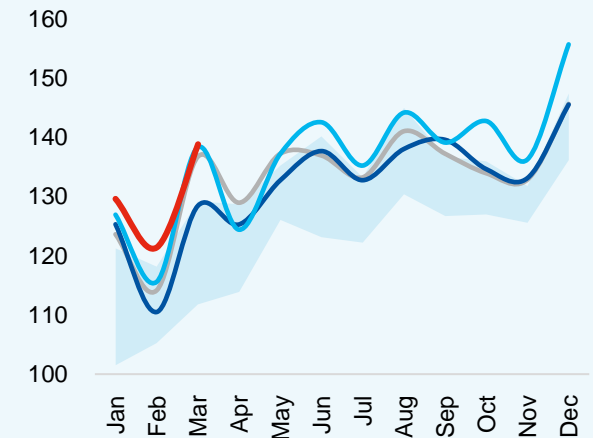
- Increased grain loadings from Argentina, Ukraine and United States
- Argentina grain loadings increased by 45% due to improved weather conditions in 2024 and drought affecting the 2023 harvest
- Ukraine grain loadings increased 33% year on year in 2024
- Brazilian grain loading down 6% year on year due to lower crop yields

Coal -1% YOY



- Robust China coal imports despite record domestic coal production, due to limited hydroelectric output, in combination with energy consumption security concerns
- India coal imports increased 5%, due to increased economic activity – mainly carried on Supramax vessels

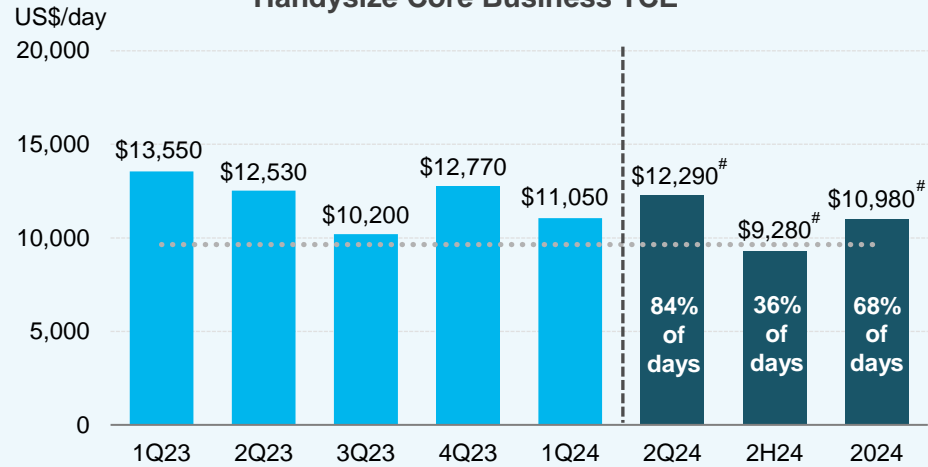
Iron Ore +2% YOY



- Brazilian iron ore loadings increased 15% year on year, driven by favourable weather
- China's prolonged property downturn mitigated by boom in autos and green energy infrastructure manufacturing and exports
- India iron ore loadings up more than 20% year on year - predominately carried on Supramax vessels

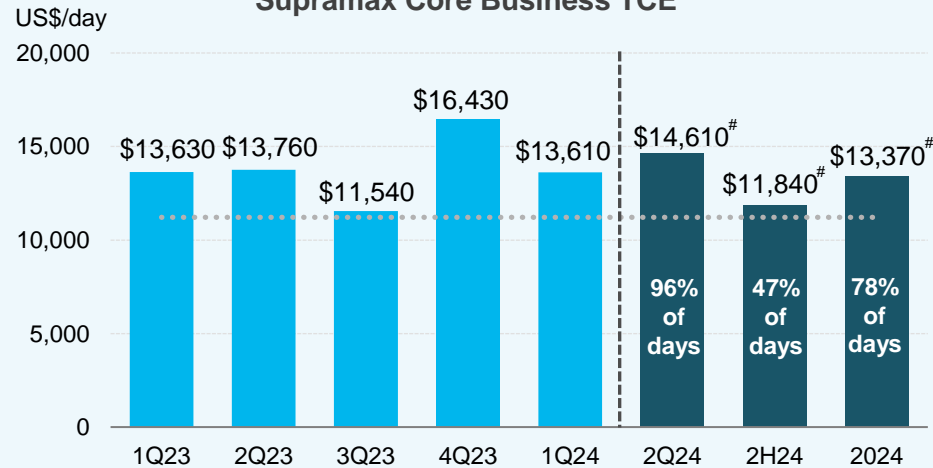
POSITIVE ON 2024 AND 2025 DRY BULK OUTLOOK

Handysize Core Business TCE



..... Indicative Core Fleet P&L Breakeven Level incl. G&A for 2023 = US\$9,640

Supramax Core Business TCE



..... Indicative Core Fleet P&L Breakeven Level incl. G&A for 2023 = US\$11,210

- Our **Core business** Handysize and Supramax daily TCE earnings in 1Q24 were US\$11,050 and US\$13,610 per day respectively, down 18% and 0% compared to 1Q23
- Covered 84% and 96% of our Handysize and Supramax vessel days in 2Q24 at US\$12,290 and US\$14,610 per day respectively
- Proactive in securing cover for 1Q 2024, combined with favorable market trends and a rising rate environment, significantly enhanced our Handysize and Supramax TCE earnings, despite seasonal market fluctuations
- For the remainder of year 2024 we have covered 36% and 47% of our Core vessel days at US\$9,280 and US\$11,840 per day for Handysize and Supramax respectively
- We remain significantly exposed to spot freight due to a considerable number of uncontracted vessel days in 2024, while maintaining this approach into 2025
- Current Forward Freight Agreement (FFA) rates for Handysize in 3Q24 and 4Q24 are US\$12,050 and US\$11,760 per day respectively[^]
- Current FFA rates for Supramax in 3Q24 and 4Q24 are US\$14,340 and US\$13,950 per day respectively[^]
- Current values of scrubber benefit are approximately US\$70 and US\$1,500 per day across our Core Handysize and Supramax fleet

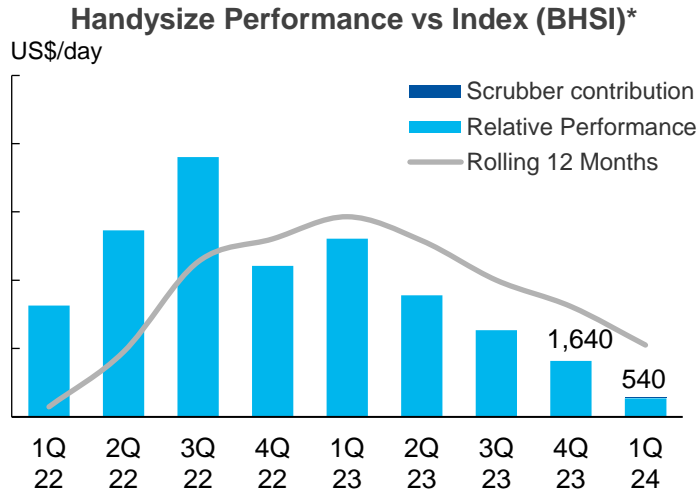
[#] As at 12 April 2024, indicative TCE rates only as voyages are still in progress;

Current values of scrubber benefits are approximately US\$70 and US\$1,500 per day across our Core Handysize and Supramax fleet respectively. When a vessel with a scrubber is assigned a cargo, its TCE rate may be higher due to the added benefit of the scrubber

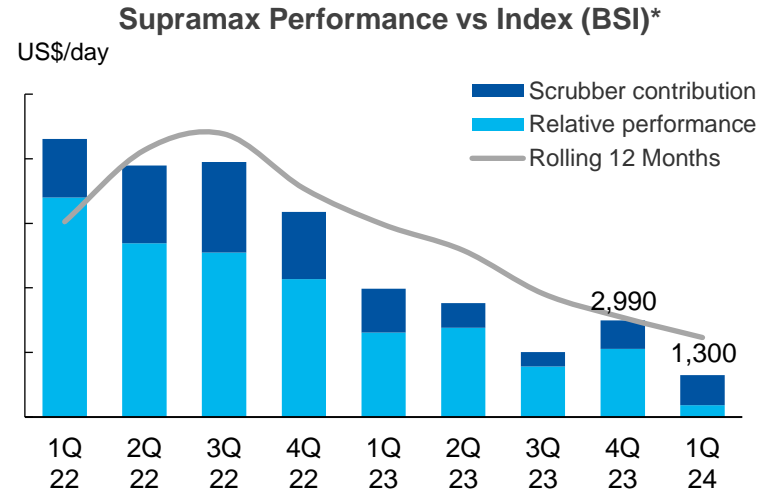
[^] Source: Baltic Exchange, data as at 12 April 2024

WE CONTINUE TO OUTPERFORM AND GROW OPERATING ACTIVITY DAYS

Core Business

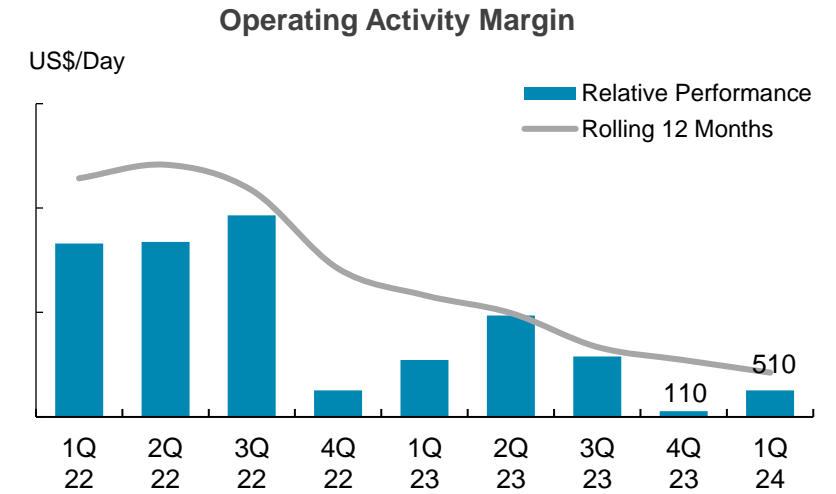


- In 1Q24, we outperformed the average Handysize (BHSI 38k dwt tonnage-adjusted) index* by US\$540 or 5% per day
- Scrubbers fitted to our Core Handysize vessels contributed US\$30 per day to outperformance in 1Q24 across our entire Core Handysize fleet
- 2 of our 75 Core fleet Handysizes are fitted with scrubbers



- In 1Q24, we outperformed the average Supramax (BSI 58k dwt) index* by US\$1,300 or 11% per day
- Scrubbers fitted to our Core Supramax vessels contributed US\$940 per day to outperformance in 1Q24 across our entire Core Supramax fleet
- 33 of our 57 Core fleet Supramaxes are fitted with scrubbers

Operating Activity



- Our **Operating activity** generated a margin of US\$510 per day
- Over 6,660 operating days in 1Q24, an increase of 32% YoY (1Q23: 5,030 days)
- Operating activity margin was adversely impacted by cargo commitments necessitating the chartering-in of vessels within a higher rate environment
- We currently operate approximately 169 short-term chartered vessels, with a focus to increase operating days on a year-on-year basis

*Excludes 5% commission / BHSI 38,000 dwt (tonnage adjusted) / BSI 58,000 dwt

DEMAND AND SUPPLY OUTLOOK



2024 MINOR BULK TRADE VOLUMES EXPECTED TO IMPROVE FURTHER

2024F Dry Bulk Trade Volumes YOY

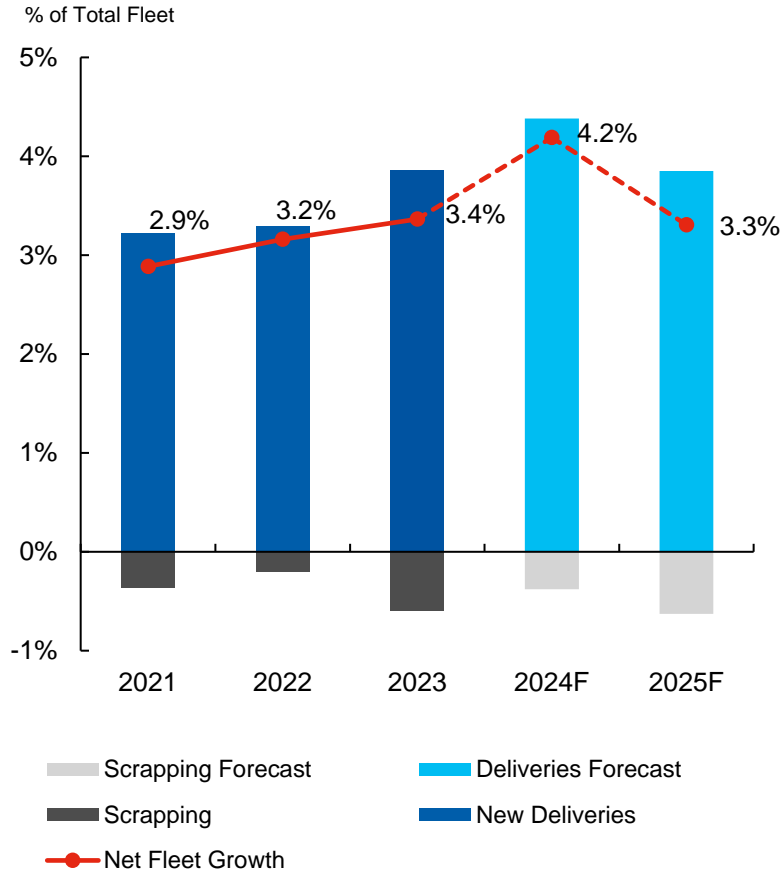
Million Tonnes			
	Coal	1,321	0.5%
	Iron Ore	1,544	0.1%
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	Total (Iron Ore + Coal)	2,865	0.2%
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PB Focus	Bauxite / Alumina	212	8.2%
	Nickel Ore	55	5.8%
	Others	147	5.0%
	Manganese Ore	47	4.4%
	Forest Products	337	4.3%
	Fertiliser	198	3.7%
	Cement	125	3.3%
	Coke & Petcoke	101	3.1%
	Stone & Aggregate	170	3.0%
	Copper Concentrates	40	2.6%
	Wheat / Grains	364	2.5%
	Steel Products	376	2.5%
	Scrap Steel	95	2.2%
	Salt	49	2.1%
	Soybean	171	1.2%
	Agribulks	192	0.0%
	Sugar	65	-1.5%
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	PB focus cargo	2,744	3.2%
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	Total Dry Bulk	5,609	1.7%

(tonne-mile effect = 2.6%)
(minor bulk tonne-mile effect = 4.5%)

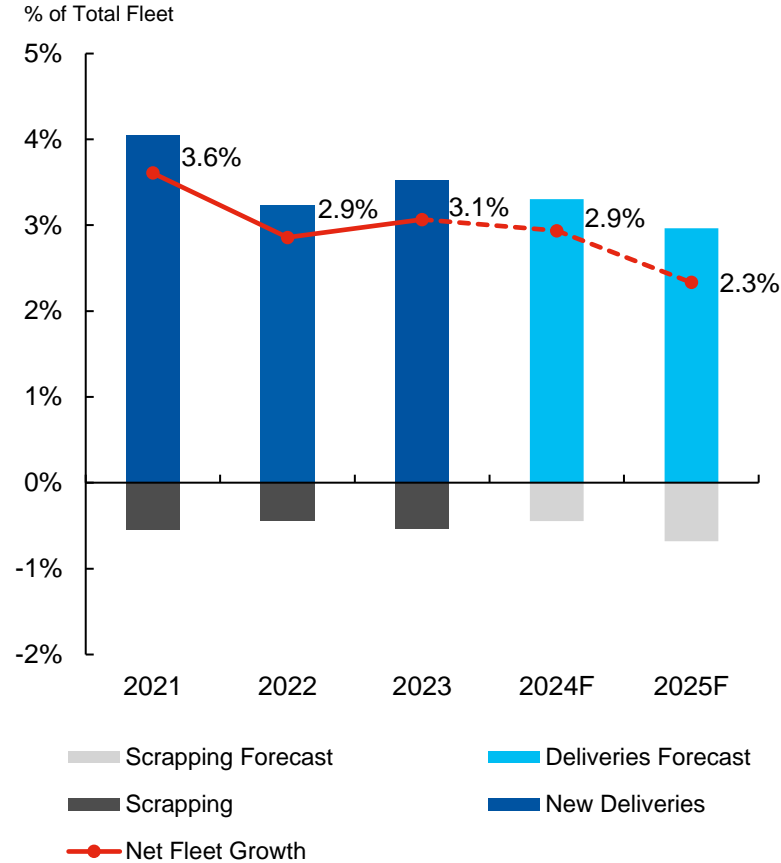
- 2024 minor bulk seaborne demand forecast up 3.5%, supported by potential global macroeconomic improvements and expected ongoing Chinese government policy support through investments in infrastructure, industrial construction, energy and utilities construction and green transition initiatives
- Seaborne iron ore demand forecast flat due to persistent headwinds in the Chinese property downturn mitigated by boom in autos and green energy infrastructure manufacturing and exports
- Total coal demand forecast up 0.5%. This is due to 1.9% rise in seaborne coking coal demand, which can be attributed to ongoing mine development forecasts, with some support from a 0.1% increase in forecast thermal coal demand
- Grain trade projected to increase by 2.1% in 2024, with rising demand in key food importing regions and potential 7% year-on-year rise in US exports. European grain exports to Asia could be disrupted due to ongoing Red Sea issues, while crop predictions lowered for Brazil due to expected severe El Niño conditions
- Ongoing Red Sea and Panama Canal disruptions are causing reduced fleet efficiency and longer voyages

NET FLEET GROWTH REDUCING AND SCRAPPING POOL INCREASING

Handysize / Supramax Supply Development



Overall Dry Bulk Supply Development

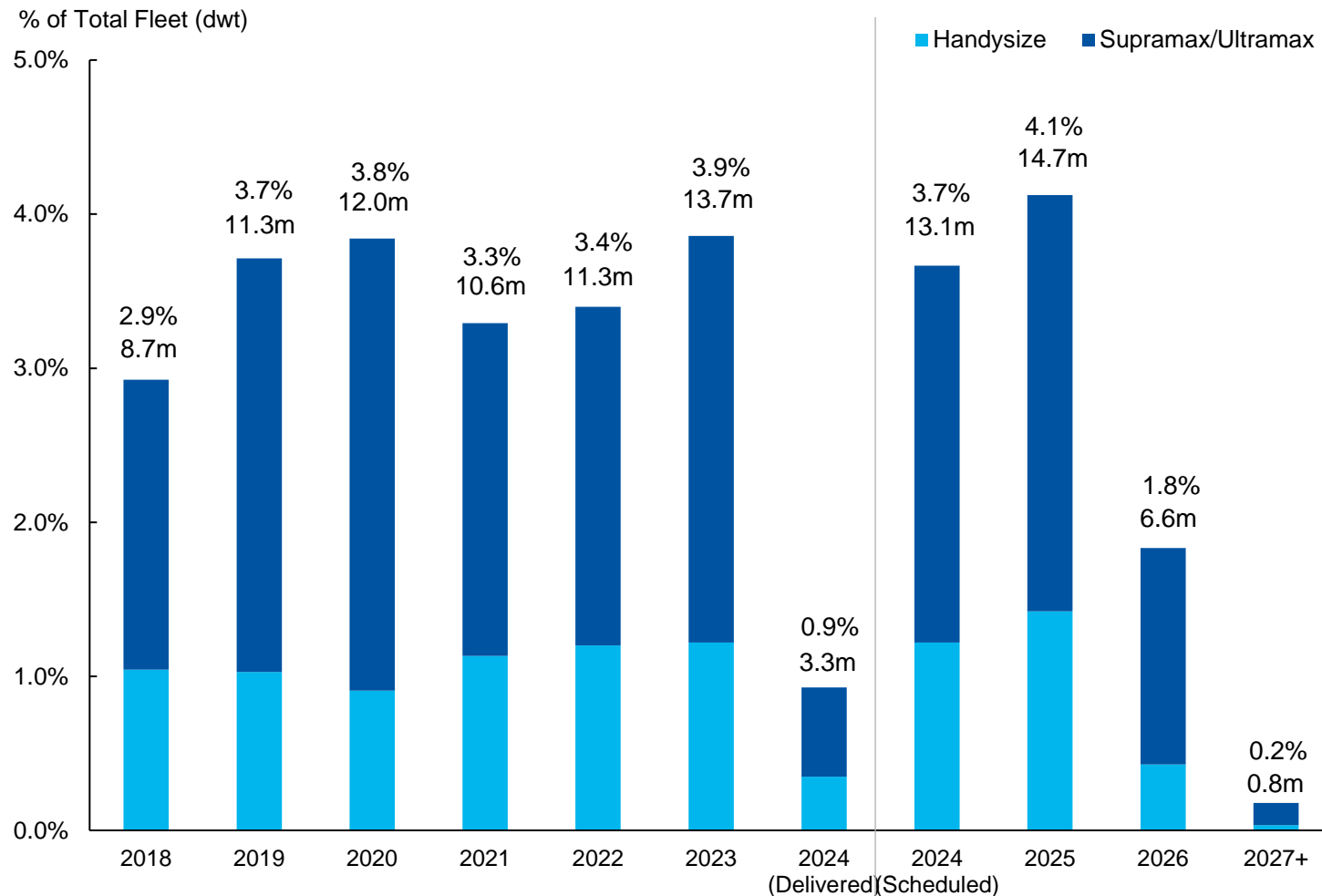


- Estimated dry bulk net fleet growth of 2.9% in 2024 and 2.3% in 2025
- Forecast scrapping of 0.4% and 0.7% for total dry bulk fleet, and 0.4% and 0.6% for Handysize and Supramax fleet in 2024 and 2025 respectively
- The global fleet of Handysize and Supramax vessels in which we specialise is forecast to grow by 4.2% net in 2024 and 3.3% net in 2025
- Compliance with emissions regulations (e.g. EEXI, CII) could reduce dry bulk supply through slower speeds and greater energy-saving technology retrofit time

Source: Clarksons Research, data as at March 2024

LIMITED HANDYSIZE AND SUPRAMAX NEWBUILDING DELIVERIES FROM 2026

Handysize and Supramax/Ultramax Orderbook Scheduled Deliveries

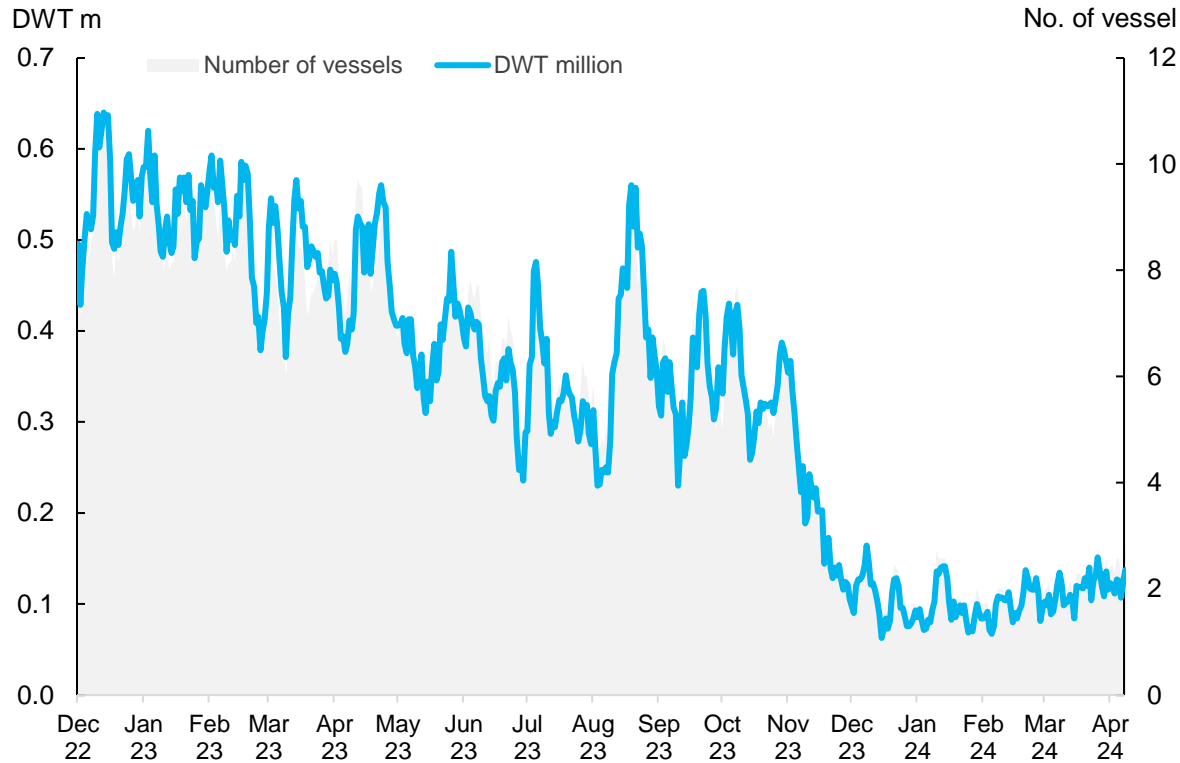


Source: Clarksons Research, data as at April 2024

- Dry bulk orderbook approximately 8.8%
- In comparison to 1Q23, newbuild ordering of Handysize and Supramax vessels decreased over 70% in 1Q24
- New vessel ordering is expected to remain restrained, discouraged by:
 - uncertainty over future emissions regulations
 - uncertainty over future fuels and technology
 - newbuilding costs remain at historically high levels
 - associated high residual value risk of conventional fuel-oil vessels
 - increased cost of capital limits appetite for higher cost vessels, and large series of orders
- We anticipate limited ordering of mid-size dual-fuel dry bulk low-emission vessels in 2024
- Shipyard slots remain limited, resulting in a new order placed today unlikely to be delivered until 2027
- Majority of incremental new shipyard capacity concentrated on non-dry bulk vessels

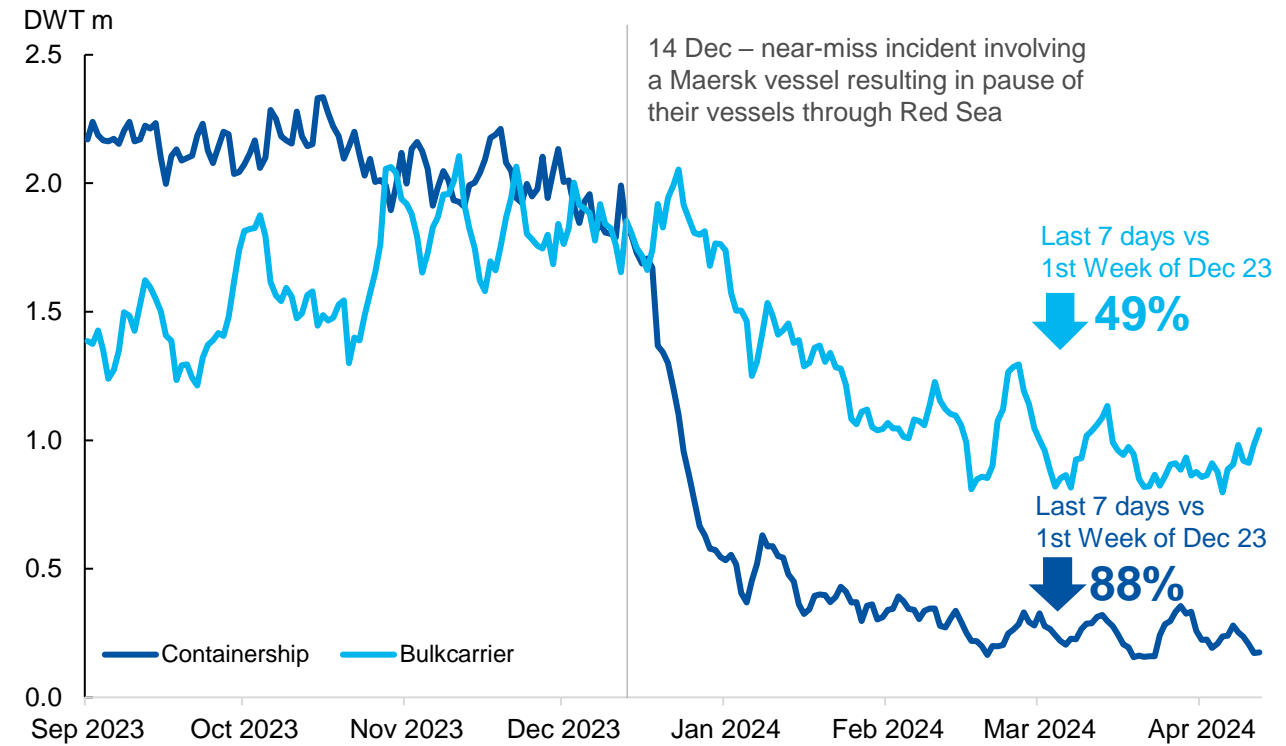
CANAL DISRUPTIONS CONTINUE TO SUPPORT TONNE-MILE DEMAND

Bulkcarrier Panama Canal Transits (7D Moving Average)



Source: Clarksons Research, data as at 12 April 2024

Suez Canal Transits (7D Moving Average)



Source: Clarksons Research, data as at 12 April 2024

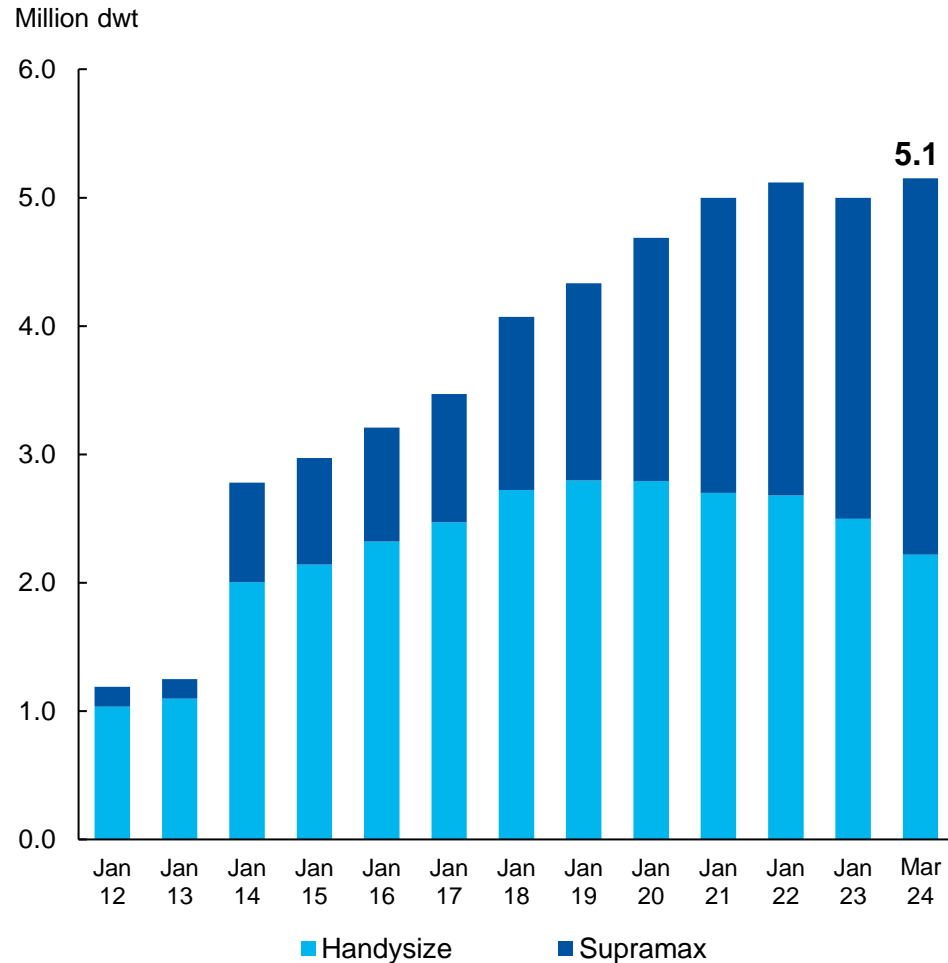
- Panama Canal water levels forecast to restrict transit throughout 1H24, with vessels rerouted due to higher transit costs and longer wait times
- Gatun Lake (Panama) water levels improving, allowing increased Panamax lock (mostly used by Bulk and Product tankers) transits from 20 to 24 per day
- Recent attacks on vessels in Red Sea and Gulf of Aden likely to continue to impede Red Sea trading
- Overall dry bulk market impacts are fairly limited given relatively small share of dry bulk trade in Red Sea

MARKET OUTLOOK AND STRATEGIC FOCUS

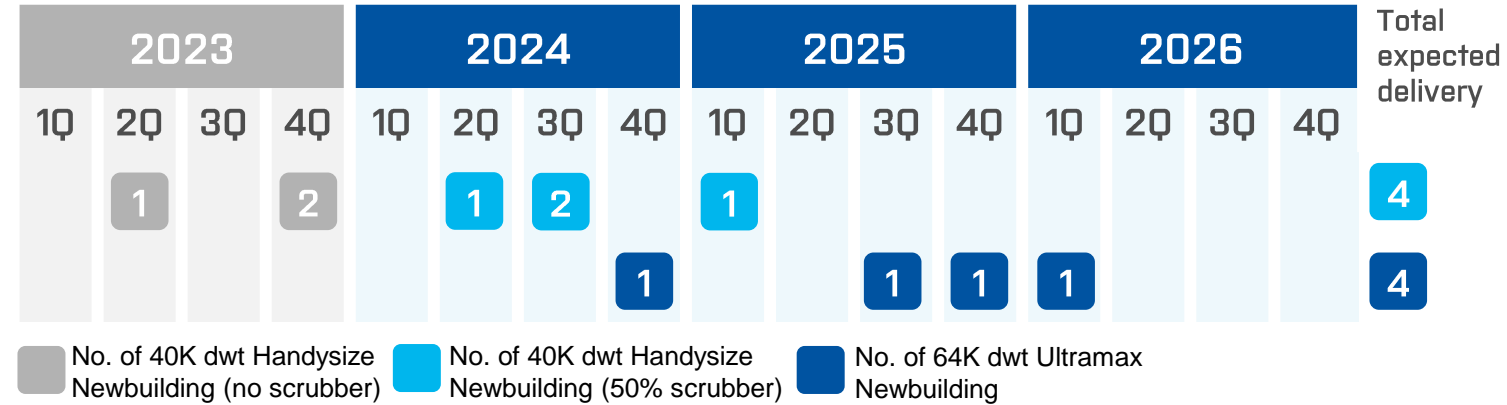


FUTURE FLEET GROWTH

Significant Growth of Our Owned Fleet and Supramax Proportion



Additional Growth through Long-term Timecharter Newbuildings



Growth and Renewal:

- Long-term inward charter of both Handysize and Supramax vessels – with options to extend the charter agreement period at a fixed rate and/or purchase the vessel at a fixed price
- Progressing with designing an efficient dual-fuel vessel capable of running on fuel oil as well as sustainable methanol
- Eight additional long-term time charters (0.4m dwt) is equivalent to +8% increase of our current Core fleet carrying capacity

Increased Earnings Capacity:

- New, larger, and more efficient long-term time-chartered Handysize and Supramax vessels have an earnings capacity approximately 20% higher than our current average Core Handysize and Supramax fleet

RENEWING OUR FLEET

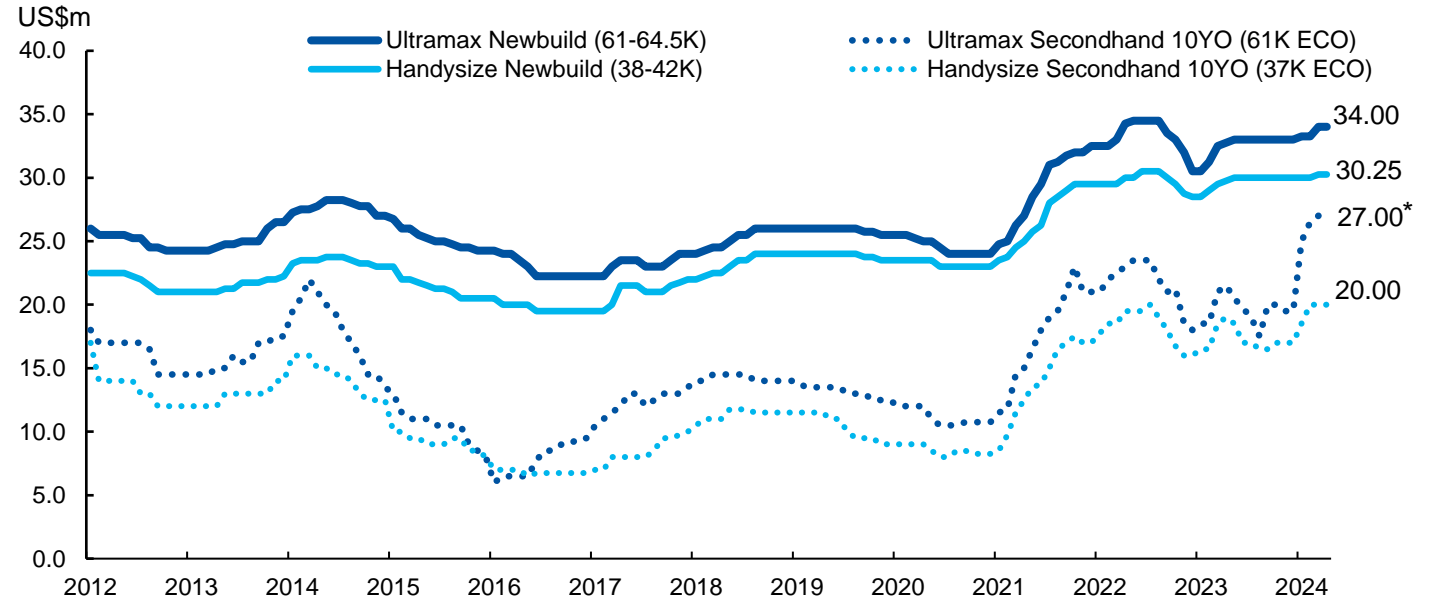
Purchase Activity 2023-2024

Vessel Type	DWT	Year Built	MOA	Delivery/ Expected Delivery
Ultramax	61,181	2016	Jan 2023	Mar 2023
Ultramax	61,470	2012	Jan 2023	Mar 2023
Ultramax	61,671	2012	Jan 2023	Mar 2023
Ultramax	61,395	2012	Jan 2023	Jun 2023
Supramax	58,032	2012	Jan 2023	May 2023
Handysize	37,918	2016	Jan 2023	May 2023
Ultramax	61,498	2012	Feb 2023	Mar 2023
Ultramax	63,562	2018	Dec 2023	Feb 2024

Sales Activity 2023-2024

Handysize	32,751	2003	Mar 2023	Apr 2023
Handysize	28,446	2004	May 2023	Jul 2023
Supramax	55,603	2007	Aug 2023	Oct 2023
Handysize	29,727	2004	Aug 2023	Nov 2023
Handysize	28,449	2004	Aug 2023	Oct 2023
Handysize	29,738	2003	Aug 2023	Nov 2023
Handysize	32,754	2004	Oct 2023	Nov 2023
Handysize	33,527	2004	Dec 2023	Dec 2023
Handysize	32,773	2004	Feb 2024	Mar 2024

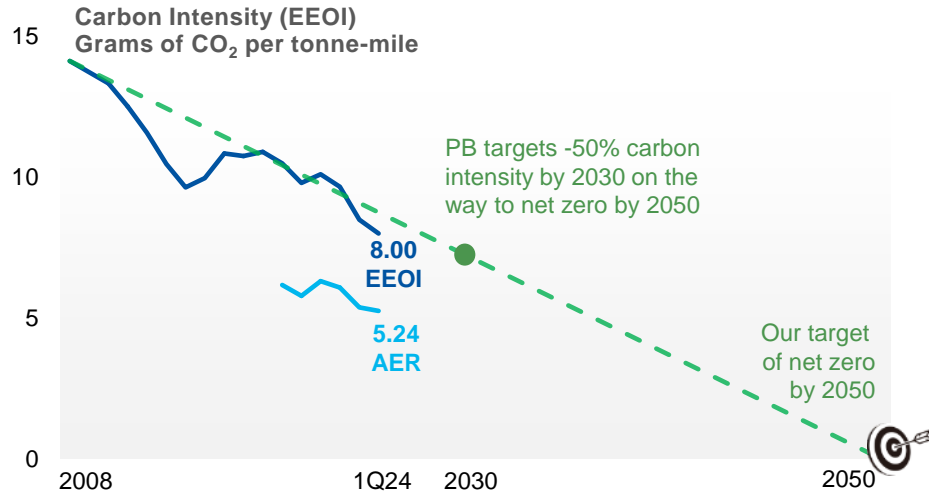
Global Ultramax and Handysize Newbuild and 10-Year-Old Secondhand Vessel



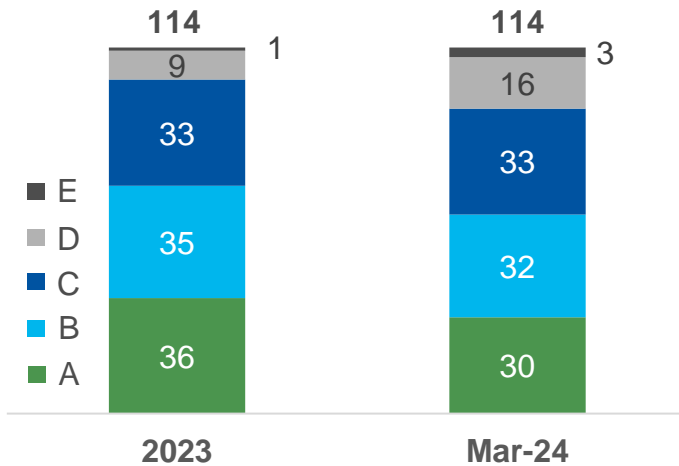
Source: Clarksons Research, data as at 12 April 2024
 * 61K (eco), pre-Jan 24 58K

- Acquire high-quality, modern, second-hand Handysize and Supramax vessels
- Replace our older and less-efficient Handysize vessels with younger and larger Handysize vessels
- Disciplined approach to investment in vessels due to current historically high prices
- Our Core fleet consists of 132 Handysize and Supramax vessels and, including chartered vessels in our Operating business, we currently have approximately 302 vessels on the water overall

ON TRACK TO NET ZERO BY 2050



PB Vessels by AER Carbon Intensity Rating



Note that the AER carbon intensity metric does not consider actual cargo volume carried (only DWT design capacity), so does not reflect the benefit of our fleet's high utilisation rate as is reflected in the EEOI carbon intensity indicator which our customers usually use to assess the carbon intensity of vessels they charter

- Targeting net zero emissions by 2050
- We aim to reduce our EEOI carbon intensity by 50% by 2030
- We target for our fleet to comprise only low-emission vessels by 2050 – we will not order “older technology” newbuildings
- Average dry bulk vessel speeds fell by 2% YoY in 2023 and environmental regulations are expected to limit speeds going forward
- Shipping’s inclusion in the EU ETS took effect from January 2024. We watched the evolution of this scheme closely and prepared well for it
- FuelEU Maritime – a directive to drive the gradual take-up of renewable and low-carbon fuels when trading in, to and from EU, effective from 2025
- US Clean Shipping Act & International Marine Pollution Accountability Act – a proposed package of maritime fuel carbon intensity reduction rules (requiring zero emission by 2040), shore-power requirements and a greenhouse gas levy applicable to voyages in, to and from USA, is under discussion in the US Congress for possible effect in 2027, also covering the uptake of green fuels and a carbon pricing levy

WE REMAIN OPTIMISTIC ABOUT THE SUPPORTIVE FUNDAMENTALS OF OUR INDUSTRY

MEDIUM-TERM OUTLOOK

- IMF forecast global GDP growth of 3.2% and 3.2% in 2024 and 2025 respectively
- China focused on economic policy to support domestic property sector, while increasing infrastructure spending and green energy transition
- Food and energy security concerns supporting tonne-miles globally
- Demand supported by growth in emerging markets such as India and ASEAN countries
- Shift towards a low-carbon economy is expected to drive demand for commodities
- Environmental regulations, both existing and upcoming, will continue to deter excessive new vessel orders
- Federal Reserve has signaled interest rate cuts in 2024

LONG-TERM OUTLOOK

- Significant global infrastructure spend required to drive development and “green transition”
- Global population growth to increase demand for food and agricultural products, further compounded by the trend towards higher protein diets in developing countries
- Emerging economies will positively impact dry bulk demand and shipping patterns through urbanisation and industrialisation
- IMO targeting net-zero by 2050
- Environmental regulations will limit vessels speeds and drive transition to low-emission vessels
- Revised IMO GHG strategy for zero GHG emission technologies and fuels to represent 5-10% of energy used by shipping by 2030
- Plan to review/tighten EEDI & CII and introduce new mid-term economic & technical measures

OUR STRATEGIC DIRECTION REMAINS UNCHANGED

STRATEGY

- Maintain and grow our position as the leading minor bulk owner and operator
- Continue our long-term Supramax fleet growth and Handysize renewal strategy:
 - Divesting smaller, older, less fuel-efficient vessels, to crystallise value and optimise our fleet to meet tightening environmental regulations
 - Invest strategically in larger, newer Supramax/Ultramax vessels to capture higher profitability potential
- Drive the design and development of low-emission-capable, dual-fuel methanol Ultramax vessels
- Maintain a robust, safe and flexible capital structure
- Be the industry leader on an earnings-and-cost-per-day basis

SPECIAL FOCUS AREA

- Support our teams to ensure we continue to deliver a quality service to our customers while maximising our earnings
- Ensure our crews' physical and mental wellbeing and our vessels continue to operate safely and efficiently
- Enhance focus on optimising our environmental performance to ensure compliance with carbon-efficiency requirements of IMO 2030 and coming regulations
- Further leverage the increasing amount of in-house data to improve our operational efficiency, cost and environmental performance, and ultimately to deliver additional value to our customers

DISCLAIMER

This presentation contains certain forward-looking statements with respect to the financial condition, results of operations and business of Pacific Basin and certain plans and objectives of the management of Pacific Basin.

Such forward looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results or performance of Pacific Basin to be materially different from any future results or performance expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding Pacific Basin's present and future business strategies and the political and economic environment in which Pacific Basin will operate in the future.

Our Communication Channels

Financial Reporting

- Annual and Interim Reports
- Quarterly Trading Updates
- Presentations and press releases on business activities

Shareholder Meetings and Hotlines

- Analysts Day & Investor Perception Study
- Sell-side conferences
- Investor/analyst calls and enquiries

Company Website - www.pacificbasin.com

- Corporate Information
- CG, Risk Management and CSR
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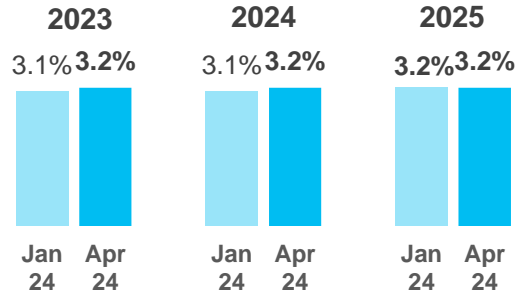
APPENDIX



APPENDIX: IMPROVING GLOBAL ECONOMIC OUTLOOK

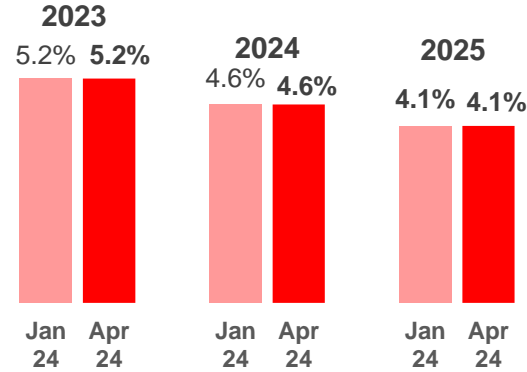
IMF World Economic Outlook GDP Forecasts (Apr 24 issue vs Jan 24 issue)

Global



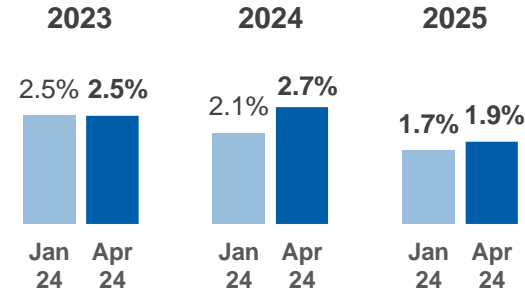
- Inflation has peaked in most major economies
- China post-Covid policies have partially offset global economic slowdown through increased infrastructure spending and a recovery in property construction and trade

China



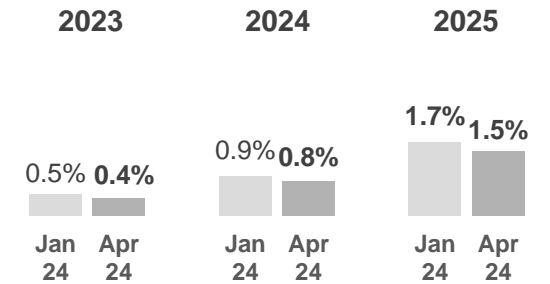
- Policy support through infrastructure spending, support of property and private sector, and increased domestic consumption
- Chinese future economic growth is expected to remain below historical average

US



- Expectation for interest rates to remain higher for longer
- Strong labour market participation and consumer spending is limiting recession fears
- Federal Reserve has paused raising interest rates since July 2023

EU

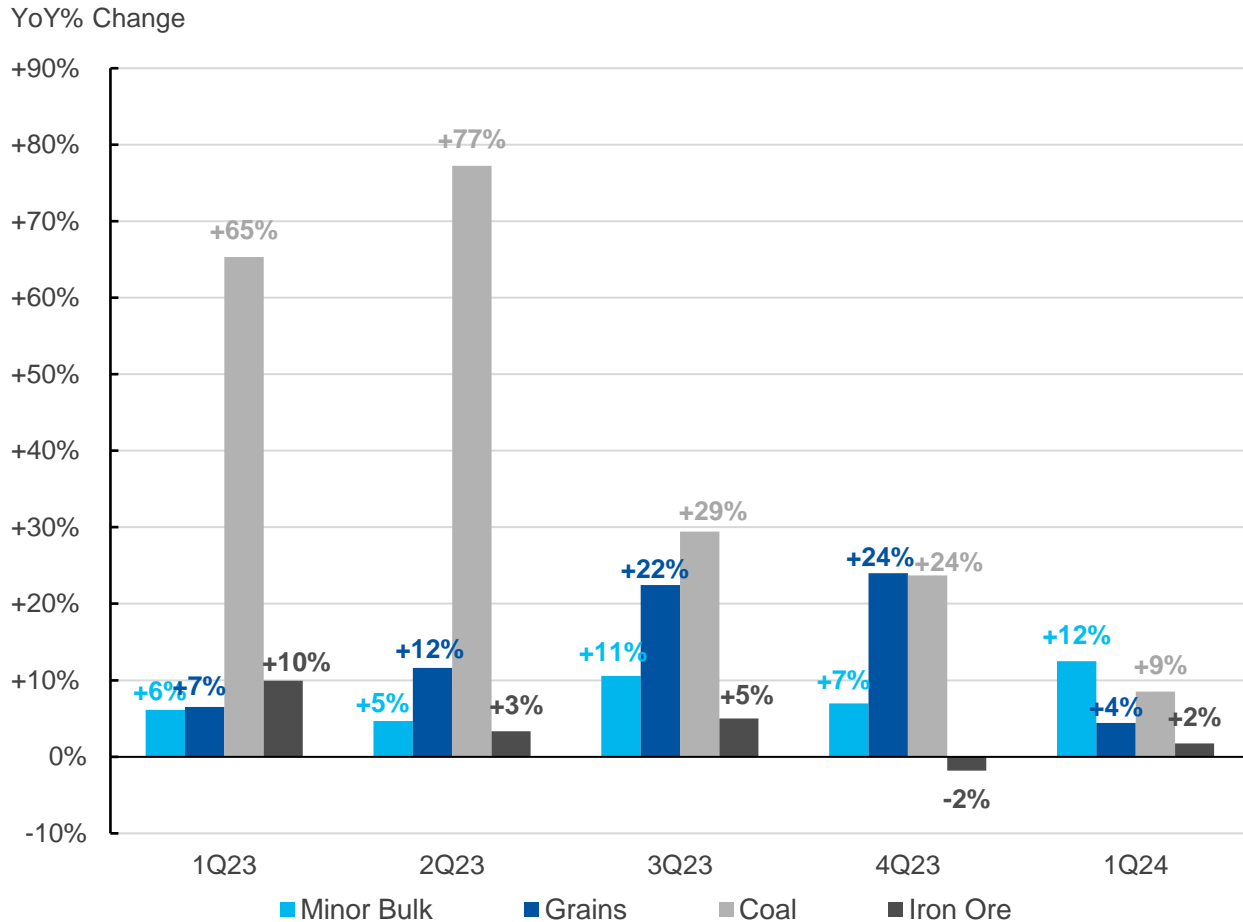


- Invasion of Ukraine has exacerbated food and energy security concerns
- High inflation and interest rates are slowing growth
- Energy security concerns will hasten the transition to a more sustainable and secure energy system

Source: IMF World Economic Outlook, April 2024

APPENDIX: CHINA REOPENING SUPPORTED DRY BULK DEMAND

Growth in China Dry Bulk Quarterly Seaborne Imports YoY

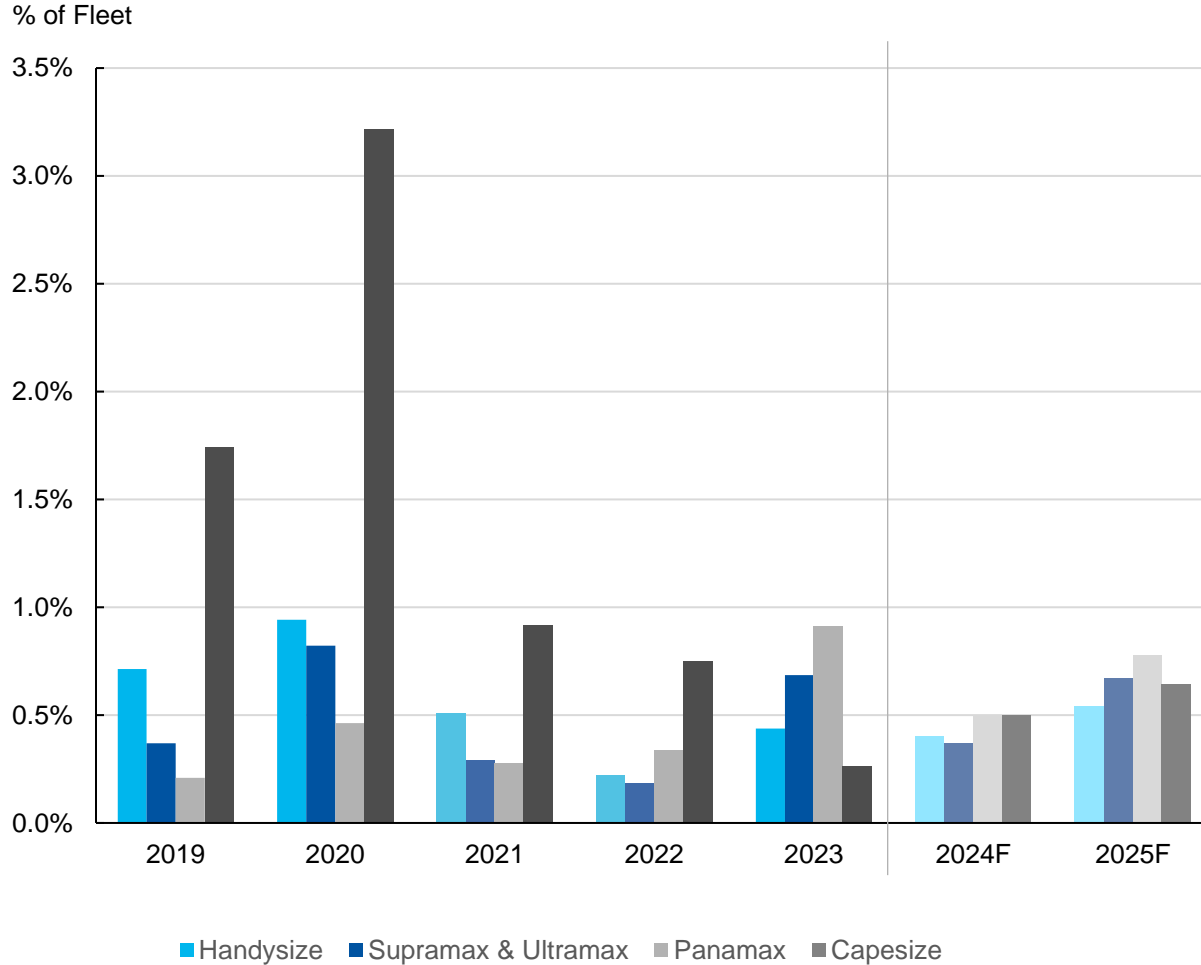


- Ongoing Chinese government policy support expected to increase dry bulk demand in 2024 through investments in infrastructure, industrial construction, energy and utilities construction and green transition initiatives
- China emerged as the world's largest exporter of autos (and particularly EVs), solar panels, and batteries in 2023
- Record coal seaborne imports due to energy security – expected to remain elevated in 2024 despite forecast improvements in hydroelectric output and record domestic production
- Main 1Q 2024, main minor bulk import drivers included fertilisers and salt
- In 1Q 2024, ores & concentrates and bauxite were largest minor bulk detractors
- Steel production in 1Q 2024 was down 2% compared to the same period last year
- Steel exports in 1Q 2024 was up 31% compared to the same period last year as domestic consumption of steel is still dampened by the weak property market

Source: Indicative loading data and material from Oceanbolt, all rights reserved
Data as at 15 April 2024, subject to revision

APPENDIX: EXPECT INCREASED SCRAPPING DUE TO ENVIRONMENTAL REGULATIONS





Scrapping Trend



- Average age of Handysize and Supramax vessels scrapped between 2019 and 2024 is about 30 years
- Handysize and Supramax fleet over 25 years old approximately 8% and 4% respectively – scrapping pool continues to increase
- A total of 1.3m dwt scrapped in 1Q24, which accounts for 0.1% of the overall dry bulk fleet
- 1Q24 Scrapping for Handysize and Supramax vessels of 0.1m dwt and 0.3m dwt respectively
- Expect increased scrapping due to environmental regulations that will lower the average age of vessels scrapped as owners are encouraged to phase out older, less efficient vessels

Source: Clarksons Research, data as at April 2024

APPENDIX: GLOBAL FLEET DEVELOPMENT

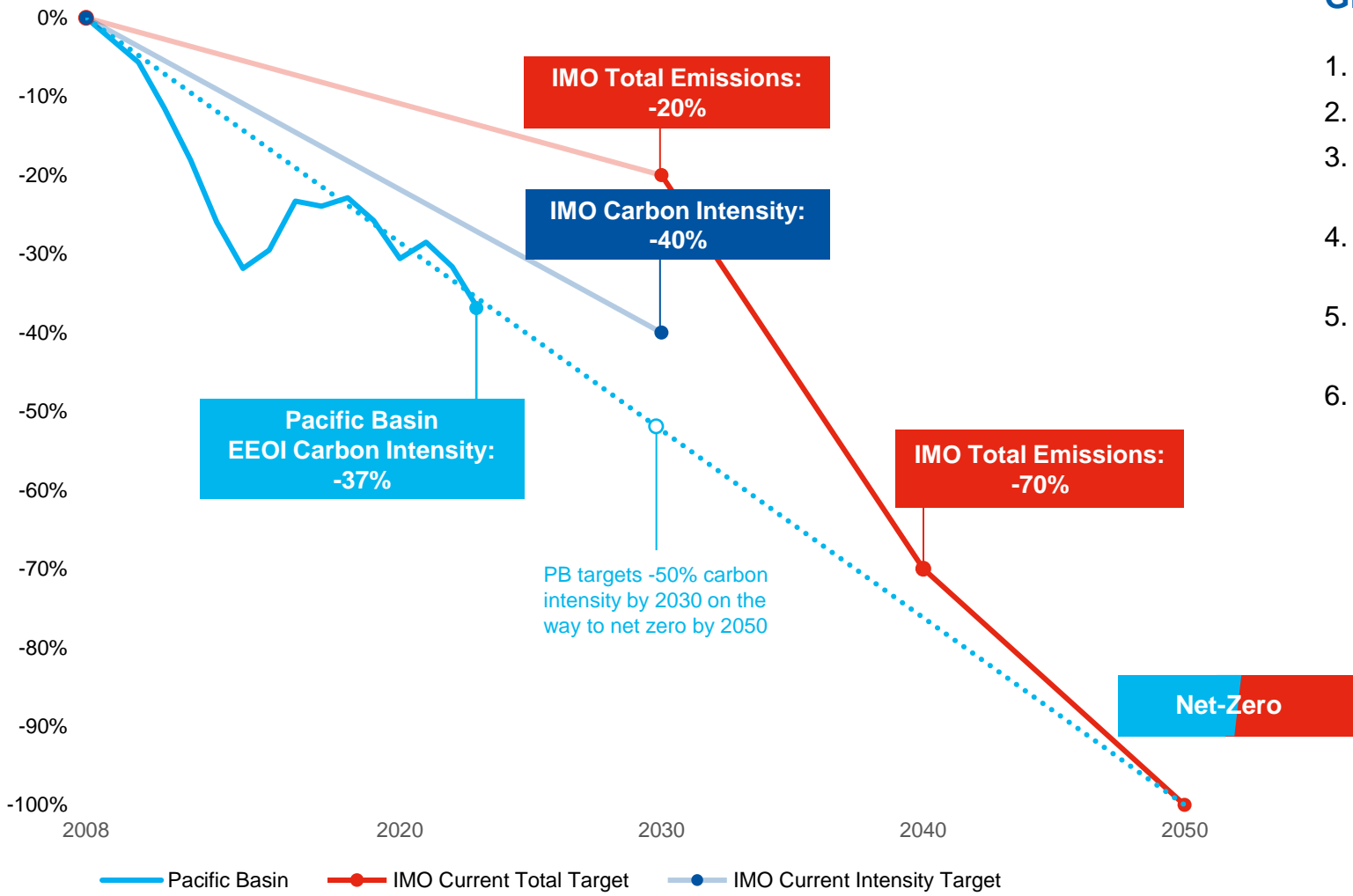
	Orderbook as % of Existing Fleet	Average Age	Over 20 Years Old	2024 YTD Scrapping as % of 1 January 2024 Existing Fleet [^]
 Handysize (10,000–40,000 dwt)	9.2%	13	14%	0.1%
 Supramax & Ultramax (40,000–70,000 dwt)	10.2%	12	11%	0.1%
 Panamax & Post-Panamax (70,000–100,000 dwt)	11.8%	12	12%	0.2%
 Capesize (100,000+ dwt)	5.9%	11	3%	0.1%
Total	8.8%	12	8%	0.1%

Source: Clarksons Research, data as at April 2024

[^] Data as at 12 April 2024

APPENDIX: IMO ADOPTS MORE AMBITIOUS GHG STRATEGY – NET ZERO BY 2050

New IMO Goals (since July 2023)



Total Emissions = Total GHG emissions Carbon Intensity = CO₂ emitted per transport work

IMO adopted a revised and more ambitious GHG Strategy

1. Net Zero by about 2050
2. Reduce CO₂ intensity by 40% by 2030, compared to 2008
3. Reduce total GHG emissions by 20-30% by 2030 and by 70-80% by 2040
4. Zero GHG emissions technologies and fuels to represent 5-10% of energy used by shipping by 2030
5. Plan to review/tighten Energy Efficiency Design Index & Carbon Intensity Indicator (CII)
6. Committed to reaching agreement of mid-term economic & technical GHG reduction measures in Apr 2025 and adoption by end of 2025, with expected entry into force in 2027

IMO's revised GHG strategy will lead to tighter CII and Energy Efficiency Existing Ship Index (EEXI) rules from 2027 with CII/EEXI revisions due to be completed in 2026

EEXI
requiring only
Design/Technical
enhancements

CII
requiring mainly
Operational
measures

Net-Zero

APPENDIX: PACIFIC BASIN OVERVIEW

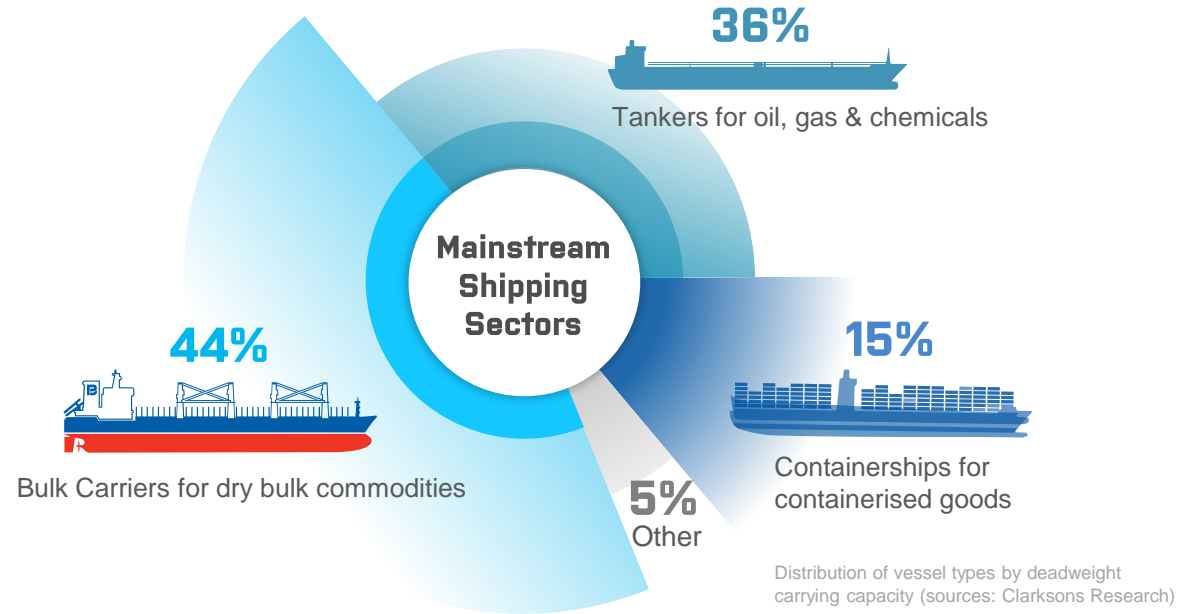
- We operate one of the world's largest fleets of interchangeable modern Handysize and Supramax vessels, equipping us for efficient trading and reliable service any time and anywhere
- Cargo system business model – outperforming market rates
- Our Core fleet consists of 132 Handysize and Supramax vessels, including chartered vessels in our Operating business, we currently have approximately 302 vessels on the water overall
- Hong Kong headquartered and HKEx listed with 14 offices worldwide
- Strong balance sheet with US\$549.2 million available committed liquidity as of 31 December 2023
- Our vision is to be the leading vessel owner/operator in dry bulk shipping, and the first-choice partner for customers and other stakeholders







APPENDIX: UNDERSTANDING OUR CORE MARKET

The dry bulk industry carries dry commodities and other non-containerised cargo. Larger vessels including Capesize and Panamax carry mainly iron ore, coal and grain.

We specialise in the versatile, mid-size, geared Handysize and Supramax vessels that carry a wide range of minor bulks and grains which offers significant benefits of diversification in terms of geography, customers and cargoes.



Bulk Carrier Vessel Types		Percentage of Global Dry Bulk Capacity	Versatility	Main Commodities Carried
Our Focus Minor Bulks With cranes	 Handysize 10,000-40,000 dwt	12%	More Versatile ↑ ↓ Less Versatile	Minor Bulks Grains, Ores, Logs/ Forest Products, Bauxite, Sugar, Concentrates, Cement & Clinker, Coal/Coke, Fertiliser, Alumina, Steel, Petcoke, Salt, Sand & Gypsum, Scrap
	 Supramax incl. Ultramax 40,000-70,000 dwt	23%		
Major Bulks Without cranes	 Panamax incl. Post-Panamax 70,000-100,000 dwt	25%		
	 Capesize 100,000+ dwt	40%		

Few ports, few customers, few cargo types, low scope for triangulation

Many ports, many customers, many cargo types, high scope for triangulation

APPENDIX: STRATEGIC MODEL

Why Minor Bulk




Attractive Characteristics of Minor Bulk

- More diverse customer, cargo and geographical exposure enables high utilisation
- A segment where scale and operational expertise make a difference
- Better daily TCE earnings driven by a high laden-to-ballast ratio
- Sound long-term demand expectations and modest fleet growth



APPENDIX: PACIFIC BASIN CURRENT FLEET



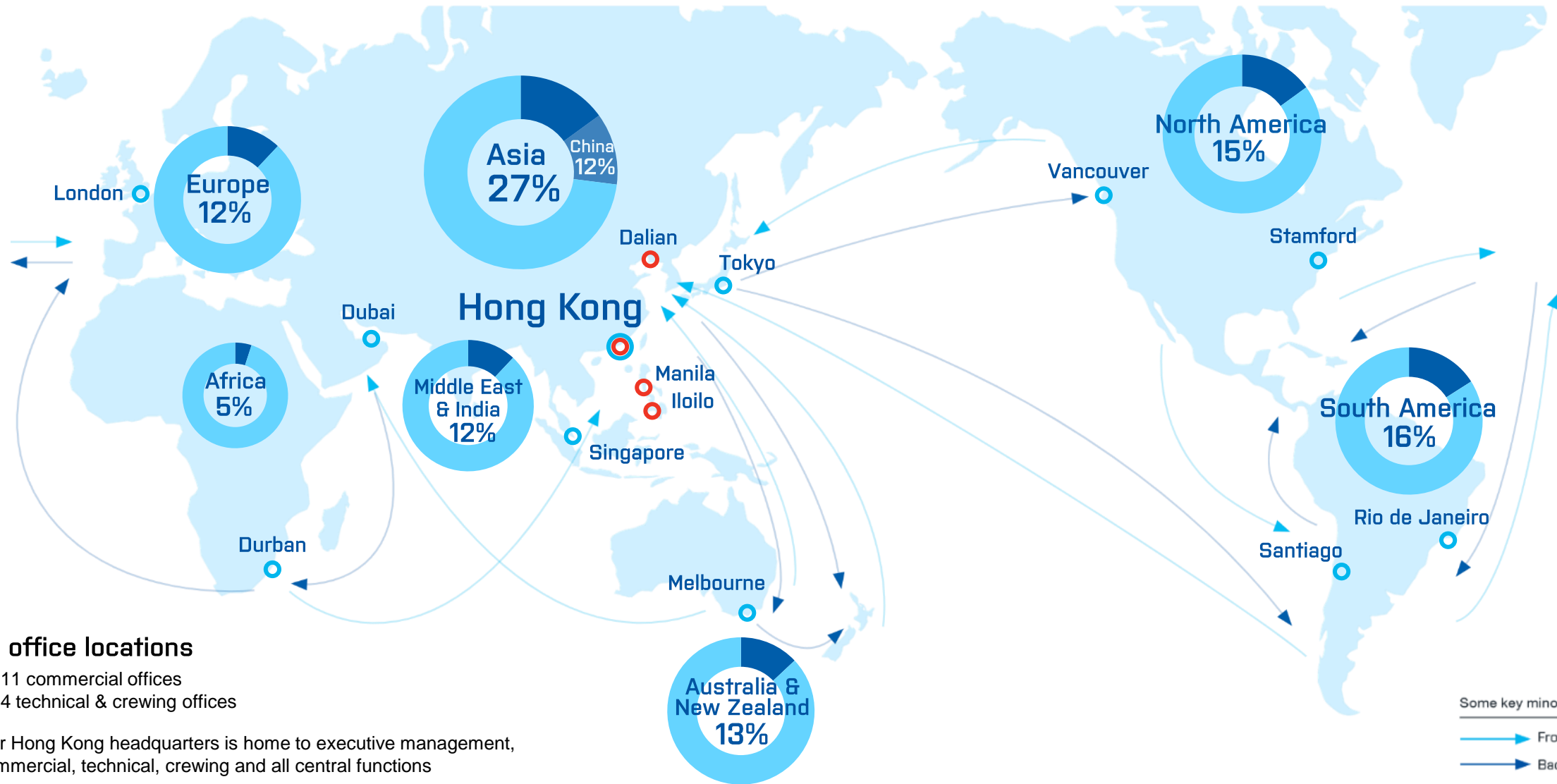
		Vessels in Operation					Total Capacity (million dwt) Owned	Average Age Owned
		Owned	Long-term Chartered	Sub-total	Short-term Chartered ¹	Total		
	Handysize	64	11	75	76	151	2.2	13
	Supramax/ Ultramax ²	50	7	57	93	150	2.9	12
	Capesize	1	-	1	-	1	0.1	13
	Total	115	18	133	169	302	5.2	13

As at 31 March 2024

¹ Average number of short-term and index-linked vessels operated in March 2024

² Supramax vessels in excess of 60,000 dwt are generally referred to as Ultramax

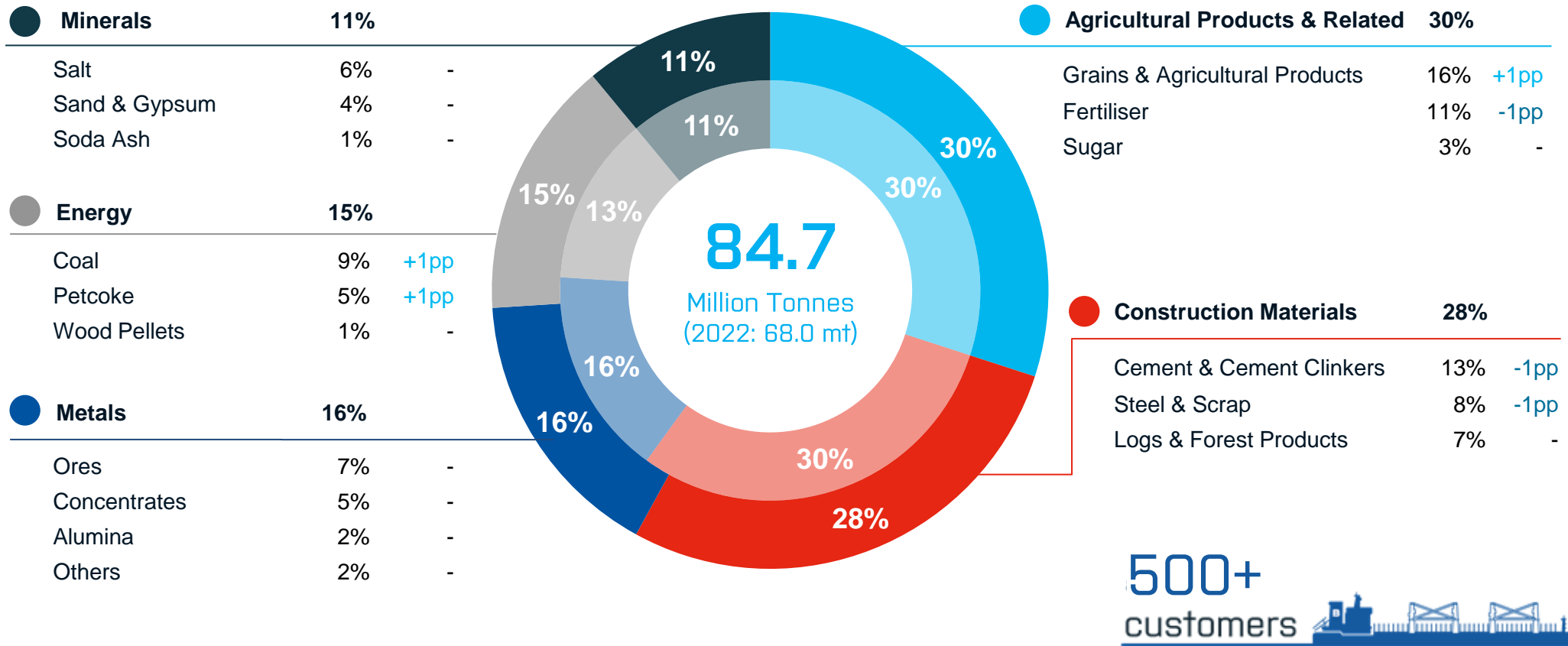
APPENDIX: DISTRIBUTION OF OUR CARGO LOADING AND DISCHARGING IN 2023 (BY VOLUME)



APPENDIX: DIVERSIFIED CARGO MIX

Diverse range of commodities reduces product risk

Our Cargo Volumes 2023 VS 2022



APPENDIX: OUR TWO MAIN ACTIVITIES

Core Business

- Contract and spot cargoes
- Owned and long-term chartered vessels / Short-term vessels carrying contract cargoes
- Costs largely fixed and disclosed
- Key KPI = TCE per day
- Significant leverage and profits in strong market
- Asset heavy – predominantly our own crews / quality / safety
- Enables reliability, cargo contracts, brand name
- Currently about 80% of total vessel days

Operating Activity

- Spot cargoes
- Short-term vessels carrying spot cargoes
- Costs fluctuate with freight market
- Key KPI = Margin per day
- Can generate profits also in weak markets
- Asset light – third party crews / quality / safety (harder to control quality)
- Enhances and expands the service to our customers
- Currently about 20% of total vessel days

APPENDIX: TCE REPORTING METHODOLOGY

Our “**Core business**” is to optimally combine our owned and long-term chartered vessels with multi-shipment contract cargoes and spot cargoes to achieve the highest daily TCE earnings. Our Core business also uses short-term chartered vessels to carry contract cargoes to maximise the utilisation and TCE of our owned and long-term chartered vessels. The positive (or negative) result on these short-term chartered vessels is added to the TCE achieved on our owned and long-term chartered vessels.

We now also disclose the margin per day generated by our “**Operating activity**” which is separate and complementary to our Core business. Through our Operating activity, we provide a service to our customers even if our Core vessels are unavailable by matching our customers’ spot cargoes with short-term chartered vessels, making a margin and contributing to our group results regardless of whether the market is weak or strong.

For our Core business, daily TCE revenue is the important KPI, as costs per day are substantially fixed and disclosed.

For our Operating activity, short-term charter costs fluctuate with the freight market and therefore the important KPI is the margin per day (the net daily difference between TCE revenue and charter costs), not the TCE level itself.

Deriving our Core Business Daily TCE

$$\frac{\text{Owned + Long-Term Chartered TCE Revenue + Short-Term Chartered (excluding Operating) Result}}{\text{Owned + Long-Term Chartered Revenue Days}}$$

Deriving our Operating Activity Daily Margin

$$\frac{\text{Operating Result}}{\text{Operating Days}}$$

APPENDIX: HOW TO MODEL PACIFIC BASIN

Handysize contribution	Core TCE ¹ x owned & LTC ² revenue days	+	
	Blended cost x owned & LTC cost days ³	-	
		=	X
Supramax contribution	Core TCE ¹ x owned & LTC ² revenue days	+	
	Blended cost x owned & LTC cost days ³	-	
		=	X
Operating Activity	Operating margin x operating days		X
Post Panamax contribution			X
Total G&A		-	X
Underlying Result		=	X

Sensitivity:

+/- US\$1,000 daily TCE = US\$35-40 million per year

Adjusted for ca. 20-25% typical long-term forward cargo cover at any point in time

¹ Note that Core TCE includes the margin (positive or negative) from short-term vessels carrying contract cargoes

² Long-Term Chartered in vessels

³ Revenue days + offhire days = cost days

APPENDIX: 2023 ANNUAL FINANCIAL RESULTS

P&L		
US\$million	2023	2022
EBITDA	347.2	935.1
Underlying profit	119.2	714.7
Net profit	109.4	701.9
Balance Sheet		
US\$million	2023	2022
Available liquidity	549.2	615.0
Net (borrowings)/cash	(38.9)	65.3
Returns		
	2023	2022
Return on equity	6%	38%
Dividend (HK cents)	12.2 ¹	78.0 ²
Total shareholder return	10%	31%
Core Business TCE Earnings		
US\$	2023	2022
Handysize	12,250	23,430
Supramax	13,830	28,120
Operating Activity		
	2023	2022
Total Contribution (US\$million)	25.6	56.4
Margin per day (US\$)	1,090	2,840

¹Includes HK4.1 cents Final special dividend

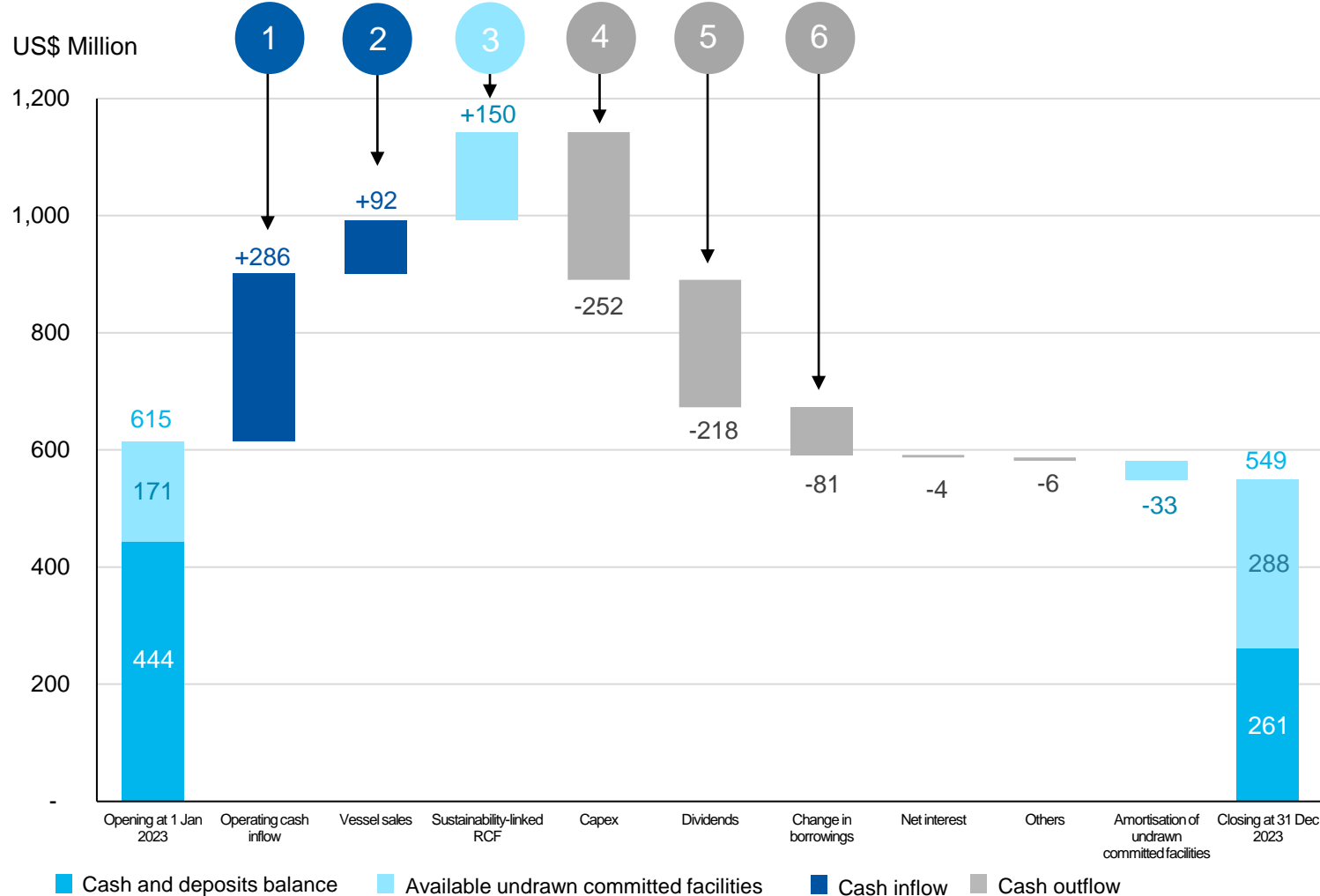
²Includes HK17.0 cents Interim special dividend + HK9.0 cents Final special dividend

- Generated an underlying profit of **US\$119.2 million**, a net profit of **US\$109.4 million** and EBITDA of **US\$347.2 million** respectively
- Net borrowings of **US\$38.9 million**
- Return on equity **6%**
- The Board recommends a final basic dividend of **HK1.6** cents per share and an additional final special dividend of **HK4.1** cents per share, which, combined with the HK6.5 cents per share interim dividend distributed in August 2023, amounts to **US\$82.3 million**, representing **75%** of our net profit for the full year

APPENDIX: POSITIVE EARNINGS IN A CHALLENGING MARKET

US\$million	2023	2022		2023	2022
Revenue	2,296.6	3,281.6			
Voyage expenses	(1,015.1)	(1,064.9)			
Time-charter equivalent ("TCE") earnings	1,281.5	2,216.7			
Owned vessel costs	(366.0)	(376.1)			
Chartered vessel costs	(720.8)	(1,036.0)			
Operating performance before overheads	194.7	804.6			
Adjusted total G&A overheads	(76.0)	(89.9)			
Taxation & others	0.5	-			
Underlying profit	119.2	714.7			
Derivatives M2M and one-off items	(9.8)	(12.8)			
Profit attributable to shareholders	109.4	701.9			
EBITDA	347.2	935.1			
			Owned vessel costs		
				2023	2022
			Opex	(210.1)	(223.5)
			Depreciation	(150.5)	(140.6)
			Finance	(5.4)	(12.0)
			Chartered vessel costs		
				2023	2022
			Non-capitalised	(656.5)	(978.6)
			Capitalised	(64.3)	(57.4)
			Derivatives M2M and one-off items		
				2023	2022
			Derivative M2M	(4.6)	(4.3)
			Vessel impairment	(16.0)	-
			Net disposal gain of vessel	10.8	14.5
			Incentives & fees for conversion of convertible bonds	-	(15.8)
			Provisions	-	(7.2)

APPENDIX: STRONG CASHFLOW AND INCREASED FINANCIAL FLEXIBILITY



- 1 Operating cash inflow was US\$285.9 million, inclusive of all long and short-term charter hire payments
- 2 Proceeds from the sale of 8 smaller Handysize, 1 Supramax and 1 Ultramax
- 3 New US\$150.0 million syndicated 3-year sustainability-linked unsecured revolving credit facility
- 4 US\$252.1 million of which we paid US\$190.2 million for second-hand vessels including 1 Handysize, 2 Supramax and 6 Ultramax which delivered into our fleet in 2023 and 1 Ultramax delivered in February 2024. US\$61.9 million for dry dockings and other additions
- 5 2022 Final basic and special dividend paid of HK26 cents per share was US\$174.2 million. Interim dividend paid of HK6.5 cents per share was US\$43.6 million
- 6 Borrowings decreased due to net repayments of US\$81.3 million

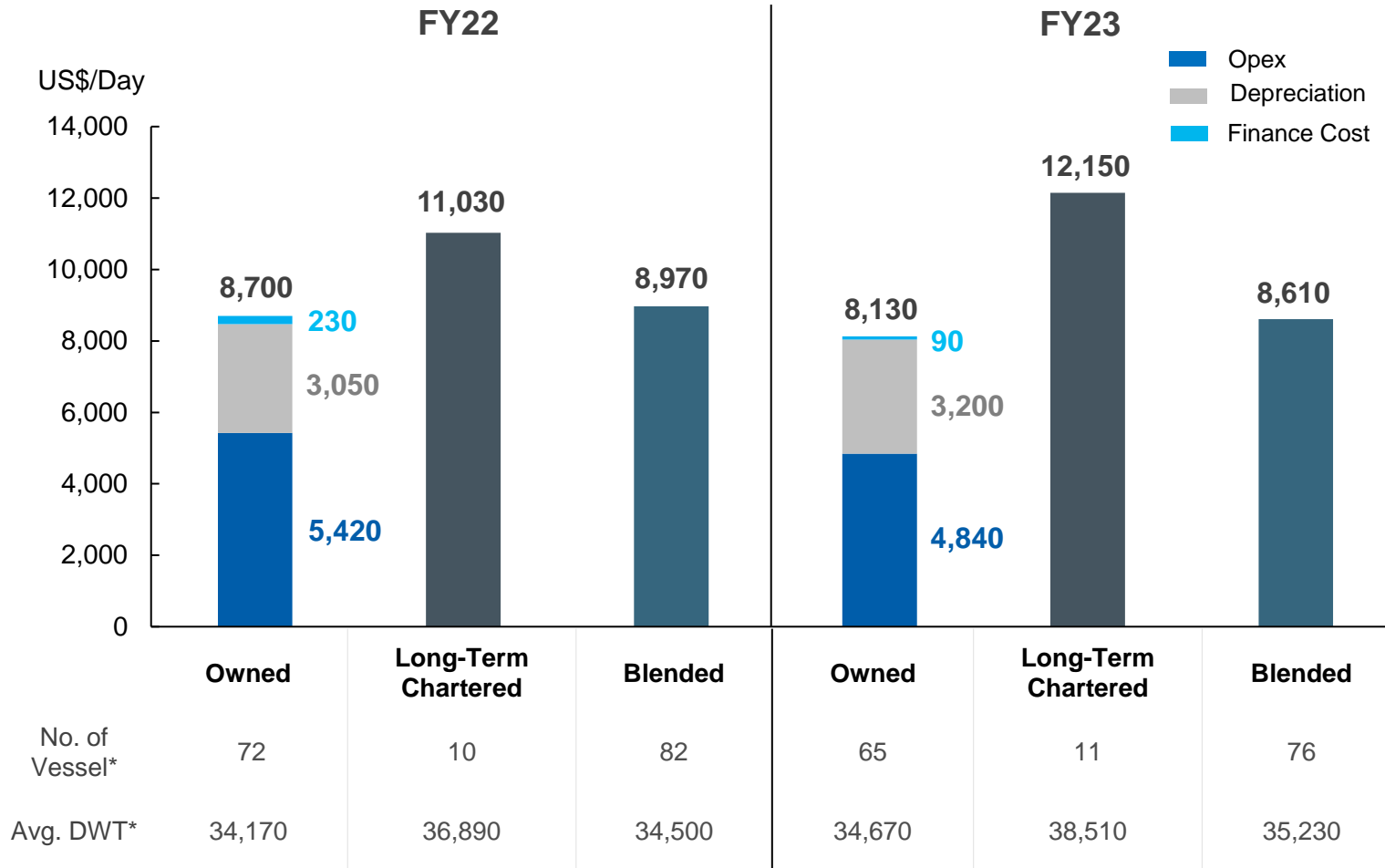
The information on this slide considers charter-hire payment as operating cash flow, before applying the treatment under HKFRS 16 – Leases

APPENDIX: HEALTHY BALANCE SHEET

US\$million	FY23	FY22
PP&E	1,796.7	1,772.2
Total assets	2,432.5	2,648.7
Total borrowings	300.4	378.6
Total liabilities	634.5	741.3
Total equity	1,797.9	1,907.4
Net (borrowings)/cash	(38.9)	65.3
Net (borrowings)/cash to NBV of owned vessels	(2)%	4%
Available committed liquidity	549.2	615.0

- Significant shareholder distribution, while also investing in the purchase of second-hand vessels and further debt repayments, resulting in net debt of US\$38.9 million
- As at 31 December 2023, we had 61 unmortgaged vessels
- We prioritise the allocation of capital in the following order to maximise shareholder value;
 - Maintain a robust, safe and flexible capital structure
 - Value-adding and countercyclical growth opportunities such as vessel additions, fleet renewal and business development (incl. M&A)
 - Maintenance capex, decarbonisation and digitalisation
 - Dividends and share buybacks

APPENDIX: HANDYSIZE – IMPROVING COST COMPETITIVENESS



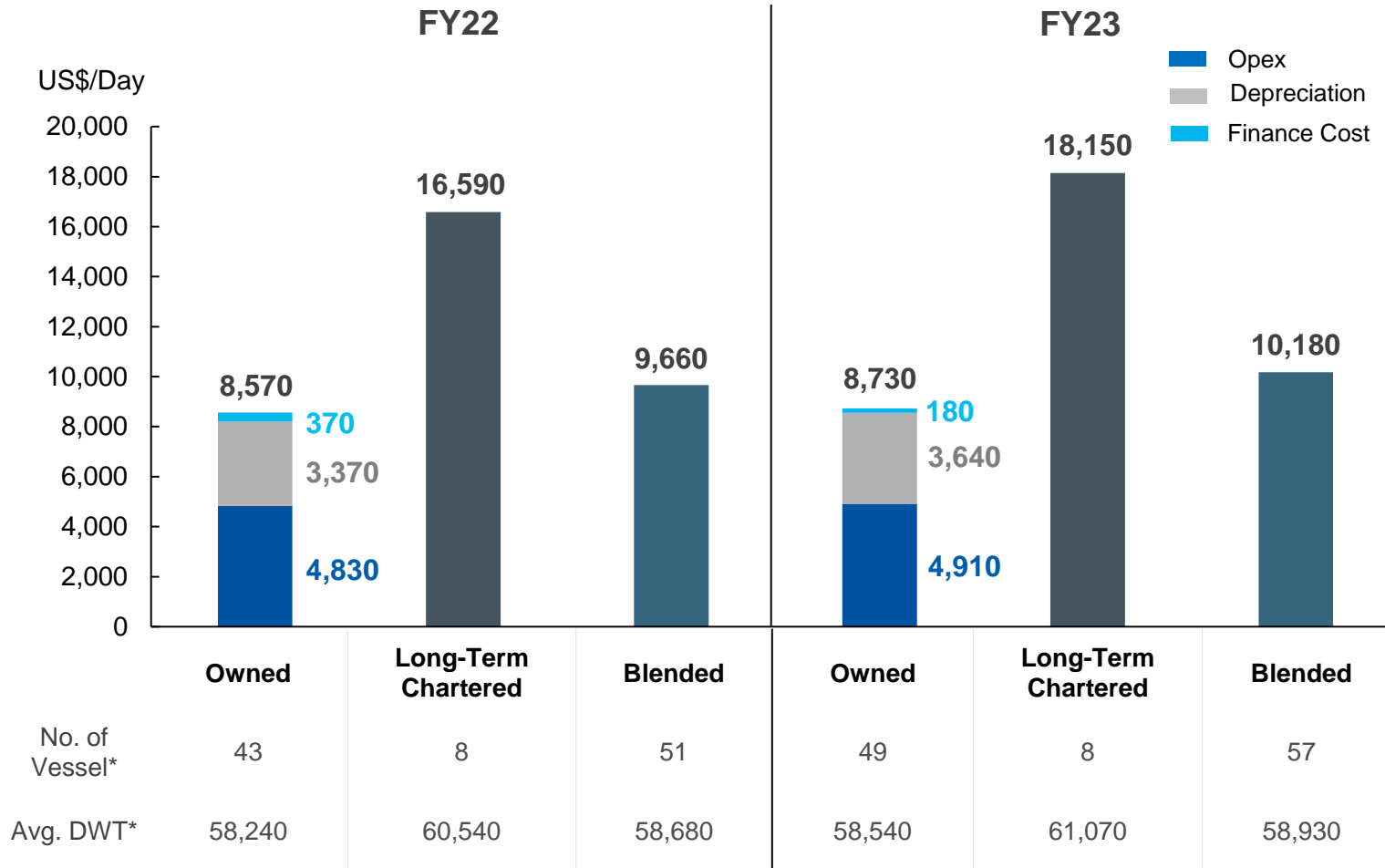
Indicative Owned Fleet Cash Breakeven before G&A

$$\text{Finance Cost US\$90} + \text{Opex US\$4,840} = \text{US\$4,930/day}$$

- Benefitted from lower crew repatriation related costs as pandemic restrictions eased – particularly benefitted our Handysize vessels which have higher proportion of Chinese seafarers
- Increased depreciation relates to higher dry docking costs and investments in fuel-efficiency technology
- Finance costs benefitted from lower average borrowings, and higher interest cost being offset by higher interest income

Indicative Core Fleet P&L Breakeven Level incl G&A = US\$8,610 + US\$1,030 (Owned G&A) = US\$9,640/day
* Fleet as at 31 December

APPENDIX: SUPRAMAX – REDELIVERING FIVE HIGHER-COST CHARTERS IN 2024



Indicative Owned Fleet Cash Breakeven before G&A

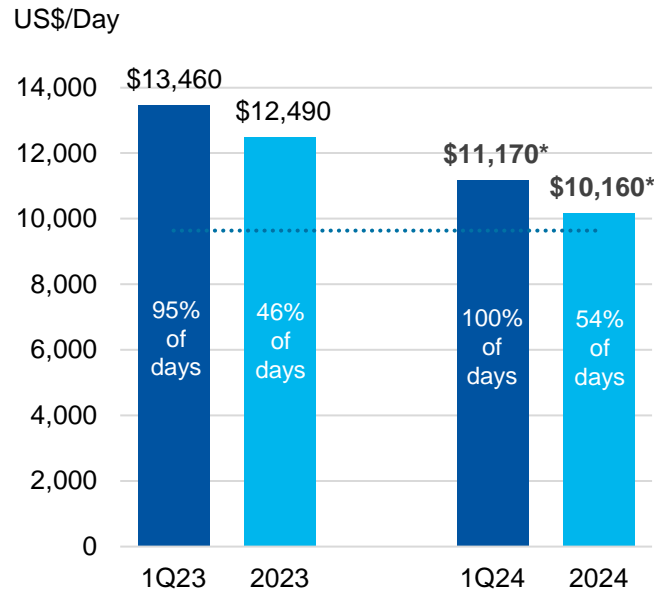
$$\text{Finance Cost US\$180} + \text{Opex US\$4,910} = \text{US\$5,090/day}$$

- Increased depreciation relates to higher dry docking costs and investments in fuel-efficiency technology
- Finance costs benefitted from lower average borrowings, and higher interest cost being offset by higher interest income
- Long-term chartered vessel costs increased due to long-term charters committed in 2H22

Indicative Core Fleet P&L Breakeven Level incl G&A = US\$10,180 + US\$1,030 (Owned G&A) = US\$11,210/day
* Fleet as at 31 December

APPENDIX: FORWARD CARGO COVER

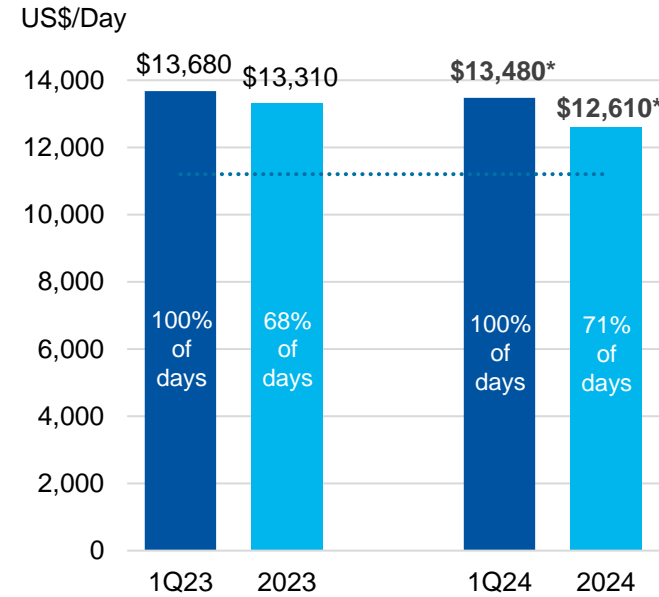
Handysize



*As at late February, indicative TCE only as voyages are still in progress

..... Indicative core fleet P&L break-even level incl. G&A for 2023 = US\$9,640

Supramax



*As at late February, indicative TCE only as voyages are still in progress

..... Indicative core fleet P&L break-even level incl. G&A for 2023 = US\$11,210

- We have covered 100% and 100% of our Handysize and Supramax vessel days for the first quarter of 2024 at US\$11,170 and US\$13,480 per day respectively
- We have covered 54% and 71% of our 31,010 Handysize and 26,420 Supramax vessel days currently contracted for the 2024 at US\$10,160 and US\$12,610 per day respectively. (Cargo cover excludes Operating activity)
- When a vessel with a scrubber is assigned a cargo, its TCE rate may be higher due to the added benefit of the scrubber, which is currently about US\$1,110 per day

APPENDIX: VESSEL DAYS AND LONG-TERM CHARTERED COMMITMENTS

Vessel Days

Days	Handysize		Supramax	
	FY2023	1Q 2024	FY2023	1Q 2024
Core business revenue days	28,420	6,780	20,230	5,080
– Owned revenue days	24,960	5,820	17,070	4,440
– Long-term chartered days	3,460	960	3,160	640
Short-term core days ¹	7,730	2,680	18,660	4,310
Operating activity days	9,190	2,580	14,290	4,070
Owned off-hire days	710	90	400	60
Total vessel days	46,050	12,130	53,580	13,520

¹ Short-term chartered vessels used to support our Core business

This table shows an analysis of our vessel days in 1Q 2024 and FY2023

Annual Results 2023

Future Long-term Chartered Vessel Costs

Year	Handysize		Supramax	
	Vessel days	Average cost (US\$)	Vessel days	Average cost (US\$)
2024	3,890	12,370	1,330	16,770
2025	2,930	13,080	610	14,830
2026	2,260	13,100	1,400	15,030
2027	1,830	12,860	1,460	14,660
2028+	2,560	12,340	4,080	13,960
Total	13,470		8,880	

This table shows the average daily charter costs for our long-term chartered Handysize and Supramax vessels during their remaining charter period by year

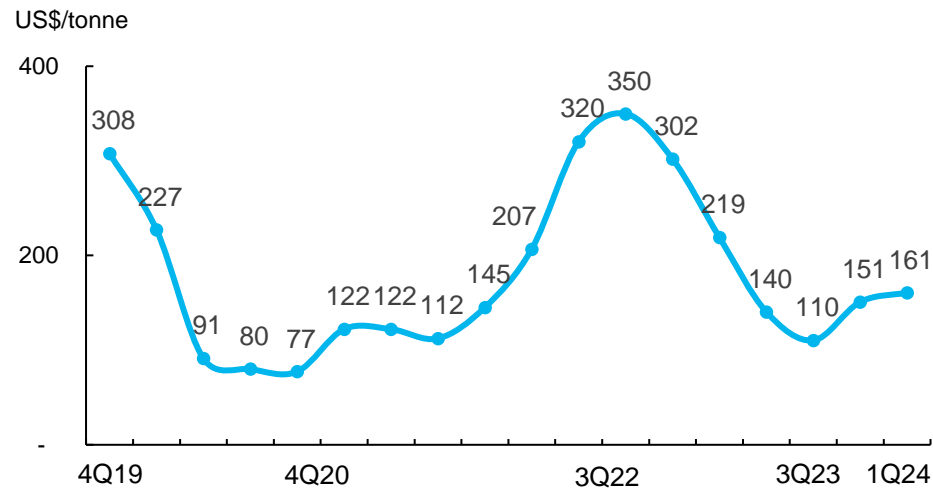
APPENDIX: NEW REGULATIONS LEADING TO LOWER SPEEDS AND MORE SCRAPPING

New Regulations	Requirement & Timing	Impact on the Industry
<p>EEXI Energy Efficiency Existing Ship Index</p>	<ul style="list-style-type: none"> Technical design criteria Vessels maximum engine power will be capped 1st Annual survey after 2023 (will be completed by 2Q24) 	<ul style="list-style-type: none"> Some impact on PB vessels Larger impact on poorly designed vessels Reduction of maximum operating speeds
<p>CII Carbon Intensity Indicator</p>	<ul style="list-style-type: none"> Operational criteria Vessels will be rated A–E based on actual fuel consumption and distance travelled 2023 is the first year of measurement and 2024 first year of ratings 	<ul style="list-style-type: none"> To retain same rating, 2% per year improvement required in 2024–2026 Vessels rated D (for 3 years) – E (for single year) will need to submit plans for improvement Will have larger impact than EEXI and can reduce speeds across dry bulk fleet by an average of ~3 knots by 2030
<p>EU ETS European Union Emissions Trading System</p>	<ul style="list-style-type: none"> Shipping companies required to buy and surrender EU Allowance for CO2 emissions in/out of the EU Obligation phased in: 40% for 2024; 70% for 2025; 100% for 2026 Current EU carbon price €50-70/tonne of CO2 and is expected to increase to ~€100-125/tonne by 2026 Penalty now fixed at €100 for every tonne of CO2 unaccounted for 	<ul style="list-style-type: none"> May drive faster pace of decarbonisation: Near-term impact – reduction in speed Accelerate scrapping of older, less efficient vessels
<p>FuelEU FuelEU Maritime (set to enter into force from Jan 2025)</p>	<ul style="list-style-type: none"> Ships trading EU must gradually reduce the average Greenhouse Gas (“GHG”) intensity of energy used on board, initially by -2% by 2025 and increasing in stages to -80% by 2050 Compliance deficit penalty is equivalent to €2,400 per tonne of VLSFO (energy equivalent) or about €58.50 per GJ of non-compliant energy used 	<ul style="list-style-type: none"> Ships trading EU must increasingly take up sustainable fuels May increase supply inefficiency in EU alongside EU ETS: <ul style="list-style-type: none"> Slower speeds Operation optimisation by sending more efficient vessels to EU ports, tightening effective supply Accelerate the phase out of older, less efficient vessels

APPENDIX: OUR INVESTMENT IN SCRUBBERS IS NOW FULLY RECOVERED

- Fully recovered the approximately US\$62 million scrubber investment made prior to the implementation of the IMO 2020 sulphur cap
- As at September 2022 this investment is fully recovered considerably faster than expected through the savings achieved by using HSFO
- Elevated oil prices and resultant high spreads between HSFO and LSFO in early 2020 and during much of 2022
- We have acquired an additional 5 Supramaxes with scrubbers since 1 January 2020, for a total scrubber fitted Core fleet today of 33 vessels
- Current value of Supramax scrubber benefits is approximately US\$1,500 per day across our entire Core Supramax fleet

Quarterly Average Price Spread between HSFO and LSFO Fuel



Quarterly Supramax Scrubber Benefit
(across our entire Core Supramax fleet)

